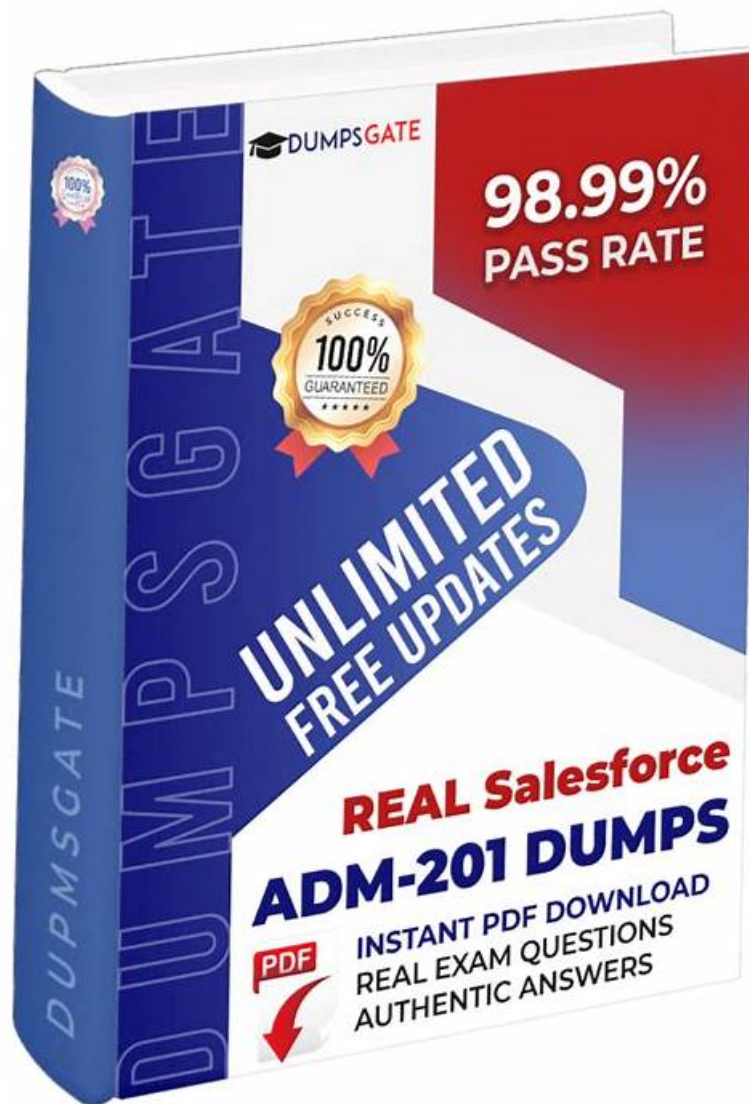


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**Latest Salesforce Plat-Admn-201 Exam Experience - Plat-Admn-201 Valid
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DumpsReview will provide you with actual Salesforce Certified Platform Administrator (Plat-Admn-201) exam questions in pdf to help you crack the Salesforce Plat-Admn-201 exam. So, it will be a great benefit for you. If you want to dedicate your free time to preparing for the Salesforce Certified Platform Administrator (Plat-Admn-201) exam, you can check with the soft copy of pdf questions on your smart devices and study when you get time. On the other hand, if you want a hard copy, you can print Salesforce Certified Platform Administrator (Plat-Admn-201) exam questions.

Salesforce Plat-Admn-201 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Object Manager and Lightning App Builder: This domain focuses on Salesforce data architecture, including object relationships, field customization, page layout management, and understanding the implications of field deletions on dependent features.
Topic 2	<ul style="list-style-type: none">Automation: This domain covers automation tools for streamlining business processes, including assignment and escalation rules, Flow configuration for various scenarios, and approval process setup.
Topic 3	<ul style="list-style-type: none">Data and Analytics Management: This domain focuses on data operations including importing, exporting, and backing up data, maintaining data quality through validation rules, and creating reports and dashboards while understanding sharing model impacts.
Topic 4	<ul style="list-style-type: none">Configuration and Setup: This domain covers foundational administrative tasks including company settings, user interface configuration, user management with licenses and access controls, and implementing security measures through login restrictions and the Salesforce sharing model.

Salesforce Certified Platform Administrator Sample Questions (Q67-Q72):

NEW QUESTION # 67

Universal Containers requires that when an opportunity is closed won, all other open opportunities on the same account must be rendered as Closed Lost. Which automation solution should a Platform Administrator use to implement this request?

- A. Flow Orchestration
- B. Quick Action
- C. Outbound Message
- D. Flow Builder

Answer: D

Explanation:

Flow Builder is the recommended tool for automating updates to multiple related records based on a change to a single record. A "Record-Triggered Flow" can be configured to execute whenever an Opportunity is updated to "Closed Won". The flow can then find all other Opportunities related to the same Account where the "IsClosed" field is false, and use an Update Records element to set their stage to "Closed Lost". Outbound Messages (Option B) are used for notifying external systems, not for internal data updates³¹. Flow Orchestration (Option C) is designed for multi-user, complex business processes and would be overly complicated for this simple record update³². Quick Actions (Option D) require a user to click a button, which does not meet the requirement for automatic rendering upon the stage change³³.

