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## Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q238-Q243):

### NEW QUESTION # 238

A nonprofit using NPSP manages scholarship funds for students. A donor indicates they want to split their gift between two scholarship funds.

Which solution should the consultant recommend to meet the requirement?

- A. Automated Soft Credits
- **B. GAU Allocations**
- C. Campaign Hierarchy
- D. Partial Soft Credit

**Answer: B**

Explanation:

When a donor wants to split their gift between two scholarship funds, the consultant should recommend using GAU Allocations:

GAU Allocations:

General Accounting Unit (GAU) Allocations in NPSP (Nonprofit Success Pack) allow for the distribution of a single donation across multiple funds or purposes. This feature supports detailed tracking and reporting on how donations are allocated.

### NEW QUESTION # 239

A consultant is working on a data migration to NPSP that includes tens of millions of records across many objects. The migration needs to take place over a weekend to minimize system downtime.

What should the consultant recommend?

- A. SOAP API
- B. Data Import Wizard
- C. NPSP DataImport
- **D. Bulk API**

**Answer: D**

Explanation:

For a data migration involving tens of millions of records to NPSP over a weekend, the Bulk API is recommended due to its ability to handle large volumes of data efficiently.

Prepare Data for Migration:

Ensure all data is cleaned and formatted correctly for import into Salesforce.

Segment the data into manageable batches to optimize the migration process.

Use Bulk API for Migration:

The Bulk API is designed for loading large data sets and operates asynchronously, allowing for high performance.

Create a Bulk API job to import the data.

Upload data batches and monitor the job status to ensure successful data import.

Minimize System Downtime:

Schedule the data migration to occur during a weekend to reduce the impact on users and minimize system downtime.

Inform stakeholders about the migration schedule and expected downtime.

Verify Data Integrity:

After the migration, run data integrity checks to ensure that all records have been accurately imported.

Compare source data with the imported data in Salesforce to verify completeness.

Using the Bulk API will ensure that the large volume of data is migrated efficiently within the limited timeframe, minimizing disruption to the organization's operations.

Salesforce documentation on using the Bulk API for data migration

CertGod Nonprofit Cloud Consultant guide

### NEW QUESTION # 240

A nonprofit using NPSP receives funding it uses to award grants to national and local arts organizations. The nonprofit wants to track the funds it receives and allocates.

What should a consultant recommend to the nonprofit-?

- A. Install the Program Management Module.
- **B. Install the Outbound Funds Module.**
- C. Configure NPSP Settings to track inbound and outbound funds.

- D. Configure NPSP Settings grants management functionality.

**Answer: B**

Explanation:

For tracking funds received and allocated for grants, the Outbound Funds Module is the best solution. Here's how to configure it:

Install the Outbound Funds Module:

Go to the AppExchange and search for the "Outbound Funds Module."

Click "Get It Now" and follow the installation instructions to add the module to your Salesforce org.

Configure Funding Programs and Grants:

Navigate to the "Funding Programs" tab to set up different programs that receive funds.

Create "Funding Requests" for organizations applying for grants and track the status and details of each request.

Track Funds:

Use "Funding Allocations" to track how funds are distributed to various grants. Each allocation record should specify the amount, date, and purpose of the funds.

Reporting:

Use standard and custom reports to track the inflow and outflow of funds, ensuring transparency and accountability in grant management.

Salesforce Outbound Funds Module Documentation

Salesforce Nonprofit Success Pack (NPSP) Resources

Salesforce Trailhead: Manage Programs and Funding

#### NEW QUESTION # 241

A nonprofit using NPSP performs m-person case management for new and existing clients in the field. When case managers return to the office, they need to enter over 100 contacts from a spreadsheet, and then create a Case for each.

What should the consultant recommend to meet the requirement?

- A. Configure NPSP Data Importer to upsert Contacts with related Cases.
- B. Use Data Import Wizard to insert Contacts and related Cases.
- C. Install Case Management to upsert Contacts and relate them to Cases.
- D. Create a web-to-case form that case managers will use to record the contact details.

**Answer: A**

Explanation:

For entering a large number of contacts from a spreadsheet and creating related cases for each contact, the NPSP Data Importer is the best tool. It allows for configuring upserts (updates or inserts) for Contacts and linking them to related records such as Cases.

Steps:

Prepare the spreadsheet with the necessary data for Contacts and Cases, ensuring all required fields are included.

Open the NPSP Data Importer in Salesforce.

Map the fields in the spreadsheet to the appropriate Salesforce fields for Contacts and Cases.

Configure the importer to upsert Contacts and create related Cases based on the spreadsheet data.

Run the import process and verify the data in Salesforce to ensure all Contacts and Cases are correctly created and linked.

CertGod Nonprofit Cloud Consultant Guide: Describes the use of the NPSP Data Importer for bulk data operations and linking related records  
Salesforce Documentation on NPSP Data Importer: Provides instructions on setting up and using the Data Importer for complex data migrations.

#### NEW QUESTION # 242

A nonprofit organization is using NPSP Data Importer for Contacts. The consultant has noticed that even though the mappings are correct, some of the Account records are not automatically being created. Which two things should the consultant check?

- A. If all records have a phone number
- B. If all the email addresses are properly formatted
- C. If the required fields are included in the import
- D. If there are required fields on the Account

**Answer: C,D**

Explanation:

When using the NPSP Data Importer for Contacts, if some Account records are not being automatically created, the consultant should check:

Required Fields in the Import: Ensure that all required fields for creating an Account are included in the data import file. Missing required fields can prevent Account creation.

Required Fields on the Account: Verify that the Account object does not have custom required fields that are not being populated by the import process. Custom fields marked as required at the field level or in page layouts can block record creation if not provided.

Checking these factors ensures that the import process has all the necessary information to create Account records successfully.

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Importing Data with NPSP Data Importer

## NEW QUESTION # 243

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