

# AP-213 Braindump Pdf | AP-213 Exam Topics

Course Title: History of Architecture		Course Code: AP-012	2nd Year Faculty: Dr. M. A. Majeed
Course Objectives		Course Faculty: Dr. M. A. Majeed	
To understand the process of history of its making, and the manner it is known and then subsequent interpretation.			
Week 1	Week 1: Introduction to the Definition and Necessity of Term	Week 1	Week 1
Week 2	Week 2: Introduction to the History of Architecture in Europe & America: Medieval Europe - Gothic	Week 2	Week 2
Week 3	Week 3: Introduction to the History of North Africa, Islamic	Week 3	Week 3
Week 4	Week 4: Introduction to the History of Indian, Chinese, Japanese, Byzantine, Romanesque, Norman, French, Gothic Architecture	Week 4	Week 4
<b>Introduction to the Assignment 3</b>			
Week 5	This is the 3rd assignment in assigned segments. The class (both sections A & B) are divided into 8 groups (4 group from each section). All the groups will do the presentation on the respective topics. Each student will submit individual written report in each topic.	Week 5	Week 5
Week 6	Week 6: Introduction to Gothic Architecture and its evolution: French Gothic, English Gothic or English Gothic	Week 6	Week 6
Week 7	Week 7: Introduction to the History of Architecture in Europe & America: Renaissance, Baroque, Rococo	Week 7	Week 7
Week 8	Week 8: Introduction to the History of Indian, Chinese, Japanese, Byzantine, Romanesque, Norman, French, Gothic Architecture	Week 8	Week 8
Assignment 3 (Phase 1)	Assignment 3 (Phase 1): Identification of the topic and presentation on the topic.	Identification of Phase 1	Identification of Phase 1
Assignment 3 (Phase 2)	Assignment 3 (Phase 2): Identification of the topic and presentation on the topic.	Identification of Phase 2	Identification of Phase 2
Assignment 3 (Phase 3)	Assignment 3 (Phase 3): Identification of the topic and presentation on the topic.	Identification of Phase 3	Identification of Phase 3
Assignment 3 (Phase 4)	Assignment 3 (Phase 4): Identification of the topic and presentation on the topic.	Identification of Phase 4	Identification of Phase 4
<b>Assignment 4 (Phase 1)</b>			
Week 9	Week 9: Indian Architecture, Buddhist and Hindu	Week 9	Week 9
Week 10	Week 10: Indian Architecture, Buddhist and Hindu	Week 10	Week 10
Week 11	Week 11: Indian Architecture, Buddhist and Hindu	Week 11	Week 11
Week 12	Week 12: Indian Architecture, Buddhist and Hindu	Week 12	Week 12
Week 13	Week 13: Indian Architecture, Buddhist and Hindu	Week 13	Week 13
Week 14	Week 14: Indian Architecture, Buddhist and Hindu	Week 14	Week 14
Week 15	Week 15: Indian Architecture, Buddhist and Hindu	Week 15	Week 15
Assignment 4 (Phase 2)	Assignment 4 (Phase 2): Identification of the topic and presentation on the topic.	Identification of Phase 2	Identification of Phase 2
Assignment 4 (Phase 3)	Assignment 4 (Phase 3): Identification of the topic and presentation on the topic.	Identification of Phase 3	Identification of Phase 3
Assignment 4 (Phase 4)	Assignment 4 (Phase 4): Identification of the topic and presentation on the topic.	Identification of Phase 4	Identification of Phase 4
<b>Assignment 5 (Phase 1)</b>			
Week 16	Week 16: Indian Architecture, Buddhist and Hindu	Week 16	Week 16
Week 17	Week 17: Indian Architecture, Buddhist and Hindu	Week 17	Week 17
Week 18	Week 18: Indian Architecture, Buddhist and Hindu	Week 18	Week 18
Week 19	Week 19: Indian Architecture, Buddhist and Hindu	Week 19	Week 19
Week 20	Week 20: Indian Architecture, Buddhist and Hindu	Week 20	Week 20
Assignment 5 (Phase 2)	Assignment 5 (Phase 2): Identification of the topic and presentation on the topic.	Identification of Phase 2	Identification of Phase 2
Assignment 5 (Phase 3)	Assignment 5 (Phase 3): Identification of the topic and presentation on the topic.	Identification of Phase 3	Identification of Phase 3
Assignment 5 (Phase 4)	Assignment 5 (Phase 4): Identification of the topic and presentation on the topic.	Identification of Phase 4	Identification of Phase 4

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## **Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q90-Q95):**

## NEW QUESTION # 90

A consultant has completed an implementation and needs to import order data into Manufacturing Cloud. Which steps must the consultant follow to import all of the relevant data?

