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## Salesforce Certified Platform App Builder Sample Questions (Q167-Q172):

### NEW QUESTION # 167

Universal Containers expects impacts to operations due to increased demand. The executive team will reach out to current customers and wants to see the number of open cases for the account and parent account.

What should an app builder use to display the number of open cases on the account page?

- A. Approval Process
- B. **Roll-up summary**
- C. Flow
- D. Custom object

**Answer: B**

Explanation:

Roll-up summary fields can be used to count the number of related open cases for an account, including those from parent accounts if the relationship allows roll-up summaries. Reference:

[Salesforce Help - Roll-up Summary Fields]([https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5))

### NEW QUESTION # 168

Which of the following can you create safely in a production organization?

- A. Apex Classes
- B. Triggers
- C. Reports and dashboards
- D. Custom Apex Controllers for Visualforce Pages

**Answer: C**

### NEW QUESTION # 169

DreamHouse Realty wants to make sure an Opportunity has a field Expected\_Close\_Date\_c populated before it is allowed to enter the qualified stage.

How should an app builder solution this request?

- A. Record Type
- B. Activity History
- C. Page Layout
- D. Validation Rule

**Answer: D**

Explanation:

A validation rule is a formula that evaluates the data in one or more fields and returns a value of "True" or "False". Validation rules verify that the data a user enters in a record meets the standards you specify before the user can save the record. In this case, a validation rule can be used to check if the Expected\_Close\_Date\_c field is populated before the Opportunity stage is set to qualified

### NEW QUESTION # 170

Which of the following are good ways to track changes in production?

- A. Diff the metadata.
- B. Check the setup audit trail every week.
- C. All of the above.
- D. Use a change log request form

**Answer: C**

### NEW QUESTION # 171

Universal Containers has several new fields they've requested for the Opportunity Product object.

What should an app builder be able to configure using a formula field?

- A. A combination of the Opportunity's Text and a Description fields.
- B. A hyperlink to the parent Account of the parent Opportunity.
- C. A mix of functions and concatenation of 10 Account fields and 10 Opportunity fields.
- D. A Rich Text area field that uses HTML to bold certain characters.

**Answer: A**

Explanation:

Formula fields in Salesforce can use various functions including text, mathematical, and logical functions to create simple or complex expressions. They can handle data from fields of the same record. Option C, "A combination of the Opportunity's Text and a Description fields," is a valid configuration for a formula field as it involves simple concatenation of text fields, which is supported. Options A, B, and D exceed the capabilities of formula fields:

- \* A: Hyperlinks to other objects using formula fields do not directly support navigation to parent records of a different object.
- \* B: Rich Text and HTML formatting are not supported in formula fields.

## NEW QUESTION # 172

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