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Salesforce Certified Platform Administrator Sample Questions (Q37-Q42):

NEW QUESTION # 37

Users have reported that the new Lightning account record page is loading very slowly. Which feature should a Platform Administrator use to determine the cause of the performance issues? 2424

- A. Lightning Analytics
- B. Lightning Page Visibility Rule
- C. **Lightning App Builder Analytics**
- D. Lightning Usage App

Answer: C

Explanation:

The Lightning App Builder includes a built-in Analysis tool (often referred to as Page Analysis or Analytics) that provides administrators with a performance score for a record page. This tool evaluates the page's metadata and components to identify factors that contribute to slow load times, such as having too many fields in a single section, using complex related lists, or including multiple heavy Lightning Web Components. It provides specific suggestions, such as using "Dynamic Forms" to break up the page or moving less-used components into separate tabs to improve the "time to interact" for the user. The Lightning Usage App (Option B)

provides broad metrics on adoption and browser usage across the whole org but does not offer granular, component-level performance analysis for a single record page. Visibility Rules (Option C) are for showing/hiding content, not for technical performance auditing.

NEW QUESTION # 38

A new agent is being developed to help customer service reps process customer requests for a replacement product. The agent needs to call an action that takes two inputs:

productId: An 18 character ID for the product being replaced

reasonCode: A three-digit code representing the reason for the replacement Which set of agent instructions should a Platform Administrator use for these inputs, according to best practices for Agentforce instructions?

- A. Instructions for productId: "The 18 character ID of the product." Instructions for reasonCode: "A numerical code."
- B. Instructions for productId: "ID from the product record." Instructions for reasonCode: "Code for the reason."
- C. Instructions for productId: "The product ID. Retrieve this from the conversation history or the user's input." Instructions for reasonCode: "The three-digit replacement reason. This is required when the product ID is present."
- D. Instructions for productId: "The 18 character ID of the product. Retrieve this from the conversation history or the user's input. Required." Instructions for reasonCode: "A three-digit code that specifies the reason for replacement. This is required only when the product ID is present."

Answer: D

Explanation:

Effective Agentforce instructions must be explicit about the data format, the source of the data, and the requirements for the input. Option D is the best choice because it provides the most detail for the Large Language Model (LLM). It specifies the format (18 character ID / three-digit code), the source (conversation history or user input), and the logic/dependency (required only when the product ID is present). This level of detail prevents the agent from guessing or providing incomplete data to the underlying Salesforce action. Options A and C are too vague and could lead to errors. Option B is better but lacks the explicit "Required" tag and format details found in Option D. High-quality instructions act as a contract between the agent's natural language understanding and the structured data requirements of the Salesforce system.

NEW QUESTION # 39

Northern Trail Outfitters (NTO) wants to ensure new Contacts are validated before they can be saved. If a user selects that the LeadSource picklist value is Other, NTO also wants to populate a custom text field called Source_c. Which validation rule should a Platform Administrator configure to meet this requirement?

- A. AND(NOT(ISPICKVAL(LeadSource,'Other'))), NOT(ISBLANK(Source_c))
- B. **AND(ISPICKVAL(LeadSource,'Other'), ISBLANK(Source_c))**
- C. AND(LeadSource = 'Other', Source_c = "")
- D. AND(NOT(LeadSource = 'Other'), NOT(Source_c = ""))

Answer: B

Explanation:

In Salesforce, validation rules use formulas to verify if the data entered by a user meets specific criteria before saving the record1. To check the value of a picklist field like LeadSource, the ISPICKVAL() function must be used, as picklist fields do not support standard text operators like "!=" in validation formulas2. The requirement is to block the save if LeadSource is "Other" but the Source_c text field is empty3. The ISBLANK() function effectively checks if a text field contains no data4. Therefore, the correct logic uses AND() to trigger the error message only when both conditions are met: the picklist is set to "Other" AND the text field is blank5. Option A is incorrect because it treats a picklist like a text field6. Option B and D use NOT() logic, which would trigger errors in the wrong scenarios.

NEW QUESTION # 40

A sales manager at Cloud Kicks would like a dashboard to emphasize some important data and tell a more compelling data story to the sales reps. How should a Platform Administrator achieve this for the sales manager?

- A. Use a Text Widget.
- B. Assign a new Task to each rep.

- C. Send out a mass email.
- D. Use the Highlights Panel.

Answer: A

Explanation:

In Salesforce Lightning Dashboards, Text Widgets allow administrators to add descriptive text, titles, and custom narratives directly alongside data visualizations. This is a key feature for "telling a compelling data story" because it allows the admin to provide context, explain the significance of certain charts, or provide instructions and motivational messages to the team. By adding text widgets, a dashboard moves from being a collection of raw charts to a guided analytical experience. The Highlights Panel (Option C) is a feature of Record Pages, not Dashboards. Assigning tasks (Option B) or sending mass emails (Option D) are communication methods but do not enhance the visual or narrative quality of the dashboard itself. Text widgets empower administrators to highlight trends and call out specific goals, making the data more actionable and easier to interpret for the sales reps.

NEW QUESTION # 41

Which Salesforce feature allows a Platform Administrator to automate3 the routing of records to specific users for review and decision-making based on predefined criteria?

- A. Validation Rules
- B. Schema Builder
- **C. Approval Process**
- D. Assignment Rules

Answer: C

Explanation:

An Approval Process is the dedicated Salesforce feature for managing workflows that require human "review and decision-making." Unlike Assignment Rules (Option A), which simply change the owner of a record, an Approval Process locks the record to prevent further changes and routes a formal request to an "Approver." This approver can then choose to Approve, Reject, or Reassign the request. The process can include multiple steps, entry criteria (e.g., "only if discount > 10%"), and specific automated actions that occur once the final decision is made. Validation Rules (Option B) are used to prevent saving bad data, not for routing. Schema Builder (Option D) is a visualization tool for the data model. Therefore, when a business process requires an official "sign-off" or "decision," the Approval Process engine is the correct architectural choice.

NEW QUESTION # 42

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