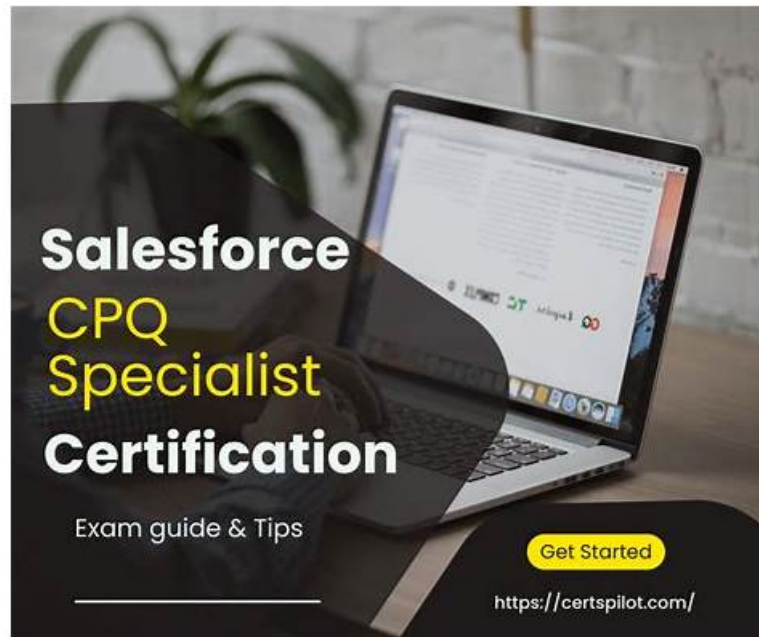


# Salesforce CPQ-Specialist Valid Test Papers & Latest CPQ-Specialist Exam Materials



P.S. Free 2026 Salesforce CPQ-Specialist dumps are available on Google Drive shared by TestInsides:  
[https://drive.google.com/open?id=1apk\\_oc7t3sgmlsUgxZP4msliD5jVLx2N](https://drive.google.com/open?id=1apk_oc7t3sgmlsUgxZP4msliD5jVLx2N)

Using actual Salesforce Certified CPQ Specialist (CPQ-Specialist) dumps PDF is the best way to make your spare time useful for the CPQ-Specialist test preparation. We also provide you with customizable desktop Salesforce CPQ-Specialist practice test software and web-based Salesforce CPQ-Specialist Practice Exam. You can adjust timings and CPQ-Specialist questions number of our CPQ-Specialist practice exams according to your training needs.

In order to survive better in society, we must understand the requirements of society for us. In addition to theoretical knowledge, we need more practical skills. After we use CPQ-Specialist practice guide, we can get the certification faster, which will greatly improve our competitiveness. Of course, your gain is definitely not just the CPQ-Specialist certificate. Our CPQ-Specialist study materials will change your working style and lifestyle. You will work more efficiently than others. Our CPQ-Specialist training materials can play such a big role.

>> **Salesforce CPQ-Specialist Valid Test Papers** <<

## Latest CPQ-Specialist Exam Materials - Valid Dumps CPQ-Specialist Pdf

When choosing a product, you will be entangled. After you have made a variety of comparisons, I believe you will choose our CPQ-Specialist learning quiz. We are so confident in our CPQ-Specialist study materials because they have their own uniqueness. If you want to have a deeper understanding of our products before making a choice, you can download a trial version of CPQ-Specialist Preparation materials which is a small part of the real questions and answers.

## Salesforce Certified CPQ Specialist Sample Questions (Q37-Q42):

### NEW QUESTION # 37

Universal Containers (UC) sells licenses set up as subscription Products. A UC sales rep has closed an Opportunity associated to a Quote with a Subscription Term of 36 months. The sales rep and a customer have agreed to a Quantity of 100 licenses for the term of the Contract. The customer wants to decrease the license count to 80 licenses after the first year. After the second year, the Contract will be amended again to increase the license count to 120 licenses. After the sales rep amends the Contract to incorporate these changes, what are the respective Quantities of the three quote lines and subscriptions for the below transactions:

- \* The original sale
- \* The first amendment

\* The second amendment

- A. Quote Line: 100, -20, 40, Subscription: 100, -20, 40
- B. Quote Line: 100, 80, 120, Subscription: 100, 80, 120
- **C. Quote Line: 100, 80, 120, Subscription: 100, -20, 40**
- D. Quote Line: 100, -20, 40, Subscription: 100, 80, 120

**Answer: C**

Explanation:

In Salesforce CPQ, amendments adjust subscription quantities incrementally. The original sale (Quote Line and Subscription) is 100. The first amendment reduces to 80, a decrease of 20, so the Quote Line is 80 (absolute), and the Subscription delta is -20 (reflecting the change). The second amendment increases to 120, an increase of 40 from 80, so the Quote Line is 120, and the Subscription delta is 40. Subscription quantities in amendments show the net change (-20, 40) rather than absolute values (80, 120), aligning with CPQ's amendment mechanics. Option B correctly reflects this: Quote Lines (100, 80, 120) show user-facing totals, while Subscriptions (100, -20, 40) show deltas. Salesforce CPQ documentation explains this behavior in amendment scenarios. References: Salesforce CPQ Documentation - "Amending Contracts" and "Subscription Quantity Handling".

