

Quiz 2026 Salesforce Analytics-Con-201 Accurate Exam Cost

**SALESFORCE ADMIN-201 EXAM PRACTICE QUESTIONS WITH
ACCURATE ANSWERS**

1) What should a system administrator use to disable access to a custom application for a group of users?

A) Profiles
B) Sharing rules
C) Web tabs
D) Page layouts -- **Correct Answer ✓✓ A. Profiles**

2) Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?

A) Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
B) Create a lookup field from the manufacturer object to the model object.
C) Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
D) Create a multi-select picklist field that includes both manufacturers and models. **- Correct Answer ✓✓ C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.**

3) Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal. How can a system administrator accomplish this?

A) Notify the product manager using opportunity update reminders.
B) Enable opportunity teams and allow users to add the product manager.

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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q111-Q116):

NEW QUESTION # 111

Universal Containers' CRM Analytics team is building a dashboard with two widgets, and the queries use different datasets.

1. List widget associated to the query "Type_2" and grouped by the dimension "Type" (multi-selection)
2. Donut chart widget associated to the query "Query_pie_3" and grouped by the dimension "Type" The team wants any selection in the List widget to filter the Donut chart and vice versa. Users should be able to choose more than one Type (multi-selection).
What is the recommended way to accomplish the required filtering?

- A. Set up a result and selection based interaction for each query.
- B. Create a selection based Interaction and apply It to the query of "Query ple 3".
- C. Use "Connect Data Sources" to create a mapping of the two fields from the two datasets.

Answer: A

NEW QUESTION # 112

Cloud Kicks needs a CRM Analytics consultant to install the Appointment Analytics App. After installation, they realize the wrong field was picked and the app did not have access to a newly created field that should be used instead of the old one.

What is the first step the consultant should take to prevent erroneous dataset/dashboard creation?

- A. Update the app with the new field after installation.
- B. Stop the recipe from running in Data Manager.
- C. Cancel running installations from Setup

Answer: B

Explanation:

If the wrong field is selected in the initial setup of an app or dataset, it is important to stop any data processing activities (like recipe executions) to prevent erroneous data from being loaded into datasets and dashboards. In this case, stopping the recipe from running in Data Manager is the correct first step. Once the recipe is stopped, the consultant can update the field selection or make other necessary corrections before restarting the process.

NEW QUESTION # 113

A CRM Analytics consultant is asked to make changes to the current sales dashboard at Cloud Kicks. The dashboard is crucial to track the daily sales performance of the company and needs to be available for other users while the consultant works on the changes.

How should the consultant proceed to update the dashboard?

- A. Clone the dashboard to a new one, apply the changes, share the new dashboard with the users, and delete the old one.
- B. Wait for a period of least usability or the dashboard to edit it.
- C. Self assign as a dashboard publisher and make the changes to the dashboard in draft mode while maintaining a previous version live.

Answer: C

NEW QUESTION # 114

The sales team at Cloud Kicks is requesting that datasets for their dashboards be refreshed every hour. The CRM Analytics consultant investigates if this is possible and finds that the dashboards use five datasets created from two recipes. The first recipe takes 43 minutes to run and the second recipe takes 25 minutes to run.

Which consideration should the consultant keep in mind?

- A. The number of concurrent recipe runs can exceed the limit of two in a 24-hour rolling period.

- B. The number of concurrent recipe run limits that are associated with the org.
- C. The total duration of the recipe runtimes can exceed the limit of 1 hour.

Answer: C

Explanation:

In CRM Analytics, recipes are used to prepare and combine data for datasets. The total duration of the recipe runtime is an important consideration when scheduling dataset refreshes. In this case, the combined runtime for both recipes (43 minutes + 25 minutes = 68 minutes) exceeds 1 hour. Since dataset refreshes cannot be scheduled more frequently than the total recipe runtime, it would be impossible to refresh the datasets every hour. This limitation must be considered when managing dataset refresh schedules.

NEW QUESTION # 115

A consultant runs the sharing inheritance coverage assessment for the Opportunity object and finds that some records exceed 400 sharing descriptors.

What should the consultant do?

- A. Increase the sharing descriptor limit in the analytics settings.
- B. Use security predicates in CRM Analytics.
- C. Contact Salesforce Support to increase the sharing descriptor limit.

Answer: B

Explanation:

When a record exceeds 400 sharing descriptors, it can cause performance issues or sharing rule complications in CRM Analytics. In such cases, the recommended solution is to use security predicates, which allow fine-tuned control over which data is visible to users based on their sharing rules and permissions. Security predicates reduce the number of sharing descriptors by enforcing security at the dataset level rather than relying solely on record-sharing mechanisms.

Increasing the sharing descriptor limit is not an available option, and Salesforce Support does not typically increase this limit, making the use of security predicates the best approach.

NEW QUESTION # 116

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