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Salesforce Certified Platform App Builder Sample Questions (Q205-Q210):

NEW QUESTION # 205

When an opportunity is closed date is pushed more than 30days, manager approval is required. An approval process is in place but reps frequently forget to submit for approval to run the process.

How can an app builder ensure that these opportunities are submitted into the approval process?

- A. Give the manager the "API Enabled" permission to permit approval responses by email.
- B. Use a validation rule and an email alert to the manager requesting approval.
- C. Change the entry criteria on the approval process to criteria are met and lock the record on initial submission.
- D. **Submit the record for approval from an automated process.**

Answer: D

Explanation:

To ensure that opportunities are submitted into the approval process when their close date is pushed more than 30 days, an app builder should use an automated process to submit the record for approval. An automated process can be created using tools such as Process Builder or Flow Builder, and it can define the criteria and actions for submitting a record for approval. [Source]

NEW QUESTION # 206

A Cloud Kicks employee submitted an opportunity for approval by their manager. What would happen if the employee attempts to edit the description field after submission?

- A. User will see the record is now owned by their manager.
- B. User will be able to edit the description field only.
- **C. User will be presented with a 'Record Lock' notification.**
- D. User will be able to edit the name, but unable to edit the description.

Answer: C

NEW QUESTION # 207

Universal Because of the small screen, they currently have to scroll down the page to view the information for an account based on criteria about the related contact.

Which solution should an app builder use to fulfill this requirement?

- A. Set the filter type on the component visibility to display based on user permissions. using custom permission to define the dynamic criteria.
- **B. Set the component visibility to display based on an advanced filter type, using the contact field(s) to define the dynamic criteria.**
- C. Add a related record component to the page layout
- D. Hide the component behind a tab on the page layout.

Answer: B

Explanation:

C: Setting the component visibility based on an advanced filter type, using the contact field(s) to define dynamic criteria, allows displaying information relevant to specific account conditions without needing user interaction.

Reference:

Salesforce Help - Dynamic Forms

NEW QUESTION # 208

The finance manager at Universal Containers wants to receive a new business notification email each time a new client is won. The sales manager wants to receive a task letting them know to onboard the new client unless it is a top-tier client.

Which automation tool should an app builder use to best address all these requests?

- A. Screen flow
- B. Apex
- C. Approval process
- **D. Record-triggered flow**

Answer: D

Explanation:

Record-triggered flow is the automation tool that the app builder should use to best address all these requests of sending an email to the finance manager and creating a task for the sales manager when a new client is won.

According to the Salesforce documentation, "Record-triggered flows automate processes for you. They start when a record is created or updated, or when a platform event occurs." A record-triggered flow can perform actions such as sending an email alert or creating a record based on criteria or conditions. Screen flow, Apex, and Approval process are not automation tools that can handle all these requests.

NEW QUESTION # 209

What can you build with the Lightning Components framework?

- A. All of the above.
- B. Custom components that override and extend the Salesforce1 app.
- C. A standalone app.
- D. Components for the Salesforce app.

Answer: A

NEW QUESTION # 210

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