

100% Pass 2026 SAP C-S4CS-2508: Valid New SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Exam Guide



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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 3	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

Topic 4	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 5	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 6	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 7	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q37-Q42):

NEW QUESTION # 37

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. Group currency
- B. Configuration activities
- C. Fiscal year variant
- D. Scoping

Answer: A,C

NEW QUESTION # 38

How many days are system activity records retained in the application log of the Create Sales Orders - Automatic Extraction app?

- A. Last 100 days
- B. Last 90 days
- C. Last 30 days
- D. Last 60 days

Answer: C

NEW QUESTION # 39

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into sales orders
- **B. The percentage of the number of orders that was converted from quotations**
- C. The percentage of net values converted from quotations into billing documents
- D. The percentage of the number of order items that was converted from quotation items

Answer: B

NEW QUESTION # 40

When you create a sales order item, in which sequence is the master data read to determine the delivery plant?

- A. Customer-material info record
*Material master record
*Business partner (ship-to party)
- B. Business partner (ship-to party)
*Material master record
*Customer-material info record
- **C. Customer-material info record
*Business partner (ship-to party)
*Material master record**
- D. Material master record
*Business partner (ship-to party)
*Customer-material info record

Answer: C

NEW QUESTION # 41

What do you use to collect the values that are entered into the configuration activities in SAP Central Business Configuration?

- A. Availability and Dependencies of Solution Processes Excel
- B. SAP Cloud ALM Processes app
- C. SAP Cloud ALM Requirements app
- **D. Business Driven Configuration Questionnaire**

Answer: D

NEW QUESTION # 42

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