Reliable 1z0-1108-2 Exam Blueprint, 1z0-1108-2 Latest Exam Experience

According to a recent report, those who own more than one skill certificate are easier to be promoted by their boss. To be out of the ordinary and seek an ideal life, we must master an extra skill to get high scores and win the match in the workplace. Our 1z0-1108-2 exam question can help make your dream come true. What's more, you can have a visit of our website that provides you more detailed information about the 1z0-1108-2 Guide Torrent. Just have a try our 1z0-1108-2 exam questions, then you will know that you will be able to pass the 1z0-1108-2 exam.

Contrary to the low price of Pass4training exam dumps, the quality of its dumps is the best. What's more, Pass4training provides you with the most excellent service. As long as you pay for the dumps you want to get, you will get it immediately. Pass4training has the 1z0-1108-2 exam materials that you most want to get and that best fit you. After you buy the dumps, you can get a year free updates. As long as you want to update the 1z0-1108-2 Dumps you have, you can get the latest updates within a year. Pass4training does its best to provide you with the maximum convenience.

>> Reliable 1z0-1108-2 Exam Blueprint <<

1z0-1108-2 Latest Exam Experience | 1z0-1108-2 Pdf Free

Pass4training is a wonderful study platform that contains our hearty wish for you to pass the 1z0-1108-2 exam by our 1z0-1108-2 exam materials. So our responsible behaviors are our instinct aim and tenet. By devoting in this area so many years, we are omnipotent to solve the problems about the 1z0-1108-2 learning questions with stalwart confidence. And as long as you study with

our 1z0-1108-2 exam questions, you will find that our 1z0-1108-2 learning guide is the best for the outstanding quality and high pass rate as 99% to 100%.

Oracle 1z0-1108-2 Exam Syllabus Topics:

Topic	Details
Topic 1	• Lead Management from Lead to Opportunity: This section measures the skills of Lead Administrators and Sales Pipeline Managers in managing leads and converting them into opportunities. It includes setting up lead scoring, assigning leads to sales teams, and ensuring seamless handoff from marketing to sales.
Topic 2	• Version with Bullet Points: Acquiring Life Cycle: This section of the exam measures the skills of Sales Process Analysts and CRM Specialists in understanding the initial stages of the sales process.
Topic 3	• Order to Close Opportunit: This section evaluates the expertise of Sales Closers and Deal Managers in finalizing sales opportunities and managing orders. It includes configuring approval workflows, tracking closure metrics, and ensuring seamless handoff to fulfillment teams.
Topic 4	• Channel Lead to Vendor Opportunity: This domain tests the knowledge of Partner Account Managers and Sales Coordinators in converting channel leads into vendor opportunities. It includes collaboration workflows, partner performance tracking, and integrating channel activities with vendor sales processes.
Topic 5	• Sales Order to Subscription: This domain tests the knowledge of Subscription Managers and Customer Success Specialists in transitioning sales orders into subscription models. It covers setting up recurring billing, managing subscription lifecycles, and ensuring ongoing customer satisfaction.
Topic 6	• Sales Play to Key Account Opportunity: This section measures the skills of Key Account Managers and Account Executives in executing targeted sales strategies to identify and manage key account opportunities. It focuses on customizing sales approaches, leveraging Oracle Sales analytics for account prioritization, and aligning sales efforts with customer needs.

Oracle Sales Business Process Foundations Associate Rel 2 Sample Questions (Q35-Q40):

NEW QUESTION # 35
In an organization, Anita is the Channel Account Manager, Bob is the Partner Sales Manager, Chris is the Service Representative, Danielle is the Partner Sales Representative, and Edward is the Channel Sales Manager. Once a lead is converted into an opportunity, who will become the owner of the opportunity?

- A. Danielle
- B. Bob
- C. Anita
- D. Chris
- E. Edward

Answer: A

Explanation:
In Oracle CX Sales, the "Partner Sales Representative" (E), Danielle, becomes the opportunity owner after converting a lead, as they manage the sales cycle post-conversion in the channel process. "Edward" (A), Channel Sales Manager, and "Anita" (B), Channel Account Manager, oversee strategy and assignments, not ownership. "Chris" (C), Service Representative, is unrelated. "Bob" (D), Partner Sales Manager, supervises but doesn't own opportunities. The answer (Ans: 5) reflects Oracle's ownership rules.

