

Revenue-Cloud-Consultant-Accredited-Professional완벽한인증덤프 & Revenue-Cloud-Consultant-Accredited-Professional시험대비최신덤프자료



DumpTOP Revenue-Cloud-Consultant-Accredited-Professional 최신 PDF 버전 시험 문제집을 무료로 Google Drive에서 다운로드하세요: https://drive.google.com/open?id=1-ZTSza0x_j8DhCbK2CF6KmIX7tu2LsGY

최근들어 Salesforce Revenue-Cloud-Consultant-Accredited-Professional시험이 큰 인기몰이를 하고 있는 가장 핫한 IT인증시험입니다. Salesforce Revenue-Cloud-Consultant-Accredited-Professional덤프는Salesforce Revenue-Cloud-Consultant-Accredited-Professional시험 최근문제를 해석한 기출문제 모음집으로서 시험패스가 한결 쉬워지도록 도와드리는 최고의 자료입니다. Salesforce Revenue-Cloud-Consultant-Accredited-Professional인증시험을 패스하여 자격증을 취득하면 보다 쉽고 빠르게 승진할수 있고 연봉인상에도 많은 도움을 얻을수 있습니다.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Overview:

Certification Vendor:	Salesforce
Exam Name:	Salesforce Revenue Cloud Consultant Accredited Professional
Exam Number:	Revenue-Cloud-Consultant-Accredited-Professional (AP-223)
Certificate Validity Period:	Not explicitly defined (subject to Salesforce certification maintenance policy)
Exam Format:	Multiple-choice, Scenario-based questions
Exam Duration:	60 minutes
Exam Price:	USD 200 (varies by region)
Passing Score:	63%
Available Languages:	English
Real Exam Qty:	60 multiple-choice questions + up to 5 unscored questions
Related Certifications:	Salesforce CPQ Salesforce Billing Revenue Cloud Salesforce Accredited Professional Exams
Recommended Training:	Salesforce Revenue Cloud Learning on Trailhead Revenue Cloud Exam Guide (Salesforce Help)
Exam Registration:	Salesforce Certification Registration
Sample Questions:	Salesforce Revenue-Cloud-Consultant-Accredited-Professional Sample Questions
Exam Way:	Online proctored exam or onsite testing center
Pre Condition:	2–3 years experience in Product-to-Cash domain and Salesforce Revenue Cloud implementations recommended
Official Syllabus URL:	https://help.salesforce.com/s/articleView?id=005298978

높은 통과율 Revenue-Cloud-Consultant-Accredited-Professional완벽한 인증덤프 덤프샘플문제

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Salesforce Revenue-Cloud-Consultant-Accredited-Professional 시험요강:

주제	소개
주제 1	Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
주제 2	Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.
주제 3	New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.

최신 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 무료샘플문제 (Q137-Q142):

질문 # 137

Universal Containers is implementing Revenue Cloud for a business unit that already uses a legacy CPQ system, what consideration should be taken as the implementation partner?

- A. Transform the customer's business processes, capture new requirements for the new Revenue cloud, technology
- B. Map legacy CPQ system capabilities to ensure there is no loss of logic from the older system
- C. Keep the legacy CPQ system and build to the gaps in Revenue Cloud so the customer can use both systems to satisfy requirements
- D. Customize Revenue Cloud's user interface so the customer experiences no major interruption to the new system

정답: D

질문 # 138

what 3 design examples will negatively impact the scale and performance of the revenue cloud implementation?

- A. multiple automation types (trigger/workflows,flows)on a single object
- B. extensive use of quote line custom fields
- C. routine generation of invoices having 200 invoice lines
- D. External API calls within the pricing sequence
- E. routine generation of quote having 200 quote lines

정답: A,B,D

설명:

The three design examples that will negatively impact the scale and performance of the Revenue Cloud implementation are:

A) Multiple automation types (trigger/workflows, flows) on a single object: Having multiple automation types on a single object can lead to complex and inefficient processes. This can slow down the system and negatively impact the performance and scalability of the Revenue Cloud implementation.

