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The social environment is constantly changing, and our Revenue-Cloud-Consultant-Accredited-Professional guide quiz is also advancing with the times. The content of Revenue-Cloud-Consultant-Accredited-Professional exam materials is constantly updated. You can save a lot of time for collecting real-time information. In order to ensure that you can see the updated Revenue-Cloud-Consultant-Accredited-Professional practice prep as soon as possible, our system sends the updated information to your email address first timing. In order to avoid the omission of information, please check your email regularly.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification Exam is an advanced certification that requires extensive knowledge and experience with revenue management. Revenue-Cloud-Consultant-Accredited-Professional exam covers topics such as revenue recognition, pricing and discounting, product management, billing and collections, and revenue forecasting. It is designed to test the candidate's ability to design and implement revenue management solutions within the Salesforce platform.

>> Test Revenue-Cloud-Consultant-Accredited-Professional Registration <<

## 100% Pass-Rate Test Revenue-Cloud-Consultant-Accredited-Professional Registration Help You to Get Acquainted with Real Revenue-Cloud-Consultant-Accredited-Professional Exam Simulation

As for the structure of content, please believe that our team of experts has many years of experience in compiling and designing on the Revenue-Cloud-Consultant-Accredited-Professional exam questions. I can say that no persion can know the Revenue-Cloud-Consultant-Accredited-Professional study materials than them for they have been devoting themselves in this career for ten years. And they know every detail about the Revenue-Cloud-Consultant-Accredited-Professional learning guide. No matter how high your request is, our Revenue-Cloud-Consultant-Accredited-Professional learning quiz must satisfy you.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam covers a range of topics related to Salesforce Revenue Cloud, including pricing and product management, revenue recognition, order and contract management, and payment processing. It is a challenging exam that requires a deep understanding of the platform and its various features and capabilities.

# Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q43-Q48):

**NEW QUESTION # 43**
A Revenue Cloud Consultant is creating a persona-based permission set group to allow users to create and update records and to test bundle configurations in Product Catalog Management and Browse Catalog Which set of permissions is required for this persona?

- A. Product Catalog Management Designer Advanced Configurator Designer Product Discovery User
- B. Product Catalog Management Designer Product Configuration Rules Designer Product Configurator
- C. Product Catalog Management Designer Product Discovery User Product Configurator

**Answer: C**

**NEW QUESTION # 44**
What fields are required on the usage record to load and rate the usage?

- A. Account,order,order product,usage summary start date time,end date time,quantity
- B. start date time,end date time,matching ID,matching Attribute,Unit of measure,quantity
- C. start date time,end date time,matching attribute,unit of measure,quantity,usage summarylookup
- D. start date time,order product ID,unit of measure,quantity,usage summary lookup,account

**Answer: B**

Explanation:
In Salesforce Revenue Cloud, usage records are a key component of the usage-based pricing model. They track the consumption of a product or service over a predefined time period1.
The required fields on the usage record to load and rate the usage are:
Start Date Time: This field represents the start of the usage period1.
End Date Time: This field represents the end of the usage period1.
Matching ID: Salesforce Billing uploads usage only to usage summaries with matching IDs1.
Matching Attribute: Usages are rated against usage summaries where the Matching ID, Matching Attribute, and Unit of Measure fields all match1.
Unit of Measure: This field represents the unit in which the usage is measured1.
Quantity: This field represents the amount of usage1.
These fields are essential for accurately tracking and billing usage-based products or services. They allow Salesforce Revenue Cloud to calculate charges based on the actual consumption of a product or service, which can be more flexible and customer-friendly than flat-rate pricing2.
Reference
Usage Summary and Usage Fields - Salesforce
Usage-Based Products - Salesforce

**NEW QUESTION # 45**
Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment.
One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

- A. The User did not have the proper access to the Quote Line object.
- B. The User did not execute post-installation scripts upon their first login to CPQ.
- C. The User did not have the proper access to the Opportunity Product object.
- D. The User did not have the proper access to the Quote Object.

