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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details

Topic 1	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27
Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Limiting supplier collaboration requirements
- B. Integration with other solutions
- C. Increased focus on manual approvals
- D. Automation of manual procurement tasks

Answer: B,D

NEW QUESTION # 28
Why is Spend Management critical for organizations today?

- A. It eliminates the need for automation in procurement processes.
- B. It prioritizes short-term savings over long-term strategic benefits.
- C. It focuses on reducing the need for supplier collaboration for increased efficiency.
- D. It enables improved compliance, cost savings, and alignment with sustainability goals.

Answer: D

NEW QUESTION # 29
What is the main benefit of using SAP Business Technology Platform (BTP) for procurement?

- A. Improve manual procurement processes
- B. Tailor services for business transformation goals
- C. Enhance procurement and expense management across the organization
- D. Optimize procurement processes using seamless integration and automation

Answer: D

NEW QUESTION # 30
When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Collection and update of dispute case information
- B. Intelligent collections management
- C. Automated release of supplier invoice upon customer payment
- D. Mass update of journal entry details without impacting financial postings

Answer: A,B

NEW QUESTION # 31

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Traditional manager referrals
- C. Conventional role-change entries
- D. AI-generated resume analysis

Answer: D

NEW QUESTION # 32

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