B) External API calls within the pricing sequence: Making external API calls within the pricing sequence can introduce latency and potential points of failure. This can slow down the pricing process and negatively impact the performance and scalability of the Revenue Cloud implementation.

C) Extensive use of quote line custom fields: Using a large number of custom fields can increase the complexity and size of the data model. This can slow down queries and negatively impact the performance and scalability of the Revenue Cloud implementation.

Reference:

<https://trailhead.salesforce.com/content/learn/modules/scalability-with-salesforce/understand-scalability-at-salesforce> Design examples that can negatively impact the scale and performance of the Revenue Cloud implementation include using multiple automation types on a single object, making external API calls within the pricing sequence, and extensively using custom fields on quote lines. Multiple automations on a single object can lead to complex logic processing and increased execution times, impacting overall system performance. External API calls within pricing sequences can introduce latency and potential points of failure, affecting the responsiveness and reliability of pricing calculations. Additionally, an excessive number of custom fields on quote lines can increase the data load and processing time during quote generation and manipulation, further degrading system performance. These design considerations are critical for maintaining optimal performance and scalability in Revenue Cloud implementations.

질문 # 139

What is the most Scalable way to set the legal Entity on the Order Product and OrderProduct Consumption Schedule?

- A. Use a Quote Calculator Plugin(QCP)
- B. Use a Flow that is triggered when the record is created and run before the record is saved.
- C. Use a Custom Setting
- D. Use a Workflow

정답: B

질문 # 140

Which corrective action should an admin take after noticing an error on a posted invoice?

- A. Delete the invoice record, correct the order, create and Post a new invoice
- B. Change the status from Posted to draft on the invoice, correct the invoicing error and repost it
- C. Cancel and rebill, correct the order, create and post a new invoice.
- D. credit the invoice, correct the order, create and post a new invoice

정답: C

설명:

Upon noticing an error on a posted invoice, the recommended corrective action is to use the "Cancel and Rebill" feature. This process allows an admin to roll back the invoice to its state before the most recent billing cycle, enabling the correction of errors on the invoice record. This functionality is applicable to both draft and posted invoices, providing a way to address issues such as missing invoice lines or incorrect billing details. After canceling and rebilling, the admin can correct the order as needed and proceed to create and post a new invoice, ensuring the accuracy of billing records.

질문 # 141

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR c on the SBQQ QuoteLine__c Object. Which is the most efficient solution?

- A. Create ARR__c on the opportunity Line item object, Matching the field configuration of ARRc on SBQQ QuoteLine C.
- B. Create ARR c on the opportunity Line item object, and create a flow to copy the value from ARR c on SBQQ QuoteLine C.
- C. Create a cross object formula field on the opportunity line item to reference ARR c data SBQQ QuoteLine C.
- D. Create ARR c on the opportunity Line item object, and create a price rule to copy the value from ARR c on SBQQ

QuoteLine__c on opportunity Product.

정답: D

설명:

The Salesforce CPQ (Configure, Price, Quote) system allows for the creation of custom fields on the Opportunity Line Item object, such as ARR c, to capture recurring revenue. This can be used in conjunction with a price rule to copy the value from the corresponding field (ARR c) on the SBQQ QuoteLine__c object. This solution is efficient as it leverages the existing structure and functionality of Salesforce CPQ, allowing for the seamless integration of recurring revenue data into existing pipeline reports.

Reference:

Salesforce Revenue Cloud documents and learning resources

Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel Get Started with

Revenue Intelligence Introduction to Revenue Intelligence for Sales Cloud Getting Started: Revenue Cloud: Salesforce Billing CPQ

Object Relationships - Salesforce Object Reference for the Salesforce Platform Salesforce CPQ Clone with Related Button to clone Quotes to a new ...

Troubleshoot Salesforce CPQ Opportunity and Quote sync issues

Bundle configuration errors 'does not belong to SObject Type' or ...

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Quiz 1 ...

질문 # 142

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<https://www.dumptop.com/Salesforce/Revenue-Cloud-Consultant-Accredited-Professional-dump.html>

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