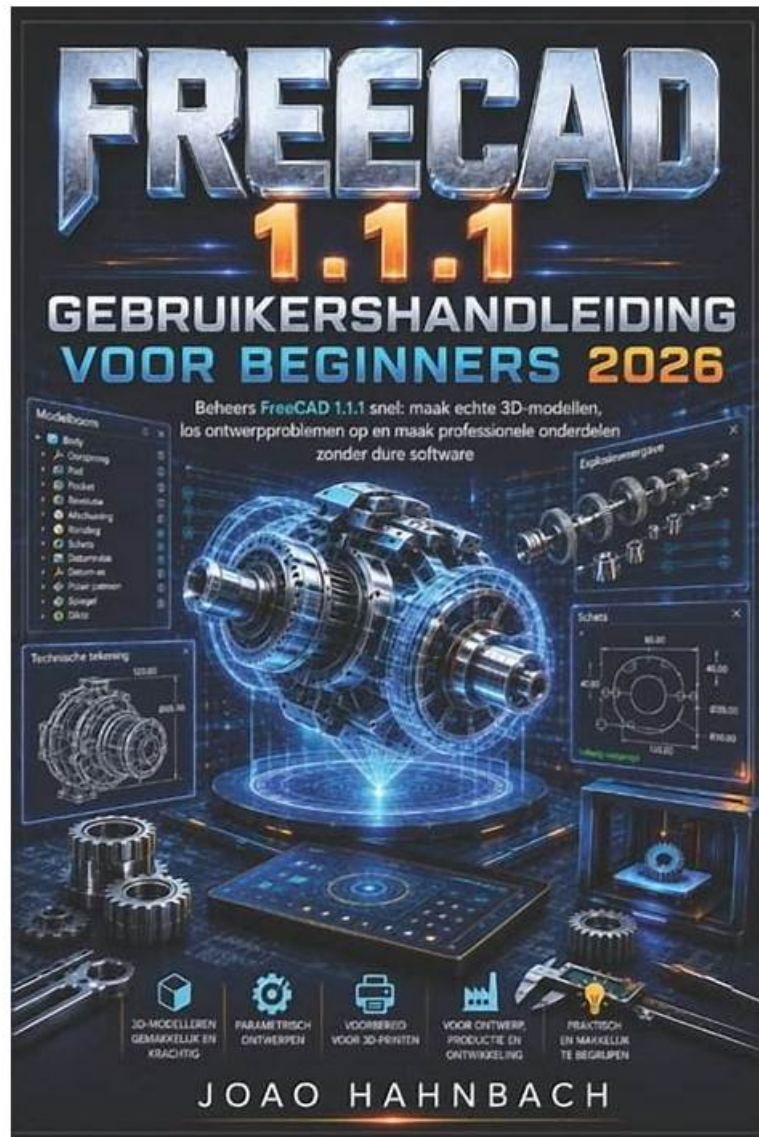


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## Salesforce Certified Field Service Consultant Sample Questions (Q116-Q121):

### NEW QUESTION # 116

Time sheet entries can be associated to which two objects? Choose 2 answer

- A. Work order
- B. Work order line item
- C. Service resource
- D. assigned resources

**Answer: A,B**

Explanation:

Time sheet entries are records that track the time spent by a service resource on a work order or a work order line item[28]. Time sheet entries can be associated to work order line items or work orders using lookup fields [29]. Assigned resources are records that assign a service resource to a service appointment[30]. Service resources are records that represent the people or equipment that perform field service tasks[31]. Time sheet entries cannot be associated to assigned resources or service resources directly. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_time\\_sheets\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_time_sheets_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_time\\_sheet\\_entries\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_time_sheet_entries_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_assigned\\_resources\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_assigned_resources_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_service\\_resources\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_service_resources_overview.htm&type=5)

### NEW QUESTION # 117

Which two scenarios are fully supported by Maintenance Plans?

Choose 2? answers

- A. Weekly recurring appointments at 8:00 AM
- B. Quarterly sales visits to a customer
- C. Site inspections during the first week of the "year
- D. Appointments on the first Tuesday of the month

**Answer: A,D**

Explanation:

These two scenarios are fully supported by Maintenance Plans, which allow creating recurring work orders and service appointments based on various criteria. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_maintenance\\_plans\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_overview.htm&type=5)

### NEW QUESTION # 118

Universal Containers offers 2-hour versus 4-hour appointment booking windows for Gold versus Standard Customers. What should a Consultant recommend to offer appropriate appointment booking windows?

- A. Service Urgency
- B. Service DueDate
- C. Customer Working Hours
- D. Customer Entitlement

**Answer: D**

### NEW QUESTION # 119

Which fields on Service Appointments help ensure that they are completed within the agreed upon Service Level Agreement (SLA) with Universal Containers' customers?

- A. Scheduled Start, Scheduled End
- **B. Earliest Start Permitted, Due Date**
- C. Arrival Window Start, Arrival Window End
- D. Actual Start, Actual End

**Answer: B**

Explanation:

Earliest Start Permitted is a field on the Service Appointment object that defines the earliest date and time that a service appointment can start[222]. Due Date is a field on the Service Appointment object that defines the latest date and time that a service appointment must be completed by[223]. Using Earliest Start Permitted and Due Date fields on Service Appointments would help ensure that they are completed within the agreed upon Service Level Agreement (SLA) with Universal Containers' customers by setting the boundaries for when a service appointment can start and finish according to the SLA terms[224]. Actual Start and Actual End are fields on the Service Appointment object that capture the actual date and time that a service appointment started and ended[225]. Using Actual Start and Actual End fields on Service Appointments would not help ensure that they are completed within the agreed upon SLA with Universal Containers' customers because they are recorded after the service appointment is performed and do not enforce any SLA terms. Arrival Window Start and Arrival Window End are fields on the Service Appointment object that define the expected date and time range that a resource will arrive at a service appointment[226]. Using Arrival Window Start and Arrival Window End fields on Service Appointments would not help ensure that they are completed within the agreed upon SLA with Universal Containers' customers because they only indicate when a resource will arrive and do not enforce any SLA terms. Scheduled Start and Scheduled End are fields on the Service Appointment object that define the planned date and time range that a service appointment will take place [227]. Using Scheduled Start and Scheduled End fields on Service Appointments would not help ensure that they are completed within the agreed upon SLA with Universal Containers' customers because they only indicate when a service appointment is scheduled and do not enforce any SLA terms. References:

[https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/sforce\\_api\\_objects\\_serviceappointment.htm](https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/sforce_api_objects_serviceappointment.htm)  
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### NEW QUESTION # 120

Northern Trail Outfitters (NTO) wants to automatically dispatch a Technician's next two Service Appointments after the Technician completes their current Service Appointment. NTO wants to be consistent across all of the Service Territories and control the number of Service Appointments that are pushed to the Technician.

What automated processing should the Consultant configure upon Work Order completion to dispatch the next two Appointments?

- A. Configure an Auto Dispatch Scheduled Job.
- B. Create an Apex Trigger.
- **C. Enable Drip feed Dispatch.**
- D. Build a Workflow Rule.

**Answer: C**

Explanation:

This option allows automatically dispatching a certain number of Service Appointments to a technician after they complete their current one, based on a predefined criteria. References:[https://help.salesforce.com/s/articleView?id=sf.fs\\_drip\\_feed\\_dispatch.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_drip_feed_dispatch.htm&type=5)

### NEW QUESTION # 121

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