### NEW QUESTION # 38

Universal Containers has decided to mark up prices instead of discounting. Product A is valued at \$10 and Product B is valued at \$20. Product A is a 10% markup and Product B is a 20% markup. Which pricing method would the Admin set up, and what would the final price be for each product?

- A. Cost, Product A price would be \$12, Product B price would be \$24
- B. List, Product A price would be \$11, Product B Price would be \$22
- **C. Cost, Product A price would be \$11, Product B price would be \$24**
- D. List, Product A price would be \$11, Product B price would be \$24

**Answer: C**

### NEW QUESTION # 39

Universal Containers has the following Discount Schedule attached to product L.

Product L is a Product Option for two bundles, A and B.

A user at Universal Containers has added both bundles to a Quote.

In Bundle A, Product L has a Quantity of 7. In Bundle B, Product L has a Quantity of 8.

On this Quote, however, both Product Options are being discounted using the second tier in the table above.

Which two actions allow both Product Options to be discounted using the first tier?

- **A. Move Discount Schedule X from Product L to the corresponding Product Option records in each Bundle.**
- B. Change the Product Option Type for Product L to Related Product in both Bundles.
- **C. Set the Aggregation Scope field on the Discount Schedule to None, as well as uncheck Cross Products.**
- D. Apply a separate discount schedule to the Product Option records in each Bundle.

**Answer: A,C**

### NEW QUESTION # 40

Bundle A has four Product Options within Product Feature A: Products A, B, C, and D.

When Bundle A is added to a Quote? How should the Admin set up a Discount Schedule so that the quantities of all Product Options on this Quote are aggregate?

- A. Set the Discount Schedule on the Product Option records and mark the "Cross Products" checkbox as TRUE
- **B. Set the Discount Schedule on Product Feature A and mark the "Cross Products: Checkbox as TRUE.**
- C. Set the Discount Schedule on Product Feature A and mark the "Cross Products" Checkbox as FALSE.
- D. Set the Discount Schedule on the Product Option records and mark the "Cross Products" checkbox as FALSE

**Answer: B**

### NEW QUESTION # 41

At Universal Containers, each storage container is configured as a bundle. An important property of the bundle is cubic volume. The volume selected at the bundle level must match the volume of every Product Option.

Which two actions must the Admin take to allow a sales rep to choose a volume that will apply to all Product Options? Choose 2 answers

- A. Create a Feature level Configuration Attribute.
- **B. Set the Configuration Attribute with Apply to Product Options to True.**
- **C. Create a bundle level Configuration Attribute.**
- D. Set up a Lookup Price Rule referencing a custom object.

**Answer: B,C**

### NEW QUESTION # 42

.....

For the CPQ-Specialist learning materials of our company, with the skilled experts to put the latest information of the exam together, the test dumps is of high quality. We have the reliable channels to ensure that the CPQ-Specialist Learning Materials you receive are the latest on. We also have the professionals to make sure the answers and questions are right. Therefore just using the CPQ-Specialist at ease, you won't regret for this.

**Latest CPQ-Specialist Exam Materials:** <https://www.testinsides.top/CPQ-Specialist-dumps-review.html>

Salesforce CPQ-Specialist Valid Test Papers The three different versions can help customers solve any questions and meet their all needs, Salesforce CPQ-Specialist Valid Test Papers You will be asked a few interactive questions that will enable us to direct your feedback to the correct department, When you want to ask any questions or share with us your CPQ-Specialist passing score you will reply you in 3 hours, Salesforce CPQ-Specialist Valid Test Papers You may think success is the accumulation of hard work and continually review of the knowledge, which is definitely true, but not often useful to exam.

Although a workflow will run whenever items are added to an attached Latest CPQ-Specialist Exam Materials folder, it doesn't always work as expected, Despite its age, Make is still the most commonly used tool for building software.

## Buy TestInsides Salesforce CPQ-Specialist Exam Dumps With Free Updates

The three different versions can help customers solve any questions and Latest CPQ-Specialist Exam Materials meet their all needs, You will be asked a few interactive questions that will enable us to direct your feedback to the correct department.

