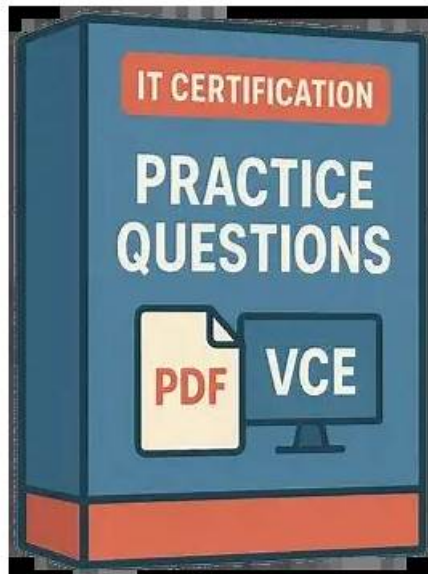


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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 2	<ul style="list-style-type: none">Introduction to Cloud Computing and SAP Cloud ERP Deployment Options

Topic 3	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 5	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 7	<ul style="list-style-type: none"> • Extensibility and Integration
Topic 8	<ul style="list-style-type: none"> • This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q12-Q17):

NEW QUESTION # 12

Management apps in SAP S/4HANA Cloud Public Edition?

- A. Communication system
- B. Communication interface
- C. Communication arrangement
- D. Communication API

Answer: A,C

NEW QUESTION # 13

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note: There are 2 correct answers to this question.

- A. Demonstrate SAP Best Practice business processes in the starter system.
- B. Determine set up instructions for customer-driven integrations.
- C. Highlight areas that require configuration or customization decisions.

- D. Conduct end-user training on active scope items.

Answer: A,C

NEW QUESTION # 14

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- **B. Division**
- C. Sales group
- D. Plant

Answer: B

NEW QUESTION # 15

Which file formats can be uploaded for purchase orders when using the sales order automatic extraction app?

- A. HTML or XML format
- **B. PDF or Image format**
- C. Text or CSV format
- D. Word or Excel format

Answer: B

NEW QUESTION # 16

What happens when control/ownership of materials is transferred from the delivering company to the selling company in SAP Advanced Intercompany Sales?

Note: There are 2 correct answers to this question.

- **A. An intercompany customer invoice is automatically created.**
- B. The materials are removed from the delivering company's valuated stock in transit.
- C. Internal transfer of control information is entered in the outbound delivery.
- **D. Goods issue is posted in the delivering company.**

Answer: A,D

NEW QUESTION # 17

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