**Answer: D**

Explanation:
According to the Salesforce Revenue Cloud CPQ documentation, users need to have the Create, Read, Edit, and Delete

permissions on the Quote object in order to create and manage quotes. If users do not have the proper access to the Quote object, they will encounter errors when trying to create quotes, even if the quotes are set as primary by default. This is because the primary quote field is a lookup field that references the Quote object, and users need to have access to the referenced object in order to populate the lookup field. Therefore, the most likely cause of the issue is that the users did not have the proper access to the Quote object in the production environment, and this was not detected in the sandbox environment because the users had different permissions or profiles there. Reference:

https://help.salesforce.com/s/articleView?id=000316738&language=en_US&type=1

https://help.salesforce.com/s/articleView?id=000381216&language=no&type=1 In Salesforce CPQ, ensuring that users have the proper access to the Quote object is crucial for the smooth creation and management of quotes. The issue reported by users in the production environment, where errors occurred upon trying to create quotes for the first time, likely stemmed from insufficient permissions on the Quote object. In CPQ, setting a new quote as "primary" at the time of creation is a common practice to streamline the quoting process. However, if users lack the necessary permissions on the Quote object, they would encounter errors when attempting to create or modify quotes. It's important to note that in Salesforce CPQ, orders must be created from a primary quote, and once an order is created from a primary quote, the quote cannot be edited. This indicates that the underlying issue is related to access permissions on the Quote object, rather than post-installation scripts, access to the Opportunity Product object, or access to the Quote Line object.

## NEW QUESTION # 46

A Revenue Cloud user story states: "Sales users should have the ability to create new quotes with established rate cards and account specific discounts because current customers are entitled to the pricing that was originally negotiated". In addition to loading data to Accounts, Contracts, Quotes what other objects will need to absorb legacy data?

- **A. Contracted Pricing**
- B. Entitlements
- C. Order Products
- D. Subscription

**Answer: A**

Explanation:

For the user story concerning sales users' ability to create new quotes with established rate cards and account- specific discounts, the Salesforce objects that need to absorb legacy data include:

B). Contracted Pricing: This object is crucial for managing special pricing agreements that have been negotiated with specific customers. It ensures that the pricing on new quotes reflects the discounts and rates that were originally negotiated under specific contracts.

D). Entitlements: The Entitlements object manages the customer's entitlements to support services or warranty conditions, which can be tied to the pricing or conditions stated in their original contracts.

These objects ensure that the contractual terms and special conditions are respected in new transactions, maintaining consistency and honoring legacy agreements with customers.

## NEW QUESTION # 47

During user acceptance testing (UAT) a tester submits an incident because the invoice total did not match the expected results. Which 3 types of information should be included in the description of the incident and a quick resolution?

- A. description of new requirements that will help fix the issue
- **B. steps to replace issue**
- **C. quote number order number or invoice number**
- **D. Expected results**
- E. expected resolution date

**Answer: B,C,D**

Explanation:

During User Acceptance Testing (UAT), when an incident is submitted due to a discrepancy in the invoice total, the following information should be included in the description of the incident for a quick resolution:

B Quote number, order number, or invoice number: This information is crucial as it helps identify the specific transaction that has caused the issue1.

D) Steps to reproduce the issue: Providing a clear and detailed step-by-step process to reproduce the issue is essential. This allows the team to understand the exact scenario under which the issue occurs, making it easier to diagnose and resolve1.

E) Expected results: Clearly stating what the expected results should be provides a benchmark against which the actual results can be compared. This helps in understanding the deviation and the impact of the issue1.
Reference
Learn About User Acceptance Testing Unit | Salesforce Trailhead
User Acceptance Testing Strategies for Large Data Volume Scenarios | Salesforce Education Resolve an Incident - Salesforce
Steps to Implement Incident Management in Your Salesforce Org


## NEW QUESTION # 48
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