NEW QUESTION # 36
Which two statements are true about the lead conversion process?

- A. When a lead is converted, the status of the lead is changed to Converted.

- B. A lead can be automatically converted to an opportunity through the qualification process.
- C. Sales account, product, and revenue information are passed on to the new opportunity.
- D. When a lead is converted, the status of the lead is changed to Closed.

Answer: A,C

Explanation:
In Oracle CX Sales, "Sales account, product, and revenue information are passed on" (A) is true, as these details populate the opportunity. "Status changed to Converted" (C) is also true, marking the lead's transition. "Automatically converted through qualification" (B) can occur with rules, but isn't universally true without configuration. "Status changed to Closed" (D) is false; "Converted" is distinct from "Closed" (e.g., Retired). The answer (Ans: 1, 3) aligns with Oracle's lead lifecycle.

NEW QUESTION # 37
Which three job roles are involved in the Converting Life Cycle?

- A. Sales Manager
- B. Order Management Specialist
- C. Quote Developer
- D. Sales Representative
- E. Channel Manager

Answer: A,D,E

Explanation:
The Converting Life Cycle in Oracle CX Sales spans lead conversion to opportunity closure. The "Sales Manager" (A) oversees the process, ensuring alignment. The "Channel Manager" (D) coordinates channel opportunities, critical in partner contexts. The "Sales Representative" (E) drives lead qualification and conversion. The "Quote Developer" (B) and "Order Management Specialist" (C) focus on quoting and post-sale tasks, not the core converting lifecycle. The answer (Ans: 1, 4, 5) matches Oracle's sales lifecycle roles.

NEW QUESTION # 38
In the Sales Play to Key Account process, which four key account values can be used to segment key accounts?

- A. Commitment
- B. Growth Potential
- C. Frequent Business
- D. Goal Alignment
- E. Global Reach
- F. Account Age
- G. Profitability

Answer: A,B,C,D

Explanation:
The Sales Play to Key Account process in Oracle CX Sales involves segmenting key accounts based on strategic value. "Goal Alignment" (C) assesses how well the account's objectives match the vendor's offerings. "Growth Potential" (D) evaluates future revenue opportunities. "Commitment" (F) measures the account's loyalty or partnership strength. "Frequent Business" (G) indicates transaction consistency, a key metric for prioritization. "Account Age" (A), "Global Reach" (B), and "Profitability" (E) are relevant but less emphasized in Oracle's key account segmentation compared to these four, which focus on relationship and potential. The answer (Ans: 3-4-6-7) reflects Oracle's account planning focus.

NEW QUESTION # 39
In the Sales Play to Key Account process, organizations analyze buyers' needs based on prospect insights to customize a personalized offering. Which role is responsible for this analysis?

- A. Sales Manager
- B. Sales Analyst
- C. Marketing Analyst

- D. Sales Representative
- E. Key Account Executive

Answer: E

Explanation:
In Oracle CX Sales, the "Key Account Executive" (D) is responsible for analyzing buyer needs and customizing offerings for key accounts. This role combines strategic insight with direct account interaction, leveraging prospect data to tailor solutions. The "Marketing Analyst" (A) provides data but doesn't customize offerings. The "Sales Manager" (B) oversees teams, not individual analysis. The "Sales Representative" (C) executes sales, while the "Sales Analyst" (E) focuses on broader analytics, not personalization. The answer (Ans: 4) aligns with Oracle's emphasis on the Key Account Executive's strategic role.

NEW QUESTION # 40

......

Preparation for the professional Oracle Sales Business Process Foundations Associate Rel 2 (1z0-1108-2) exam is no more difficult because experts have introduced the preparatory products. With Pass4training products, you can pass the Oracle Sales Business Process Foundations Associate Rel 2 (1z0-1108-2) exam on the first attempt. If you want a promotion or leave your current job, you should consider achieving a professional certification like Oracle Sales Business Process Foundations Associate Rel 2 (1z0-1108-2) exam. You will need to pass the Oracle 1z0-1108-2 exam to achieve the Oracle Sales Business Process Foundations Associate Rel 2 (1z0-1108-2) certification.

