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Salesforce AP-220 Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Order Lifecycle Management and Architecture	20%	- Order Summary, Fulfillment Order structure - Order orchestration plans and workflows - Fulfillment status tracking and state management - Order data model and relationships
Topic 2: Integration with External Systems	25%	- Platform Events for real-time updates - Middleware and external system connectivity - REST / SOAP API integration patterns - ERP, payment, inventory system integration
Topic 3: Data Management and Performance	10%	- Governor limits and scalability - Data indexing and query optimization - Large dataset management
Topic 4: Order Orchestration and Automation	15%	- Process automation and optimization - Error handling and retry mechanisms - Orchestration scenario design - Flow Builder for order automation
Topic 5: Apex Development for Order Customization	25%	- Bulk data handling and best practices - Custom logic extension for order processes - Asynchronous processing (Queueable, Future) - Apex triggers for order events
Topic 6: Testing, Debugging and Deployment	5%	- Debugging and troubleshooting - Apex testing and code coverage - Deployment best practices

AP-220 Valid Test Syllabus | Latest AP-220 Practice Questions

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Salesforce Order Management Developer Accredited Professional Sample Questions (Q73-Q78):

NEW QUESTION # 73

What are the key steps in converting Order objects to Order Summary Objects? (Choose two)

- A. Use REST API exclusively for the conversion
- B. Map fields from the source object to the target object
- C. Export data to external systems for summary creation
- D. Transform data using custom Apex scripts

Answer: B,D

NEW QUESTION # 74

Which approaches can be used to detect fraud in Salesforce Order Management? (Choose two)

- A. Leveraging real-time triggers to flag suspicious activities
- B. Avoiding third-party tools for fraud analysis
- C. Integration with external fraud detection systems using APIs
- D. Limiting fraud detection to manual approvals

Answer: A,C

NEW QUESTION # 75

What is a key consideration when mapping the timing of proposed integrations in Order Management?

- A. Automating all workflows regardless of dependencies
- B. Aligning integrations with critical business milestones
- C. Migrating data from legacy systems before any integration
- D. Using batch processing exclusively for all integrations

Answer: B

NEW QUESTION # 76

A customer needs to implement a solution for handling bulk refunds. What approach should be used?

- A. Real-time updates using REST APIs
- B. Static templates for refund approvals
- C. Custom Apex Jobs with batch processing
- D. Manual data uploads via Data Loader

Answer: C

NEW QUESTION # 77

Answer: C

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