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Salesforce AP-220 Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Advanced Use Cases	7%	- Fraud detection and business rule customization - Bulk order processing and remediation scenarios - Remorse periods and advanced order flows
Topic 2: Platform Development	23%	- Apex Actions for Flow and LWC - Testing strategy and performance considerations - Apex-based integrations (Invoices, Payment Tokens)
Topic 3: Data Reference Implementations & Frameworks	10%	- Cross-cloud customer record resolution - Order Management frameworks (import frameworks, CRM sync)
Topic 4: Platform Integration	13%	- Integration with B2C/B2B Commerce - Omnichannel Inventory activation and configuration - Platform events, triggers, and push notifications
Topic 5: Order Management Domain Knowledge	17%	- Integration timing and architecture alignment - Business value-based integration decisions - System landscape mapping and integration prioritization
Topic 6: Omnichannel Inventory	13%	- OCI positioning and configuration - Headless API integration with Order Management - Composite and Composite Graph APIs
Topic 7: Data Management	17%	- Historical data loads and transformation - Data import/export (Data Loader, CLI, Apex scripts) - Data model and object relationships (Order, Order Summary, etc.)

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Salesforce Order Management Developer Accredited Professional Sample Questions (Q49-Q54):

NEW QUESTION # 49

What is the primary role of Omnichannel Inventory (OCI) in Salesforce Order Management?

- A. To manage and synchronize inventory across multiple sales channels
- B. To replace legacy ERP systems for financial tracking
- C. To handle historical data migration for inventory
- D. To automate customer order approvals

Answer: A

NEW QUESTION # 50

Which Salesforce feature is commonly used for real-time data updates in third-party integrations?

- A. Apex Scheduler
- B. Platform Events
- C. Data Loader
- D. Static Templates

Answer: B

NEW QUESTION # 51

What considerations are critical when using the Order Management Import Framework? (Choose two)

- A. Handling error logs and retrying failed records
- B. Automating imports without validation
- C. Mapping data to the Order Management Data Model
- D. Limiting data imports to a single use case

Answer: A,C

NEW QUESTION # 52

When implementing real-time object creation in Order Management, which API is recommended for hierarchical data manipulation?

- A. Composite API
- B. Metadata API
- C. REST API
- D. Bulk API

Answer: A

NEW QUESTION # 53

Which best practices are essential for implementing custom integrations in Order Management? (Choose two)

- A. Avoid testing integrations to save time
- B. Ensure scalability for future growth
- C. Include proper error handling in all workflows
- D. Leverage declarative tools for simpler integrations

Answer: B,C

NEW QUESTION # 54

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