Pass Guaranteed Quiz 2026 High Pass-Rate Sales-Admn-202: Exam Salesforce Certified CPQ Administrator Labs

2025 Latest VCEPrep Sales-Admn-202 PDF Dumps and Sales-Admn-202 Exam Engine Free Share:
https://drive.google.com/open?id=1AwTLyLW5bHW0BYrQUdpmISEoYP2kfCoV

Our Sales-Admn-202 study tool boost three versions for you to choose and they include PDF version, PC version and APP online version. Each version is suitable for different situation and equipment and you can choose the most convenient method to learn our Sales-Admn-202 test torrent. For example, APP online version is printable and boosts instant access to download. You can study the Sales-Admn-202 Guide Torrent at any time and any place. The PC version of Sales-Admn-202 study tool can stimulate the real exam's scenarios. We provide 365-days free update and free demo available.

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Product Selection: This section of the exam measures skills of Salesforce Administrators and covers enabling product selection through tools like Search Filters, field sets, and Custom Actions. It ensures that users can easily find and configure products to match business needs.
Topic 2	• Products: This section of the exam measures skills of Salesforce Administrators and covers setting up Products, Price Books, and Price Book Entries. It evaluates understanding of how the product catalog impacts CPQ data flow and the overall quoting process.
Topic 3	• Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes.
Topic 4	• Approvals: This section of the exam measures skills of Salesforce Consultants and covers selecting and setting up native or Advanced Approvals. It ensures that approval processes meet business needs and align with quoting workflows.

Topic 5	• CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.
Topic 6	• Pricing: This section of the exam measures skills of Salesforce Administrators and covers choosing and applying the right pricing strategies such as Discount Schedules, Block Prices, Contracted Prices, subscription models, and percent-of-total. It also includes determining the expected outcomes of different pricing methods.

Reliable Sales-Admn-202 Exam Labs, Testing Sales-Admn-202 Center

The price for Salesforce Sales-Admn-202 exam materials is reasonable, and no matter you are a student at school or an employee in the company, you can afford it. Besides, Salesforce Certified CPQ Administrator Sales-Admn-202 Exam Materials are compiled by skilled professionals, and they are familiar with the exam center, therefore the quality can be guaranteed.

Salesforce Certified CPQ Administrator Sample Questions (Q189-Q194):

NEW QUESTION # 189
An admin sets Asset Conversion for a non-subscription Product A to "One per unit." A sales rep creates a quote that includes Product A with a quantity of 2. Sales Operations creates an order from the quote, then creates a contract from the order, then creates a renewal opportunity from the contract.
Which object(s) show multiple records related to Product A?

- A. Asset and Order Product
- B. Order Product
- C. Asset
- D. Asset and Opportunity Product

Answer: C

Explanation:
Scenario Overview:
* Asset Conversion is set to One per Unit, so each unit sold creates a separate Asset record.
Object Relationships:
* During Order and Contract processes:
* Order Product: Reflects the total quantity of Product A as a single record.
* Asset: Creates two Asset records, one for each unit.
Validation:
* Confirm that the Asset records show separate entries for each unit sold, while other objects (e.g., Order Product) do not duplicate records.

NEW QUESTION # 190
While performing an amendment, a sales rep is unable to edit the Additional Discount for an existing subscription Quote Line.
What is the cause of this behavior?

- A. The org is using legacy amendment and renewal service.
- B. Additional Discount is a locked field on amendment Quotes.
- C. A Product Rule is preventing the Additional Discount from being edited.
- D. The Non Discountable field is marked True on the Product record for the Quote Line.

Answer: B

Explanation:

Scenario Overview:
* The Additional Discount field cannot be edited during amendments by design in Salesforce CPQ.
Explanation:
* Salesforce CPQ locks certain fields on amendment Quotes to preserve the original pricing structure and prevent inconsistencies.
Validation:
* This behavior is standard and cannot be overridden without customizations.
https://help.salesforce.com/s/articleView?id=000382118&type=1

NEW QUESTION # 191

Universal Containers (UC) sells Product A for an initial, fixed price without the ne«d for renewal behavior.
UC must be able to track an individual senal number on the Asset record for each Product A sold.
Which Product field value should the admin set up to handle this use case?

