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## Plat-Arch-201 Hot Spot Questions - New Plat-Arch-201 Test Price

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## Salesforce Certified Platform Data Architect Sample Questions (Q28-Q33):

### NEW QUESTION # 28

Universal Containers (UC) uses Salesforce for tracking opportunities (Opportunity). UC uses an internal ERP system for tracking deliveries and invoicing. The ERP system supports SOAP API and OData for bi-directional integration between Salesforce and the ERP system. UC has about one million opportunities. For each opportunity, UC sends 12 invoices, one per month. UC sales reps have requirements to view current invoice status and invoice amount from the opportunity page. When creating an object to model invoices, what should the architect recommend, considering performance and data storage space?

- A. Create a custom object Invoice \_c with a Lookup relationship with Opportunity.
- B. Use Streaming API to get the current status from the ERP and display on the Opportunity page.
- **C. Create an external object Invoice \_x with a Lookup relationship with Opportunity.**
- D. Create a custom object Invoice \_c with a master -detail relationship with Opportunity.

**Answer: C**

Explanation:

Creating an external object Invoice\_x with a Lookup relationship with Opportunity is the best option for modeling invoices, considering performance and data storage space. An external object allows the data to be stored in the ERP system and accessed via OData in Salesforce.

This reduces the data storage consumption in Salesforce and improves the performance of queries and reports. A Lookup relationship allows the sales reps to view the invoice status and amount from the opportunity page. The other options would either consume more data storage space, require additional customization, or not provide real-time data access

#### NEW QUESTION # 29

A large automobile company has implemented Salesforce for its sales associates. Leads flow from its website to Salesforce using a batch integration in Salesforce. The batch job converts the leads to Accounts in Salesforce. Customers visiting their retail stores are also created in Salesforce as Accounts.

The company has noticed a large number of duplicate Accounts in Salesforce. On analysis, it was found that certain customers could interact with its website and also visit the store. The sales associates use Global Search to search for customers in Salesforce before they create the customers.

Which option should a data architect choose to implement to avoid duplicates?

- A. Implement an MDM solution to validate the customer information before creating Salesforce.
- B. Develop an Apex class that searches for duplicates and removes them nightly.
- C. leverage duplicate rules in Salesforce to validate duplicates during the account creation process.
- D. Build a custom search functionality that allows sales associates to search for customer in real time upon visiting their retail stores.

**Answer: C**

Explanation:

Leveraging duplicate rules in Salesforce to validate duplicates during the account creation process (option A) is the best option to implement to avoid duplicates, as it allows the sales associates to identify and merge duplicate accounts before they are saved.

#### NEW QUESTION # 30

North Trail Outfitters (NTO) operates a majority of its business from a central Salesforce org, NTO also owns several secondary orgs that the service, finance, and marketing teams work out of, At the moment, there is no integration between central and secondary orgs, leading to data- visibility issues.

Moving forward, NTO has identified that a hub-and-spoke model is the proper architect to manage its data, where the central org is the hub and the secondary orgs are the spokes.

Which tool should a data architect use to orchestrate data between the hub org and spoke orgs?

- A. Develop custom APIs to poll the hub org for change data and push into the spoke orgs.
- B. A backup and archive solution that extracts and restores data across orgs.
- C. A middleware solution that extracts and distributes data across both the hub and spokes.
- D. Develop custom APIs to poll the spoke for change data and push into the org.

**Answer: C**

Explanation:

According to the Salesforce documentation, a hub-and-spoke model is an integration architecture pattern that allows connecting multiple Salesforce orgs using a central org (hub) and one or more secondary orgs (spokes). The hub org acts as the master data source and orchestrates the data flow between the spoke orgs. The spoke orgs act as the consumers or producers of the data and communicate with the hub org.

To orchestrate data between the hub org and spoke orgs, a data architect should use:

A middleware solution that extracts and distributes data across both the hub and spokes (option A). This means using an external service or tool that can connect to multiple Salesforce orgs using APIs or connectors, and perform data extraction, transformation, and distribution operations between the hub and spoke orgs. This can provide a scalable, flexible, and reliable way to orchestrate data across multiple orgs.

#### NEW QUESTION # 31

UC has a classic encryption for Custom fields and is leveraging weekly data reports for data backups. During the data validation of

exported data UC discovered that encrypted field values are still being exported as part of data exported. What should a data architect recommend to make sure decrypted values are exported during data export?

- A. Set up a custom profile for data migration user and assign view encrypted data.
- B. Leverage Apex class to decrypt data before exporting it.
- **C. Create another field to copy data from encrypted field and use this field in export**
- D. Set a standard profile for Data Migration user, and assign view encrypted data

**Answer: C**

Explanation:

The best solution to make sure decrypted values are exported during data export is to create another field to copy data from encrypted field and use this field in export. This is because classic encryption does not support exporting decrypted values of encrypted fields. The view encrypted data permission only allows users to view decrypted values in the user interface, but not in reports or data exports. Therefore, a workaround is to create a formula field or a workflow field update that copies the value of the encrypted field to another field, and use that field for data export. However, this solution has some drawbacks, such as exposing sensitive data in plain text and consuming extra storage space. A better solution would be to use Shield Platform Encryption, which supports exporting decrypted values of encrypted fields with the Export Encrypted Data permission

### NEW QUESTION # 32

Universal Container require all customers to provide either a phone number or an email address when registering for an account. What should the data architect use to ensure this requirement is met?

- A. Process Builder
- B. required Fields
- C. Apex Class
- **D. validation Rule**

**Answer: D**

Explanation:

Using a validation rule is the best way to ensure that all customers provide either a phone number or an email address when registering for an account, as it allows defining a formula that evaluates whether a record meets certain criteria. Using required fields may not work if both phone number and email address are required. Using an Apex class or a Process Builder may be more complex or cumbersome than using a validation rule.

### NEW QUESTION # 33

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