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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 2	<ul style="list-style-type: none">• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.

Topic 3	<ul style="list-style-type: none"> • Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.
Topic 4	<ul style="list-style-type: none"> • Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 5	<ul style="list-style-type: none"> • Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q18-Q23):

NEW QUESTION # 18

What is an output of good financial viability analysis?

- A. Calculation of the final cost of releasing a feature
- B. Estimation of financial impact of the product on the market
- **C. Identification of which proposed new features are feasible to implement**
- D. Estimation of the financials that will create customer value

Answer: C

Explanation:

Good financial viability analysis results in identifying which proposed new features are feasible to implement, ensuring that development efforts focus on initiatives that can be supported within available financial resources.

NEW QUESTION # 19

Communication, collaboration and planning across the product team, facilitate product:

- A. ownership.
- **B. alignment.**
- C. Implementation.
- D. vision.

Answer: B

Explanation:

Communication, collaboration, and planning across the product team facilitate product alignment, ensuring everyone works toward the same objectives and priorities.

NEW QUESTION # 20

What type of connection is required to create a support system and a culture of teamwork across the organization?

- A. Personal
- B. Influential
- **C. Emotional**
- D. Social

Answer: C

Explanation:

An emotional connection fosters trust, empathy, and mutual respect, creating a strong support system and a culture of teamwork across the organization.

NEW QUESTION # 21

What steps are used in kano analysis to help prioritize customers' needs?

- A. Choose data sets, develop report procedures, acquire customers, and report results
- B. Identify training topics, record customer uptake, train customers, and review results
- **C. Select target features, develop customer questions, survey customers, and analyze results**
- D. Determine usage areas track customer operations, test customers, and test results

Answer: C

Explanation:

Kano analysis prioritizes customer needs by selecting target features, creating customer-focused questions, conducting surveys to gather feedback, and analyzing the results to classify features into categories like must- have, performance, and delight.

NEW QUESTION # 22

Iteration reviews and user acceptance testing to validate product features will be negatively impacted if:

- A. iteration plan is not published.
- **B. product changes while building product features are not communicated with customers.**
- C. retrospective meeting plans and reviews are not communicated with stakeholders.
- D. details about resource planning are not communicated with customers.

Answer: B

Explanation:

If changes made during feature development are not communicated with customers, iteration reviews and user acceptance testing suffer because stakeholders may be unaware of modifications, leading to misaligned expectations and incomplete validation.

NEW QUESTION # 23

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