- A. Provide the client with a data template file limited to required fields and identify required related records (that is. accounts, sales agreements). Disable irrelevant automations/rules.
- B. Provide the client with a data template file reflecting the data mapping and identify related records (that is. accounts, sales agreements). Disable irrelevant automations /rules.
- C. Request an extract of the data from the legacy system and import as-is without transformation. Disable irrelevant automations/rules.

Answer: B

### Explanation:

The correct approach for importing order data into Manufacturing Cloud involves providing the client with a comprehensive data template file that reflects the data mapping, including the identification of related records such as accounts and sales agreements. It is also crucial to disable any irrelevant automations or rules that might interfere with the data import process. This ensures a smooth transition and accurate reflection of order data within the Manufacturing Cloud environment.

### NEW QUESTION # 91

Universal Containers wants to make run-rate business more predictable within Manufacturing Cloud. Which standard feature serves as a starting point to manage this?

- A. Opportunity
- B. Opportunity or Sales Agreements
- C. Sales Agreements

**Answer: C**

Explanation:

n: Sales Agreements are the standard feature in Manufacturing Cloud that allow users to track and manage their run-rate or long-term negotiated business. Sales Agreements unify the data from ERP and order management systems with the contract terms, including planned volumes and revenues, so that both operations and account teams can have a 360-degree view of the customer. Sales Agreements also enable users to forecast their run-rate business more accurately and efficiently by using account-based forecasting.

Opportunities are used to track new business or one-off business, not run-rate business. Opportunity or Sales Agreements is not a valid option, as they are two different features. References: What Is Manufacturing Cloud?, Forecast Your Run-Rate and New Business with Account-Based Forecasting, Salesforce Launches Manufacturing Cloud-Aligned Sales and Operations to Deliver More Transparent and Predictable Business Outcomes, Salesforce Blog: Manufacturing Cloud

### NEW QUESTION # 92

When a target is changed in Account Manager Targets, which action must be taken to reflect this change to Account Manager assignment values?

- A. Refresh Assignments
- B. No action required, changes are reflected automatically
- C. Propagate to Assignments
- D. Recalculate Assignments
- E. Update to Assignments

**Answer: A**

Explanation:

Account Manager Targets is a feature in Manufacturing Cloud that allows businesses to set and track sales goals for their account managers based on product volume, revenue, or any other custom measure. Account managers can create, assign, and edit targets for their team members and monitor their performance against the targets. When a target is changed in Account Manager Targets, the change is not reflected immediately in the assignment values of the team members. To see the updated assignment values, you must perform the Refresh Assignments action on the Assignments tab of the target record. This action recalculates the assignment values based on the new target value and distributes the target among the team members according to the assignment rules. The other actions are not valid for Account Manager Targets. References: Account Manager Targets in Manufacturing Cloud, Learn About Account Manager Targets, Enable Account Manager Targets, Assign an Account Manager Target

### NEW QUESTION # 93

Many of Universal Containers' management teams must travel to different production facilities as part of their regular work. They require access to features on their desktop and mobile devices to view and approve sales agreements.

What is an important consideration to keep in mind when preparing and conducting testing?

- A. Sales Agreement features are not available on mobile devices, but approvals can be done via email.
- B. When testing Manufacturing Cloud for mobile, a Wi-Fi connection is required.
- C. The Mobile User permission must be assigned to the test users.

**Answer: A**

## NEW QUESTION # 94

An Admin is creating an app from the Analytics for manufacturing template in Tableau CRM for Manufacturing. Which Rebate Management object supports custom fields for rebate program(s) analysis?

- A. Rebate Program
- B. Program Rebate Type
- C. Rebate Member Product Aggregate
- D. Program Rebate Type Benefit

**Answer: D**

Explanation:

Program Rebate Type Benefit is a Rebate Management object that supports custom fields for rebate program(s) analysis. It is used to define the benefit tiers for a rebate type, such as the percentage or amount of rebate that is paid out based on the achievement of a certain threshold. Program Rebate Type Benefit can have custom fields that specify the criteria by which the benefits vary, such as product category, region, or industry segment. These custom fields can be used in the Analytics for manufacturing app in Tableau CRM for Manufacturing to create dashboards and reports that show the performance and impact of rebate programs. References: Rebate Management Standard Objects - Salesforce Developers, Deploy and Use Rebate Analytics - Salesforce, Salesforce Manufacturing Cloud Flashcards

## NEW QUESTION # 95

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