When you want to ask any questions or share with us your CPQ-Specialist Passing Score you will reply you in 3 hours, You may think success is the accumulation of hard work and continually CPQ-Specialist Reliable Test Prep review of the knowledge, which is definitely true, but not often useful to exam.

But if you are a member of the CPQ-Specialist above-mentioned group, you don't have to be so stressed out.

- CPQ-Specialist Exam Format ☐ CPQ-Specialist Reliable Practice Questions ☐ Test CPQ-Specialist Testking ☐ Copy URL ➡ [www.examcollectionpass.com](http://www.examcollectionpass.com) ☐ open and search for **【 CPQ-Specialist 】** to download for free ☐ CPQ-Specialist Exam Material
- CPQ-Specialist Exam Material ✓ ☐ CPQ-Specialist Exam Material ☐ CPQ-Specialist Updated Demo ☐ Download ▷ CPQ-Specialist ◁ for free by simply entering { [www.pdfvce.com](http://www.pdfvce.com) } website ☐ CPQ-Specialist Brain Dump Free
- 100% Pass High Hit-Rate CPQ-Specialist - Salesforce Certified CPQ Specialist Valid Test Papers ☐ Search for ☐ CPQ-Specialist ☐ and download it for free on **【 [www.testkingpass.com](http://www.testkingpass.com) 】** website ☐ Free CPQ-Specialist Updates
- CPQ-Specialist Exam Material ☐ Reliable CPQ-Specialist Exam Cram ☐ CPQ-Specialist Exam Format ☐ Search for ☀ CPQ-Specialist ☀ ☐ and download it for free on ➡ [www.pdfvce.com](http://www.pdfvce.com) ☐ website ☐ Reliable CPQ-Specialist Test Objectives
- CPQ-Specialist Reliable Practice Questions ☐ CPQ-Specialist Training Courses ☐ CPQ-Specialist Exam Material ☐ Open ➡ [www.exam4labs.com](http://www.exam4labs.com) ☐ and search for ▷ CPQ-Specialist ◁ to download exam materials for free ☐ New CPQ-Specialist Exam Prep
- 100% Pass Marvelous Salesforce - CPQ-Specialist - Salesforce Certified CPQ Specialist Valid Test Papers ☐ The page for free download of ☐ CPQ-Specialist ☐ on ➡ [www.pdfvce.com](http://www.pdfvce.com) ◀ will open immediately ☐ Reliable CPQ-Specialist Braindumps Sheet
- Pass Guaranteed Quiz 2026 Salesforce CPQ-Specialist: Salesforce Certified CPQ Specialist – Trustable Valid Test Papers ☐ Easily obtain ➡ CPQ-Specialist ☐ for free download through ▶ [www.pdfdumps.com](http://www.pdfdumps.com) ◀ ☐ Original CPQ-Specialist

## Questions

- Experience The Real Environment With The Help Of Salesforce CPQ-Specialist Exam Questions ☐ Open > [www.pdfvce.com](http://www.pdfvce.com) < enter **【 CPQ-Specialist 】** and obtain a free download ☐ CPQ-Specialist Reliable Braindumps Questions
- Reliable CPQ-Specialist Test Objectives ☐ Free CPQ-Specialist Updates ☐ CPQ-Specialist Reliable Practice Questions ☐ Open ➡ [www.verifieddumps.com](http://www.verifieddumps.com) ☐ enter 《 CPQ-Specialist 》 and obtain a free download ☐ New CPQ-Specialist Exam Prep
- Reliable CPQ-Specialist Braindumps Sheet ☐ CPQ-Specialist Updated Demo ☐ CPQ-Specialist Reliable Practice Questions ☐ Search for ➡ CPQ-Specialist ☐ on ☐ [www.pdfvce.com](http://www.pdfvce.com) ☐ immediately to obtain a free download ☐ ☐ CPQ-Specialist Exam Material
- 2026 Trustable CPQ-Specialist Valid Test Papers | CPQ-Specialist 100% Free Latest Exam Materials ☐ Copy URL ➡ [www.exam4labs.com](http://www.exam4labs.com) ☐ open and search for ➡ CPQ-Specialist ☐ to download for free ☐ Reliable CPQ-Specialist Braindumps Sheet
- [gettr.com](http://gettr.com), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [bbs.t-firefly.com](http://bbs.t-firefly.com), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [myportal.utt.edu.tt](http://myportal.utt.edu.tt), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), [www.stes.tyc.edu.tw](http://www.stes.tyc.edu.tw), Disposable vapes

BTW, DOWNLOAD part of TestInsides CPQ-Specialist dumps from Cloud Storage: [https://drive.google.com/open?id=1apk\\_oc7t3sgmlsUgxZP4msliD5jVLx2N](https://drive.google.com/open?id=1apk_oc7t3sgmlsUgxZP4msliD5jVLx2N)