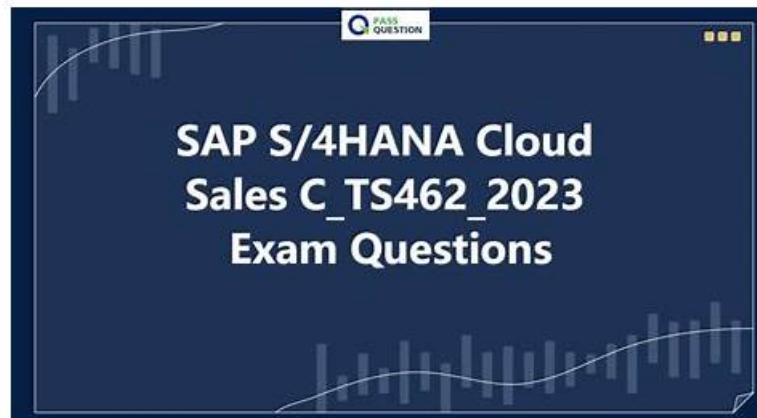


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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q19-Q24):

NEW QUESTION # 19

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?
Note: There are 2 correct answers to this question.

- A. Use the Change condition (VK12) transaction.
- B. Use the Creation of Pricing Lists app.
- C. Use the Manage Prices - Sales app.
- D. Use report COND_AV.

Answer: A,C

NEW QUESTION # 20

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app Note: There are 2 correct answers to this question.

- A. With the app, a user can block the automatic posting of billing documents.
- B. With transaction VF04, a user can generate a log for the collective run.
- C. With the app, a user can set default billing blocks for sales documents.
- D. With transaction VF04, a user can cancel a collective billing run.

Answer: A,B

NEW QUESTION # 21

When determining a storage location during delivery processing, the system uses a rule defined in which of the following?

- A. Outbound delivery type
- B. Outbound delivery item category
- C. Shipping point
- D. Material

Answer: A

NEW QUESTION # 22

Where do you configure the default billing type to be used for delivery-related billing?

- A. Delivery type
- B. Copying control
- C. Sales document item category
- D. Sales document type

Answer: D

NEW QUESTION # 23

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Order type
- B. Quotation type
- C. Copying control
- D. Order item category

Answer: C

NEW QUESTION # 24

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