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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q48-Q53):

NEW QUESTION # 48
How often are updates to the NPSP pushed to production orgs?

- A. Three times per year
- B. Once every two weeks
- C. Once every month
- D. Four times per year

Answer: B

Explanation:
Updates to the Nonprofit Success Pack (NPSP) are pushed to production organizations once every two weeks. These frequent updates ensure that organizations using NPSP have access to the latest features, bug fixes, and improvements. Here's what you need to know:
Regular Updates:
NPSP follows a bi-weekly release schedule, meaning updates are deployed approximately every two weeks.
Automatic Updates:
These updates are automatically pushed to production environments, requiring no manual intervention from administrators.
Release Notes:
Release notes for each update are published and can be accessed to understand the changes and new features included in each release.
Testing and Sandbox Environments:
It's recommended to test updates in a sandbox environment before they are deployed to production, especially if customizations are in place.
Reference:
"NPSP Release Schedule" from Salesforce.org: NPSP Release Schedule
"Release Notes and Announcements" from Salesforce.org: NPSP Release Notes

NEW QUESTION # 49
A nonprofit wants to integrate its existing proprietary event management system with Salesforce. The nonprofit wants to automatically send event and attendee data from its external system and create Campaigns and Campaign Members in Salesforce on a daily basis.
What should the consultant recommend?

- A. Use a middleware tool to integrate the external system with Salesforce.
- B. Use NPSP Batch Data Import to schedule regular Imports from the external system.
- C. Use Salesforce Connect to integrate the external system with Salesforce.
- D. Use NPSP Data Importer Templates to import the necessary data.

Answer: C

Explanation:
https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-organization-wants-to-integrate-its-event-management-system-and-salesforce-the-organization

NEW QUESTION # 50
A nonprofit wants to collect information online about volunteers who are new to the nonprofit, including names and contact details, skill sets, and availability. The nonprofit already uses NPSP and Volunteers for Salesforce and wants to create a report with this information.
What are two ways the consultant can meet the requirement?
Choose 2 answers

- A. Attach emails from volunteers with their information to Contact records.
- B. Set up a Personalized Volunteer Page on the nonprofit's website.
- C. Collect contact information during job sign up via Job Listings.
- D. Add the Volunteer Sign Up form to the nonprofit's website.

Answer: C,D

Explanation:
To collect information online about new volunteers, including names, contact details, skill sets, and availability, and create a report with this information, the following solutions are recommended:
* Collect Contact Information During Job Sign Up:
* Use the Job Listings feature in Volunteers for Salesforce to capture volunteer information during the job sign-up process.
* Ensure that the sign-up form includes fields for contact details, skill sets, and availability.
Steps to Set Up Job Listings:
* Navigate to the Volunteers for Salesforce setup.
* Configure job listings and ensure the sign-up forms capture all necessary information.
* Add the Volunteer Sign Up Form to the Nonprofit's Website:
* Create a Volunteer Sign Up form and embed it on the nonprofit's website.
* Use the Volunteers for Salesforce Web-to-Volunteer feature to automatically capture and create records in Salesforce.
Steps to Set Up Web-to-Volunteer:
* Go to Volunteers for Salesforce settings.
* Set up the Web-to-Volunteer form with the required fields.
* Embed the form on the nonprofit's website.
These methods ensure that all relevant volunteer information is captured and stored in Salesforce, allowing for easy reporting and management.
References:
Volunteers for Salesforce Documentation
Salesforce Help: Setting Up Web-to-Volunteer Forms
Top of Form
Bottom of Form

NEW QUESTION # 51
A consultant needs to set up a sandbox strategy for a nonprofit implementation project involving two major development initiatives. For which three purposes should separate sandboxes be used?

- A. Development
- B. Quality Assurance
- C. Staging
- D. Analytics
- E. Field Tracking

Answer: A,B,C

Explanation:
When setting up a sandbox strategy for a nonprofit implementation project involving two major development initiatives, it is essential to use separate sandboxes for different purposes. The key purposes include Quality Assurance, Staging, and Development. Here's why:
Quality Assurance (QA):
QA sandboxes are used to test new features and functionalities to ensure they work as expected.
This environment helps identify and fix bugs before the changes are moved to production.
Staging:
A staging sandbox is a replica of the production environment.
It is used for final testing and validation of new features, configurations, and data migrations.
Ensures that everything works correctly in an environment that closely mimics production.
Development:
Development sandboxes are used by developers to build and test new features.
Each developer can have their own sandbox to avoid conflicts with others' work.
Using separate sandboxes for these purposes ensures a clear and organized development process, reduces the risk of conflicts, and helps maintain a stable production environment.
Reference:
Salesforce Documentation: Sandbox Types and Templates
Salesforce Trailhead: Developing in Sandboxes

NEW QUESTION # 52
The development director at a nonprofit needs to track grant lifecycles using NPSP, including assigning actions to staff members,

tracking applications, reporting deadlines, and summarizing the total amount awarded with payments.
How should the consultant model payments, applications, reporting deadlines, and actions in NPSP for the grant seeking institution?

- A.
- B.
- C.
- D.

Answer: A

Explanation:
To track grant lifecycles using the Nonprofit Success Pack (NPSP), including assigning actions to staff members, tracking applications, reporting deadlines, and summarizing the total amount awarded with payments, the consultant should model the components as follows:
Payments = Opportunities with Payments:
Use the Opportunities object in Salesforce to track each grant awarded.
For each Opportunity, create related Payment records to track individual disbursements or installments of the grant amount.
Applications = Deliverables:
Utilize the Deliverables object to track the application process for grants.
Create Deliverable records to capture key details such as submission deadlines, requirements, and statuses.
Reporting Deadlines = Deliverables:
Similar to applications, use the Deliverables object to track reporting deadlines.
Create Deliverable records for each required report, specifying due dates and completion statuses.
Actions = Activities:
Use the Activities object to assign tasks and actions to staff members.
Create Task records for actions related to the grant, such as follow-ups, meetings, and communications.
This configuration ensures that all aspects of the grant lifecycle are tracked effectively within Salesforce, leveraging NPSP's capabilities to manage opportunities, payments, deliverables, and activities.
Reference:
Salesforce Nonprofit Success Pack Documentation: Detailed instructions on using Opportunities, Payments, Deliverables, and Activities in NPSP.
Salesforce Help Documentation: Opportunities, Activities, Payments, Deliverables.
Top of Form
Bottom of Form
https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2020-09-19.q37/the-development-director-at-a-nonprofit-needs-to-track-grant-lifecycles-using-the-npsp-including-assignin

NEW QUESTION # 53
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