NEW QUESTION # 68

Universal Containers (UC) has a private sharing model for Opportunities and uses Opportunity teams. Criteria-based sharing rules are not used. A sales rep at UC leaves the company, and their user record is deactivated. The rep is later rehired in the same role. A Platform Administrator activates the old user record. The user is added to the same default Opportunity teams but is no longer able to see the same records the user worked on before leaving the company. What is the likely cause?

- A. The records were manually shared with the user.
- B. Permission sets were removed when the user was deactivated.
- C. The record type of the opportunity records was changed.
- D. The stage of the opportunity records was changed to Closed Lost.

Answer: A

Explanation:

In Salesforce, there are different types of sharing: Managed Sharing (Role Hierarchy, Sharing Rules) and Manual Sharing. A critical behavior of the platform is that when a user is deactivated, all their Manual Shares (records shared with them by other users using the "Share" button) are automatically and permanently deleted from the system. Even if the user record is reactivated later, those manual shares do not return. Because the organization uses a "Private" model and does not use criteria-based sharing rules, the user's previous access likely relied on manual sharing or their previous position in the hierarchy. While activating the record and adding them back to teams provides new access, the historical "one-off" shares are gone. Options A and B are unlikely to be the cause of a total loss of visibility. Option D is incorrect because permission sets control what a user can do, not which specific records they can see in a private sharing model.

NEW QUESTION # 69

A group of sales reps can view each other's orders on a report; however, they would like a report to view just their own orders. What should a Platform Administrator do to set up a report for the sales reps? 31

- A. Set the Opportunity Filter for Primary as True.
- **B. Filter by Opportunity Owner equals \$USER.**
- C. Set Organization Wide Defaults of Order object to Private.
- D. Save the report in a private folder for the user.

Answer: B

Explanation:

In Salesforce reporting, administrators can use relative date and user filters to make a single report template dynamic for every person who views it. By setting the filter to Opportunity Owner (or Order Owner) equals \$USER, the report will automatically filter the results to show only those records owned by the individual currently logged in and viewing the report. This is much more efficient than creating separate reports for every rep. While setting the Organization-Wide Defaults to Private (Option C) would restrict general visibility, it does not help if the reps need to be able to see each other's data for other business reasons but simply want a "clean" personal view for daily tasks³⁶. Saving the report in a private folder (Option D) only restricts who can see the report itself, not the data contained within it. Using the \$USER variable is the standard way to provide personalized, relevant data views in a shared reporting environment.

NEW QUESTION # 70

A Platform Administrator for Cloud Kicks needs to ensure that only the financial records belonging to each individual user are visible on the report in order to meet scope of the data privacy requirements. How should the administrator achieve this?

- **A. Set sharing model as Private for the respective object(s).**
- B. Create multiple reports, each filtered to show records owned by each user.
- C. Set sharing model as Public Read/Write for the respective object(s).
- D. Use Apex sharing to hide records.

Answer: A

Explanation:

The foundation of Salesforce data security is the Organization-Wide Default (OWD). To ensure that users can only see their own records (and those above them in the hierarchy), the administrator must set the OWD for the object to Private. When an object is private, a user can only see records they own. When that user runs a report, the report engine automatically respects these sharing settings and only displays the records the user is authorized to see. This is a much more secure and scalable solution than creating separate reports for every user (Option C). Option A (Public Read/Write) would allow everyone to see everything, violating the privacy requirement. Option D (Apex sharing) is a complex coding solution that is unnecessary when the standard "Private" sharing model fulfills the requirement through simple configuration.

NEW QUESTION # 71

How should a Platform Administrator view Currencies, Fiscal Year settings, and Business Hours in Salesforce?

- **A. Company Settings**
- B. Custom Settings

- C. User Management Settings
- D. Feature Settings

Answer: A

Explanation:

In the Salesforce Setup menu, Company Settings (formerly Company Profile) is the central location where global organizational parameters are managed. This section contains several key settings. Under Company Information, the admin can view the Org ID, default time zone, and primary currency. The Fiscal Year settings allow the admin to define whether the organization follows a standard Gregorian calendar or a custom fiscal cycle. Business Hours are used to define the working times for the organization, which is critical for calculating milestones in Service Cloud or escalation rules. If Multi-Currency is enabled, this is also where exchange rates and active currencies are managed. Viewing and configuring these settings is a foundational task for any Platform Administrator, as they establish the baseline for how data is interpreted and how time-based automation functions across the entire instance. Ensuring these are correct is vital for accurate financial reporting and maintaining service level agreements (SLAs).

NEW QUESTION # 72

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