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# Revenue-Cloud-Consultant-Accredited-Professional Test Question - Training

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As for the Revenue-Cloud-Consultant-Accredited-Professional study materials themselves, they boost multiple functions to assist the learners to learn the Revenue-Cloud-Consultant-Accredited-Professional learning dumps efficiently from different angles. For example, the function to stimulate the exam can help the exam candidates be familiar with the atmosphere and the pace of the Real Revenue-Cloud-Consultant-Accredited-Professional Exam and avoid some unexpected problem occur such as the clients answer the questions in a slow speed and with a very anxious mood which is caused by the reason of lacking confidence.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

# Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q130-Q135):

## NEW QUESTION # 130
Universal containers has three product families-hardware, software and services, their salesreps want to be able to view the net totals of various product families at the quotelevel.in order to support this,the CPQ admin has created3 price rules that use summaryvariables to add the net total for quote lines that belong toa particular product family andintend topopulate the sums to custom fields on the quote record.from a performancestandpoint,which of the following is true?

- A. the current solution with3separate price rules is the most optimal solution
- B. it would be better to create separate quotes for each of the product families
- C. it would be better to use a single price rule with 3 price actions
- D. it would be better to create separate quote line groups for each of the product families and then use quote line groupauto-summary functionality

**Answer: C**

## NEW QUESTION # 131
An escalation on a Revenue Cloud project happens, which role is primarily responsible for project success?

- A. Customer Success Manager
- B. Technical Architect
- C. Developer
- D. Project Manager
- E. Solution Architect

**Answer: D**

Explanation:
In a Salesforce Revenue Cloud project, the role primarily responsible for project success is the Project Manager1. The Project Manager is responsible for planning, overseeing, and leading projects from ideation through to completion2. This includes managing resources, coordinating with different teams, and ensuring that the project is completed on time and within budget2.
When an escalation happens, the Project Manager is typically the one who steps in to resolve the issue. They work closely with all stakeholders, including the Solution Architect, Technical Architect, Customer Success Manager, and Developer, to ensure that the project stays on track and meets its objectives1.
References:
* What Does a Salesforce Project Manager Do? - Salesforce Ben
* Learn About the Salesforce Admin Role - Trailhead

## NEW QUESTION # 132
A Salesforce CPQ implementation suffers from poor performance.The Revenue Cloud Consultant has implemented 90 active price rules Supporting complex pricing requirements.what tactics can a Revenue Cloud Consultant Consider to reduce the number of price rules to improve performance in this area?(Choose 2 options)

- A. Replace recursive price rule logic with nested bundles.
- B. Implement Quote Calculator Plugin where Possible to replace price rules.
- C. Implement lookup price rules where applicable
- D. Create a support case and request to increase the processing limits so that price rulesperform better.
- E. Implement triggers and Apex that behave like price rules.

**Answer: B,C**

**NEW QUESTION # 133**
Which three are key steps when documenting user stories?

- A. Identity the actor or personas in this user story
- B. Know which business process the requirement supports to categorize the user story
- C. Identify the acceptance criteria or result for satisfying the user story.
- D. Design the solution while the business process is being defined
- E. Document user acceptance test scripts for the user story.

**Answer: A,B,C**

Explanation:
User stories are short, simple descriptions of a feature or functionality from the perspective of the end user or customer. User stories are used to capture the requirements and value proposition of a product or service in an agile framework. User stories should follow some best practices to ensure clarity, consistency, and alignment with the business goals and user needs. 12 Some of the key steps when documenting user stories are:
* Know which business process the requirement supports to categorize the user story. This helps to prioritize and organize the user stories based on the business value and impact they deliver. It also helps to avoid duplication and inconsistency among user stories. 3
* Identify the actor or personas in this user story. This helps to define the user role, needs, goals, and motivations that drive the user story. It also helps to create empathy and understanding for the user and their context. 4
* Identify the acceptance criteria or result for satisfying the user story. This helps to specify the expected outcome, behavior, or functionality that the user story should deliver. It also helps to define the scope, quality, and testability of the user story. 5 Designing the solution while the business process is being defined is not a key step when documenting user stories. This can lead to premature or biased decisions that may not address the real user problem or value proposition. User stories should focus on the what and why, not the how. The solution design should be done after the user stories are validated and prioritized, and in collaboration with the development team and other stakeholders. 6 Documenting user acceptance test scripts for the user story is not a key step when documenting user stories.
This can be done later, after the user stories are refined and detailed, and before the development and testing phases. User acceptance test scripts are used to verify that the user story meets the acceptance criteria and the user expectations. [7] References:
* 1: User Stories | Examples and Template | Atlassian
* 2: How to Write Perfect User Stories (With Templates): A Step-By-Step Guide | airfocus
* 3: 10 Tips for Writing Good User Stories - Roman Pichler
* 4: The Anatomy of a User Story | Scrum Alliance | Includes Template
* 5: Best Practices to Succeed with User Stories - DZone
* 6: UX documentation: Guide, best practices, template

**NEW QUESTION # 134**
what 3design examples will negatively impact the scale and performance of the revenue cloud implementation?

- A. routine generation of invoices having 200 invoice lines
- B. within the pricing sequence
- C. routine generation of quote having 200 quote lines
- D. extensive use of quote line custom fields
- E. multiple automation types (trigger/workflows,flows)on a single object B. External API calls

**Answer: A,D,E**

**NEW QUESTION # 135**
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