1z0-1108-2 Latest Exam Experience: https://www.pass4training.com/1z0-1108-2-pass-exam-training.html

- Quiz 2026 Reliable 1z0-1108-2 Exam Blueprint - Oracle Sales Business Process Foundations Associate Rel 2 Unparalleled Latest Exam Experience ☐ Go to website ✔ www.examcollectionpass.com ☐✔☐ open and search for （ 1z0-1108-2 ） to download for free ☐New 1z0-1108-2 Test Materials
- 1z0-1108-2 Test Vce Free ☐ 1z0-1108-2 Pass Guarantee ☐ New 1z0-1108-2 Test Materials ☐ �'t www.pdfvce.com ☐ is best website to obtain ☐ 1z0-1108-2 ☐ for free download ☐1z0-1108-2 Pass Guarantee
- New 1z0-1108-2 Test Materials ☐ 1z0-1108-2 Practice Tests ☐ 1z0-1108-2 Pdf Demo Download ☐ Download ➡ 1z0-1108-2 ☐ for free by simply entering 《 www.dumpsmaterials.com 》 website ☐Actual 1z0-1108-2 Test
- Valid 1z0-1108-2 Exam Bootcamp ☐ Latest 1z0-1108-2 Exam Question ☐ 1z0-1108-2 Latest Exam Fee ☸ Simply search for ✔ 1z0-1108-2 ☐✔☐ for free download on ☀ www.pdfvce.com ☐☀☐ ☐Exam 1z0-1108-2 Duration
- 1z0-1108-2 Pass Exam ☐ 1z0-1108-2 Pass Exam ☐ Latest 1z0-1108-2 Exam Question ☐ Simply search for { 1z0-1108-2 } for free download on ☀ www.examcollectionpass.com ☐☀☐ ☐1z0-1108-2 Pass Guarantee
- Oracle 1z0-1108-2 Exam | Reliable 1z0-1108-2 Exam Blueprint - 365 Days Free Updates of 1z0-1108-2 Latest Exam Experience ☐ Search for ⇒ 1z0-1108-2 ⇐ and easily obtain a free download on �'t www.pdfvce.com ☐ ☐1z0-1108-2 Latest Exam Fee
- 1z0-1108-2 Valid Exam Simulator ☐ New 1z0-1108-2 Exam Prep ☐ 1z0-1108-2 Test Vce Free ☐ Search for 「 1z0-1108-2 」 on { www.torrentvce.com } immediately to obtain a free download ☐New 1z0-1108-2 Test Materials
- 2026 Reliable 1z0-1108-2 Exam Blueprint | Pass-Sure 100% Free 1z0-1108-2 Latest Exam Experience ☐ Download ➡ 1z0-1108-2 ☐ for free by simply searching on 《 www.pdfvce.com 》 ☐Exam 1z0-1108-2 Duration
- 1z0-1108-2 Pass Guarantee ☐ 1z0-1108-2 Online Bootcamps ☐ Vce 1z0-1108-2 Torrent ☐ Copy URL { www.examcollectionpass.com } open and search for ➡ 1z0-1108-2 ☐ to download for free ☐1z0-1108-2 Online Bootcamps
- New 1z0-1108-2 Test Materials ☐ New 1z0-1108-2 Test Materials ☐ Latest 1z0-1108-2 Exam Question ☐ Go to website ➡ www.pdfvce.com ☐☐☐ open and search for ⇒ 1z0-1108-2 ⇐ to download for free ☐Latest 1z0-1108-2 Exam Question
- 2026 High-quality Reliable 1z0-1108-2 Exam Blueprint | 100% Free 1z0-1108-2 Latest Exam Experience ☐ Open ➡ www.prepawayexam.com ☐☐☐ and search for ➡ 1z0-1108-2 ☐ to download exam materials for free ☐Vce 1z0-1108-2 Torrent
- learn.nolimit.id, www.stes.tyc.edu.tw, educatorsempowerment.com, www.stes.tyc.edu.tw, pct.edu.pk, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, Disposable vapes

BTW, DOWNLOAD part of Pass4training 1z0-1108-2 dumps from Cloud Storage: https://drive.google.com/open?