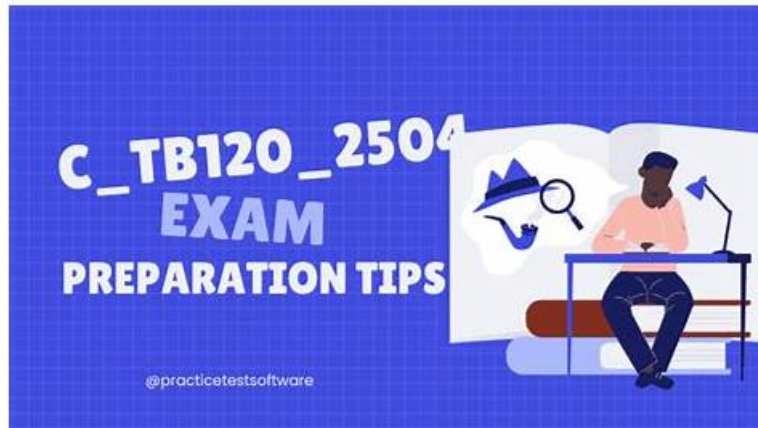


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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q52-Q57):

NEW QUESTION # 52

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. A/R Invoice
- B. A/R Credit Memo
- C. Return
- D. Delivery

Answer: A,D

NEW QUESTION # 53

Which definition is mandatory for setting an asset master data as a virtual item?

- A. Define a serial number for this asset master data.
- B. Define numbering series for the asset master data.
- C. Define the asset master data as a sales item.
- D. Define the asset master data as an inventory item.

Answer: C

NEW QUESTION # 54

The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.

What could be the reason?

- A. The item's purchase price was reduced rather than increased.
- B. The item belongs to a discount group.
- C. The item has a special discount.
- D. The price of the item in the sales price list is set to manual.

Answer: D

NEW QUESTION # 55

You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO.

What can you do with the Purchase Order?

- A. Delete the Purchase Order.
- B. Copy the missing item from the Purchase Order to a Return document.
- C. Close the Purchase Order.
- D. Cancel the Purchase Order and create a new one.

Answer: C

NEW QUESTION # 56

There are three parts to this bin location code: M02-A14-502

What does each part represent?

- A. M02 represents the storage type, A14 represents the inventory category, and 502 represents the product code.
- B. M02 represents the warehouse, A14 represents the aisle, and 502 represents the specific shelf number.

- C. M02 represents the row, A14 represents the section, and 502 represents the shelf.
- D. M02 represents the floor, A14 represents the section, and 502 represents the bin position.

Answer: C

NEW QUESTION # 57

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