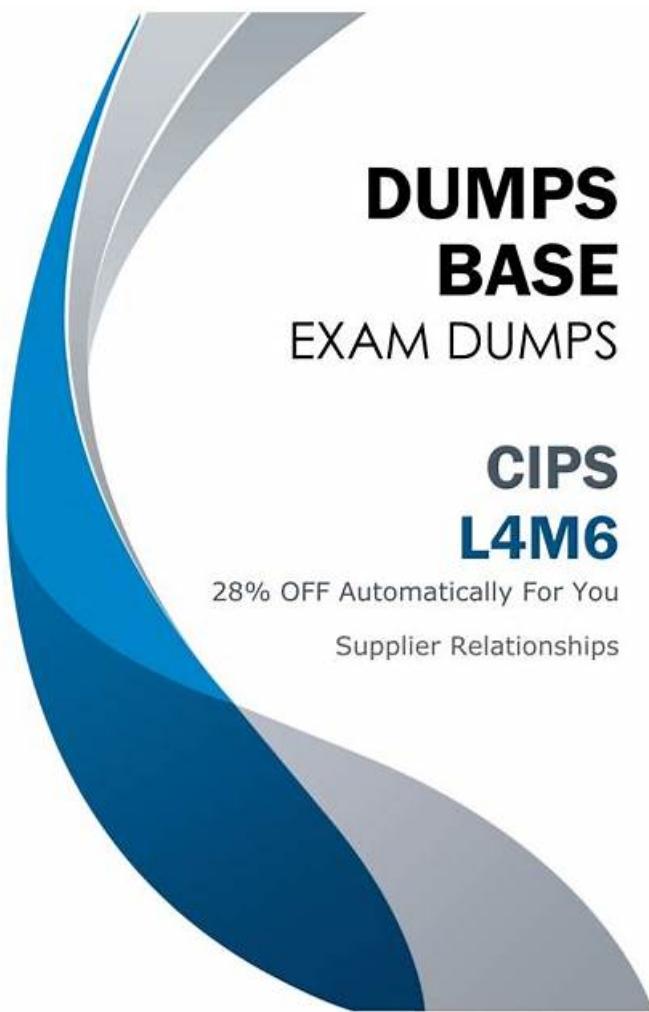


# Getcertkey Offers L4M6 PDF Dumps With Refund Policy



2026 Latest Getcertkey L4M6 PDF Dumps and L4M6 Exam Engine Free Share: <https://drive.google.com/open?id=1KroUaBJWUIz6VjOYFowR8nhQywHYvIG>

You can prepare for the CIPS Supplier Relationships exam without an internet connection using the offline version of the mock exam. CIPS L4M6 practice test not only gives you the opportunity to practice with real exam questions but also provides you with a self-assessment report highlighting your performance in an attempt. Getcertkey keeps an eye on changes in the CIPS CIPS Supplier Relationships exam syllabus and updates CIPS L4M6 Exam Dumps accordingly to make sure they are relevant to the latest exam topics. After making the payment for CIPS L4M6 dumps questions you'll be able to get free updates for up to 365 days. Another thing you will get from using the L4M6 exam study material is free to support. If you encounter any problem while using the L4M6 prep material, you have nothing to worry about.

CIPS L4M6 certification is recognized globally as a mark of excellence in supplier relationship management. It is a valuable asset for procurement professionals who wish to enhance their career prospects and demonstrate their commitment to professional development. CIPS Supplier Relationships certification is also beneficial for organizations that seek to improve their procurement processes and enhance their supplier management capabilities. By investing in the CIPS L4M6 certification, organizations can ensure that their procurement professionals have the skills and knowledge necessary to manage supplier relationships effectively.

The Chartered Institute of Procurement and Supply (CIPS) is a globally recognized professional body that provides training and certification for procurement and supply chain professionals. The CIPS L4M6 (CIPS Supplier Relationships) Certification Exam is designed to test the knowledge and skills of professionals in managing supplier relationships effectively.

To be eligible for the CIPS L4M6 certification exam, candidates must have completed the CIPS Level 4 Diploma in Procurement and Supply or an equivalent qualification. L4M6 exam consists of 60 multiple-choice questions and is available in both paper-based

and computer-based formats. Candidates have two hours to complete the exam, and a passing score of 60% is required to obtain the certification. Additionally, the CIPS L4M6 certification is valid for three years, after which candidates may need to complete a re-certification process to maintain their certification status.

>> Sample L4M6 Questions Answers <<

## L4M6 Real Questions – Best Material for Smooth CIPS Exam Preparation

With our users all over the world, you really should believe in the choices of so many people. Our advantage is very obvious. Of course, the right to choose is in your hands. What I want to say is that if you are eager to get an international L4M6 Certification, you must immediately select our L4M6 preparation materials. After you have studied for twenty to thirty hours on our L4M6 exam questions, you can take the test. And your pass rate will reach 99%.

