

Sales-Cloud-Consultant Exam Objectives, Sales-Cloud-Consultant Latest Exam Vce



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Salesforce Sales-Cloud-Consultant exam is an essential certification for professionals who want to demonstrate their expertise in Salesforce Sales Cloud. Salesforce Certified Sales Cloud Consultant certification is highly valued in the industry and is recognized by employers worldwide. Sales-Cloud-Consultant exam covers a wide range of topics, including sales process design, sales forecasting, opportunity management, sales team management, and sales performance measurement. Salesforce Certified Sales Cloud Consultant certification demonstrates that the candidate has the skills and knowledge required to implement, configure, and manage the Salesforce Sales Cloud solution.

To become a Salesforce Certified Sales Cloud Consultant, candidates must pass the Sales-Cloud-Consultant Exam, which consists of 60 multiple-choice questions. Sales-Cloud-Consultant exam duration is 105 minutes, and the passing score is 68%. Sales-Cloud-Consultant exam is conducted in a proctored environment, and candidates can take it either online or in-person. Salesforce Certified Sales Cloud Consultant certification is ideal for professionals who want to advance their careers in salesforce consulting, sales operations, or sales management roles. It demonstrates their expertise in designing and implementing effective sales strategies that can help organizations achieve their sales goals.

Salesforce Certified Sales Cloud Consultant credential is designed for professionals who specialize in implementing Salesforce Sales Cloud solutions. Salesforce Certified Sales Cloud Consultant certification validates a candidate's expertise in designing and implementing solutions that support sales and business development processes. Sales-Cloud-Consultant Exam covers topics such as sales process design, sales forecasting, sales analytics, sales team management, and territory management.

>> Sales-Cloud-Consultant Exam Objectives <<

Sales-Cloud-Consultant Latest Exam Vce - New Sales-Cloud-Consultant Practice Questions

It is known to us that getting the Sales-Cloud-Consultant certification has become more and more popular for a lot of people in different area, including students, teachers, and housewife and so on. Everyone is desired to have the Sales-Cloud-Consultant certification. Our Sales-Cloud-Consultant Exam Dumps Question is very necessary for you to try your best to get the certification in a short time. Sales-Cloud-Consultant Exam Braindumps is willing to give you a hand to pass the exam. Sales-Cloud-Consultant Exam Torrent will be the best study tool for you to get the certification

Salesforce Certified Sales Cloud Consultant Sample Questions (Q131-Q136):

NEW QUESTION # 131

Cloud Kicks requires its sales reps to 90 through an internal certification process on myTrailhead before they add specific groups of Products to Opportunities.

Which two solutions should be used to validate that sales reps have completed the myTrailhead badge?

Choose 2 answers

- A. Use a validation rule on Products marked as requiring the myTrailhead badge to prevent those Products from being added to an Opportunity.
- B. Use a separate once book for the Products requiring the myTrailhead badge and only share the once book with sales reps who have completed the badge-
- C. Use a Process Builder process on Products marked as requiring the myTrailhead badge to automatically share the Products with sales reps who have completed the badge.
- D. Use a validation rule on Opportunity Products to prevent a sales rep from adding Products marked as requiring the myTrailhead badge if the rep has yet to complete the badge.

Answer: C,D

NEW QUESTION # 132

Which Lightning Service Console feature should be used to enable Service Reps to send emails with attachments to customers based on the Case details?

- A. Lightning Knowledge
- B. Visual Workflow
- C. Macros
- D. Process Builder

Answer: D

NEW QUESTION # 133

UniversalContainers is designing a contact center that will store 20 million cases. Of those, 5 million will need to be accessed for reporting and search. Which approach will ensure best system performance? Choose 3 answers:

- A. Tiered datastrategy
- B. Record types
- C. Customindexes
- D. Division
- E. Custom search

Answer: A,C,D

NEW QUESTION # 134

Cloud Kicks has enabled the Einstein Lead Scoring feature and rolled out Sales Cloud Einstein to pilot users.

The pilot users are unable to view the Lead Score field on the Lead record page.

Which two steps should the consultant take to fix this issue?

Choose 2 answers

- A. Assign the Sales Cloud Einstein permission set.
- B. Assign the Einstein Lead Scoring permission set.
- C. Add the Lead Score field to the Lead List View.
- D. Add the Lead Score field to the Lead Page layout.

Answer: B,D

Explanation:

Adding the Lead Score field to the Lead Page layout is a necessary step to fix the issue of pilot users not being able to view the

Lead Score field on the Lead record page. The Lead Score field is a standard field that shows how likely a lead is to convert based on Einstein's analysis of historical data and predictive factors. The Lead Score field must be added to the Lead Page layout for users to see it on their lead records. Assigning the Einstein Lead Scoring permission set is another necessary step to fix the issue, as it grants users access to view and use Einstein Lead Scoring features, such as Lead Score, Lead Score Insights, and Lead Score Field History Tracking.

NEW QUESTION # 135

An executive at Cloud Kicks (CK) has asked its admin to create a diagram to show the high-level process areas within the business. CK plans to use the diagram to show the context of a new area of the business within the overall business.

What should the admin create to meet this requirement?

- A. Strengths, Weaknesses, Opportunities, Threats (SWOT) Diagram
- B. Capability Model
- **C. Suppliers, Imports, Processes, Outputs, Customers (SIPOC) Diagram**
- D. Value Stream Map

Answer: C

Explanation:

A SIPOC diagram is a tool that can be used to show the high-level process areas within a business, as well as the inputs and outputs of each process, and the suppliers and customers involved. It can help provide an overview of how a business operates and how different processes relate to each other. A SWOT diagram is used to analyze the strengths, weaknesses, opportunities, and threats of a business or a project. A value stream map is used to show the flow of value from customer demand to product delivery, and identify waste and improvement opportunities along the way. A capability model is used to describe the capabilities of a business or an organization, and how they support its goals and objectives

NEW QUESTION # 136

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The trick to the success is simply to be organized, efficient, and to stay positive about it. If you are remain an optimistic mind all the time when you are preparing for the Sales-Cloud-Consultant exam, we deeply believe that it will be very easy for you to successfully pass the exam, and get the related certification in the near future. Of course, we also know that how to keep an optimistic mind is a question that is very difficult for a lot of people to answer. Because the Sales-Cloud-Consultant Exam is so difficult for a lot of people that many people have a failure to pass the exam.

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