

CSCP Practice Exams, New CSCP Test Notes

APICS CSCP Practice Test Questions with Answers 2025

A company manufactures a wide range of industrial and commercial cleaning supplies that it sells to independent distributors that in turn sell to the end users. The market in which the company operates demands a variety of package sizes and short delivery times. The action by the company that is most consistent with its strategy and the demands of the marketplace in which it operates would be to:

- ✓ convince key distributors to share demand data.

A toy manufacturer wants to use an auction to procure a large shipment of common screws at the lowest possible cost. Which type of auction should the manufacturer use?

- ✓ Reverse auction

An organization has pursued lean and Just-in-Time manufacturing and offshoring to a nearby low-labor-cost country. Which of the following is a significant consequence of these actions on the organization's supply chain?

- ✓ Increased risk

When scheduling a constrained resource, which of the following actions should be taken?

- ✓ Ensure that there is a constant flow of work to the constrained resource.

An organization that uses standard costing is calculating the efficiency of its main manufacturing facility over the last month. In any given week, the facility has 1,600 standard hours of work. The hours actually worked over the last four weeks are as follows: week 1—1,689, week 2—1,547, week 3—1,590, week 4—1,730. What is the total efficiency for the last four weeks?

- ✓ 97.6%

Which could be used to produce a more accurate and useful SWOT analysis?

- ✓ Voluntary use of ISO 31000 Series Standards

A focus on quality, affordability, or availability indicates a focus on which of the following?

- ✓ Customer value

An organization has decided to reduce the number of distribution warehouses it uses to fulfill customer orders. What will be the most likely result?

- ✓ Total safety stock will decrease.

Which of the following is a benefit of effective supply chain management?

- ✓ Reduced variability of flows

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APICS Certified Supply Chain Professional Sample Questions (Q604-Q609):

NEW QUESTION # 604

Component commonality in manufacturing primarily allows a company to:

- A. use less-specialized machinery.
- B. **optimize production runs for the components.**
- C. increase planning and control.
- D. decrease single-minute exchange of die processes.

Answer: B

NEW QUESTION # 605

In order to decrease shipping costs, a shipper would take which of the following actions?

- A. Use a common carrier rather than a contract carrier.
- B. Decrease the weight shipped and use break-bulk shipments.
- C. Utilize less-than-truckload (LTL) shipments versus truckload (TL).
- D. **Increase the weight shipped and consolidate shipments.**

Answer: D

NEW QUESTION # 606

A company's competitive advantage is product differentiation. The company has multiple new products with unique features targeted to various customer groups. It plans to sell its products via retail channels and online.

One of the activities the company should focus on first when determining inventory levels for each product is:

- A. **identifying and documenting each market segment's need.**
- B. setting price points for each product.
- C. planning equivalent inventory levels for each product.
- D. determining inventory levels at retail outlets.

Answer: A

Explanation:

When determining inventory levels for each product, especially for a company focusing on product differentiation with unique features targeted at various customer groups, the first activity should be identifying and documenting each market segment's needs. Understanding specific customer requirements and demand patterns is crucial for setting appropriate inventory levels that align with market expectations. Planning equivalent inventory levels, setting price points, and determining inventory levels at retail outlets are subsequent steps that depend on the initial assessment of market needs. References: Kotler, P., & Keller, K. L. (2016). "Marketing Management."

NEW QUESTION # 607

Which of the following is true about low density products?

- A. the transportation container has to be marked hazardous
- B. the transportation will most likely be by air
- C. the transportation container will "weigh out" before it "cubes out"
- D. **the transportation container will "cube out" before it "weighs out"**

Answer: D

NEW QUESTION # 608

A corporation must consider which of the following factors when selecting its enterprise resources planning system?

- A. Corporate profitability

- B. Industry benchmarks
- C. **Uniqueness of operations**
- D. MRP and MRP II processing

Answer: C

Explanation:

When selecting an enterprise resources planning (ERP) system, a corporation must consider the unique aspects of its operations, including:

* Customization Needs: The ERP system must be adaptable to the specific processes and requirements of the company.

* Scalability: The system should support the company's growth and changing operational needs.

* Industry-Specific Features: Certain industries may require specialized functionalities that are crucial for operational efficiency.

While corporate profitability (B) is an outcome influenced by many factors, including ERP efficiency, it is not a direct consideration in system selection. MRP and MRP II processing (C) are specific functionalities that an ERP system may include, but they are not the primary selection criteria. Industry benchmarks (D) can provide useful comparative data but do not address the specific needs of the company.

References

* "ERP: Making It Happen" by Thomas F. Wallace and Michael H. Kremzar.

* APICS Dictionary, 16th edition.

NEW QUESTION # 609

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