### CIPS Supplier Relationships Sample Questions (Q67-Q72):

#### NEW QUESTION # 67

Expensive and technically complicated supplies generally carry high financial risk, but low supply risk for the buyer. Is this statement correct?

- A. Yes, the supply risk is low because these will usually be single-source contracts
- B. No, these are often bespoke, so the supply risk is also high
- C. Yes, there is a low supply risk because the buyer can easily switch to another supplier
- D. No, the financial risks and the supply risks are both low

#### Answer: B

Explanation:

In CIPS L4M6, supply risk is analysed alongside financial risk. Expensive and technically complex items are frequently bespoke or highly specialised, meaning that:

- \* There are few alternative suppliers
- \* Switching suppliers is difficult, costly, or impossible

This significantly increases supply risk, not reduces it. While financial risk is high due to value and complexity, supply risk is also high due to dependency and limited market availability.

The incorrect options misunderstand supply risk:

- \* Single sourcing increases supply risk
- \* Easy switching is rarely possible for complex supplies
- \* High-value complex items never carry low combined risk

L4M6 Reference:

- \* Learning Outcome 2: Understand supply chain risk and resilience
- \* Topic: Financial risk vs supply risk
- \* CIPS L4M6 Study Guide - Risk positioning and Kraljic portfolio thinking

#### NEW QUESTION # 68

Kinky Boots Ltd provides high heeled shoes in large sizes. Their target market are Drag Queens. There are a couple of rival shoe manufacturers in this market and Kinky Boots Ltd offer the cheapest high heels. What strategy is Kinky Boots Ltd employing in terms of competitive advantage?

- A. cost leadership
- B. differentiation
- C. differentiation focus
- D. cost focus

#### Answer: D

Explanation:

This is 'cost focus' - Kinky Boots is both focusing on being a cost leader (by providing the cheapest products) and focusing on a niche market (drag queens). When these two strategies are combined it is called 'cost focus'.

There's a couple of questions on Porter's Generic Strategies in the exam- there's a useful diagram of this on P.

### NEW QUESTION # 69

Which of the following are considered part of the '5 Rights of Procurement'? Select THREE.

- A. focus
- B. cost
- C. time
- D. place
- E. quality

**Answer: C,D,E**

Explanation:

The 5 Rights of procurement are; place, quality, quantity, time, price. (Price and Cost are not the same thing).

See p.38

### NEW QUESTION # 70

When developing a supplier partnership, a buyer can take either a strategic or reactive approach. What would be a reason for a reactive approach?

- A. The buyer wishes to create a new product and requires input from a supplier
- B. You discover that the supplier has a high profit margin
- C. It will allow for consolidation in the supply chain
- D. **Sudden changes in the marketplace**

**Answer: D**

Explanation:

The correct answer is 'Sudden changes in the marketplace' - this is a reason a buyer would be reactive.

Reactive is when something happens to you and it forces you to act in a certain way. The other options would be strategic rather than reactive. P. 163

### NEW QUESTION # 71

Is it correct to suggest that the sole objective of partnership sourcing is to achieve the lowest acquisition cost?

- A. Yes, because the concept of 'lowest acquisition cost' ignores the quoted price and focuses on long-term cost factors
- B. **No, because partnership sourcing considers 'lowest acquisition cost' together with aspects of supplier partnerships**
- C. No, partnership sourcing is not applicable in one-off capital purchases where the concept of 'lowest acquisition cost' applies
- D. Yes, the concept of 'lowest acquisition cost' focuses on collaboration just like partnership sourcing does

**Answer: B**

Explanation:

Comprehensive and Detailed Explanation:

Partnership sourcing is a strategic approach that emphasizes long-term collaboration between buyers and suppliers to achieve mutual benefits. While achieving a competitive acquisition cost is a component, it is not the sole objective. Partnership sourcing also focuses on:

\* Quality Improvement: Ensuring that products or services meet or exceed quality standards.

\* Innovation: Collaborating on new product development and process improvements.

\* Risk Management: Sharing information to anticipate and mitigate risks.

\* Supply Chain Efficiency: Streamlining processes to reduce lead times and inventory levels.

Therefore, while cost is important, partnership sourcing encompasses a broader range of objectives aimed at creating value for both parties.

Reference:

CIPS L4M6 Study Guide

## NEW QUESTION # 72

One strong point of our APP online version is that it is convenient for you to use our L4M6 exam dumps even though you are in offline environment. In other words, you can prepare for your L4M6 exam with under the guidance of our L4M6 Training Materials anywhere at any time. Just take action to purchase we would be pleased to make you the next beneficiary of our L4M6 exam practice. Trust us and you will get what you are dreaming!

**Reliable L4M6 Exam Pdf:** [https://www.getcertkey.com/L4M6\\_braindumps.html](https://www.getcertkey.com/L4M6_braindumps.html)

BTW, DOWNLOAD part of Getcertkey L4M6 dumps from Cloud Storage: <https://drive.google.com/open?id=1KroUaBJWUlz6VjOYFowR8nhQywHYvIG>