- A. Subscription Price: List Price
- B. Subscription Type: One-Time
- C. Asset Conversion: One Per Unit
- D. Asset Conversion: One Per Line

Answer: C

Explanation:
Requirement:
* Track individual serial numbers for each unit of Product A sold.
Solution Details:
* Asset Conversion Field determines how assets are created from Quote Lines.
* Setting Asset Conversion to One Per Unit creates one Asset record for each unit sold, allowing tracking of individual serial numbers.
Implementation:
* Navigate to the Product Record for Product A.
* Set Asset Conversion to One Per Unit.
Justification:
* This setup aligns with Salesforce CPQ's approach for granular tracking of Assets associated with product sales.

NEW QUESTION # 192

Universal Containers wants to have quantity requirements for certain Product options in a bundle. The Product Option's quantity must be multiplied by the quantity of the bundle product. How should the Admin set this up in the bundle to meet the requirement?

- A. Select Component as the Type field on the Product Option.
- B. Select the Bundled checkbox on the Product Option.
- C. Select the Multiplier checkbox on the Bundle.
- D. Select the Quantity Editable checkbox on the Product Option.

Answer: A

Explanation:
Requirement Overview:Universal Containers needs the quantity of product options in a bundle to automatically scale based on the quantity of the parent bundle product.
Salesforce CPQ Mechanism:
* The Type field on the Product Option allows for specific configuration behaviors.
* When the Type is set to Component, Salesforce CPQ automatically multiplies the option's quantity by the bundle product's quantity. This ensures that the dependent options align with the parent bundle quantity.
Implementation Steps:
* Navigate to the Product Option record associated with the bundle.
* Set the Type field to Component.
* Ensure that other configuration settings, such as quantity constraints, align with the desired outcome.
* Test the functionality by adding the bundle to a quote and adjusting the quantity. The option quantities should scale proportionally.
Relevant Salesforce CPQ Documentation:This behavior is a standard feature in Salesforce CPQ and is documented under Product Bundles and Options Configuration.

NEW QUESTION # 193

Universal Containers (UC) has an approval structure that involves both the Deal Desk and Finance teams. UC wants to send both Approval requests simultaneously when a Quote is submitted to reduce the time for Quote approval.

Which Approval type best suits UC's needs?

- A. Advanced Approvals; multiple Approval Steps can be set up in a single Approval Chain to send Approval requests in parallel.
- B. Advanced Approvals; multiple Approval Chains can be set up to send Approval requests in parallel.
- C. Native Approvals; multiple Approval steps can be set up with the same Step Number to send Approval requests in parallel.
- D. Native Approvals; multiple Approval Processes can be set up to send Approval requests in parallel.

Answer: A

Explanation:
Requirement Overview:
* Universal Containers needs to send Approval Requests to both the Deal Desk and Finance teams simultaneously.
Solution:
* Use Advanced Approvals to configure multiple Approval Steps within a single Approval Chain.
* Set the steps to run in parallel to minimize the time required for approval.
Steps to Configure:
* Navigate to Advanced Approvals in Salesforce CPQ.
* Create an Approval Chain with two steps: one for the Deal Desk and one for the Finance team.
* Configure both steps to run in parallel by assigning them the same step number.

NEW QUESTION # 194

......

- Exam Sales-Admn-202 Certification Cost □ Sales-Admn-202 Updated CBT □ Sales-Admn-202 Exams Dumps □ Search for ➥ Sales-Admn-202 □ and obtain a free download on ➥ www.pdfvce.com □ □Sales-Admn-202 Latest Test Experience
- Sales-Admn-202 Verified Answers □ Test Sales-Admn-202 Collection Pdf □ Sales-Admn-202 Exams Dumps □ Enter { www.exam4labs.com } and search for [Sales-Admn-202] to download for free □Sales-Admn-202 Reliable Exam Review
- lwiyo.com, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, learningmarket.site, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, myportal.utt.edu.tt, themasum.in, saviaalquimia.cl, Disposable vapes

What's more, part of that VCEPrep Sales-Admn-202 dumps now are free: https://drive.google.com/open?id=1AwTLyLW5bHW0BYrQUdpmISEoYP2kfCoV