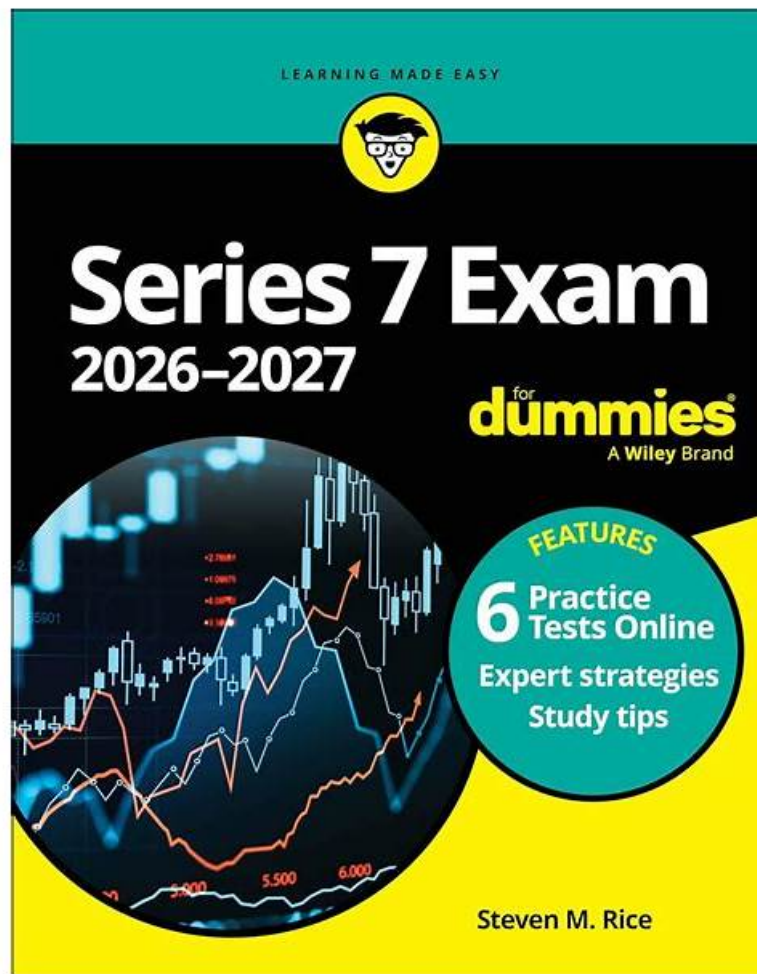


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The desktop-based practice exam software is the first format that AP-207 provides to its customers. It allows candidates to track their progress from start to finish and provides an easily accessible progress report. This Salesforce AP-207 Practice Questions is customizable and mimics the real exam's format. It is user-friendly on Windows-based computers, and the product support staff is available to assist with any issues that may arise.

One of the best ways to prepare for the Salesforce AP-207 exam is to study the Energy and Utilities Cloud Accredited Professional (AP-207) exam questions. Familiarizing yourself with the AP-207 certification using practice test on real-world data sets can help you build your confidence and prepare you for the exam. Additionally, taking AP-207 Exam Questions and quizzes can help you identify areas where you need to improve and gauge your understanding of the material.

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## Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q48-Q53):

### NEW QUESTION # 48

An energy company was onboarded on Energy and Utilities Cloud. They want to see how many Energy and Utilities Cloud licenses are assigned.

What's the most effective way to check for the number of their assigned Energy and Utilities Cloud licenses?

- A. Go to Setup -> installed Packages -> Velocity CMT to see the Energy and Utilities Cloud license information.
- **B. Go to Setup -> Company Information -> Permission Set Licenses.**
- C. Execute a SOQL query to retrieve the license count
- D. Call Salesforce Support to get the Energy and Utilities Cloud information.

**Answer: B**

Explanation:

The most effective way to check for the number of assigned Salesforce Energy and Utilities Cloud licenses is through the Salesforce Setup menu. By navigating to Setup, then to Company Information, and looking at the Permission Set Licenses section, administrators can quickly view the number of licenses assigned and available for various Salesforce products, including Energy and Utilities Cloud. This method provides a straightforward and accessible means of license management within the Salesforce environment. Reference = Salesforce's official documentation on managing licenses, including viewing assigned licenses through the Company Information section, provides comprehensive guidance: [https://help.salesforce.com/articleView?id=users\\_license\\_types\\_available.htm](https://help.salesforce.com/articleView?id=users_license_types_available.htm)

### NEW QUESTION # 49

A customer has finished development, which includes large volumes of data. They're ready to start UAT for their new Energy and Utilities Cloud implementation.

When should the performance tests be conducted as part of the overall UAT process?

- A. Just before the go-live, so the performance test does not alter the overall load on the system
- B. After the go-live, so the performance can be tracked directly in the production environment
- **C. At least 3-4 weeks in advance, so there's sufficient time for the developers to fix bugs if necessary**
- D. Performance tests should not be done as part of UAT; it should only focus on functional requirements.

**Answer: C**

### NEW QUESTION # 50

A multinational energy company distributes energy to several countries with different tariffs. For their Energy and Utilities Cloud implementation, they want to allow each country only to have access to its respective price.

How can this be done with Industries CPQ?

- A. One Price Book should be configured for each country, and Context Rules need to be configured to make the Price Book eligible only for its respective country.
- B. One Price Book should be configured for each country, and Advanced Rules need to be configured to make the Price Book eligible only for its respective country.
- **C. One Price List should be configured for each country, and Context Rules need to be configured to make the Price List eligible only for its respective country.**
- D. One Price List should be configured for each country, and Advanced Rules need to be configured to make the Price List eligible only for its respective country.

**Answer: C**

### NEW QUESTION # 51

An energy company is implementing Energy and Utilities Cloud for their contact center and is in the process of importing contact information from the billing system to Salesforce. An administrator has been asked if and how the contact data updated in Salesforce will be reflected back in the billing system.

What two options can be presented back as potential solution?

Choose 2 answers

- A. Salesforce will be the system of record for contacts and it doesn't need to update the billing system in the future.

- B. Salesforce Export Wizard will automatically create a csv of contact information to be imported to the billing system.
- C. Salesforce can send the updated information to the billing system in real-time or batch if it's required,
- D. The billing system can query Salesforce every night to retrieve changes made to contacts.

**Answer: C,D**

### NEW QUESTION # 52

An energy company offers multiple products to its industrial and commercial customers. They need to create a quote for a customer for multiple sites.

How would a consultant meet this business requirement?

- A. Create quotes for each individual site and add products, then run multi-site batch jobs.
- B. Create a Master quote, create group(s). add the quote group members, add products, and apply to the group.
- C. Create an opportunity, add products to it. then submit it to the MultiAppHandler class
- D. Create a multi-site quote, add members to the quote, and add products for each site

**Answer: B**

Explanation:

For a consultant to meet the business requirement of creating a quote for a customer with multiple sites, the most efficient approach within Salesforce Energy and Utilities Cloud is to create a Master quote and then organize the products and services by site using groups within the quote. This method allows the consultant to manage the complexities of multi-site quotes systematically, ensuring that each site's specific needs are addressed within a single, overarching quote structure, thereby streamlining the quoting process for complex customer scenarios. Reference = Salesforce documentation on CPQ and quoting best practices outlines the process of creating Master quotes and utilizing groups to manage complex quoting scenarios, such as quotes for customers with multiple sites: [https://help.salesforce.com/articleView?id=cpq\\_quotes.htm&type=5](https://help.salesforce.com/articleView?id=cpq_quotes.htm&type=5)

### NEW QUESTION # 53

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