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To be eligible to take the Salesforce Advanced-Administrator exam, candidates must have a minimum of two years of experience working with Salesforce. They should also have completed the Salesforce Administrator certification, which is a prerequisite for the Advanced-Administrator certification. Advanced-Administrator exam consists of 60 multiple-choice questions that must be completed within 105 minutes. Advanced-Administrator exam is also proctored and can be taken either online or in-person.

Salesforce Advanced-Administrator Certification Exam covers a wide range of topics, including advanced security, automation, data management, and reporting. It also tests candidates' knowledge of Salesforce's advanced customization and integration capabilities, as well as their ability to implement complex business processes using Salesforce's platform.

Salesforce Advanced-Administrator Exam is an excellent way for Salesforce professionals to demonstrate their expertise and advance their careers. By earning this certification, individuals show that they have the skills and knowledge necessary to manage complex Salesforce implementations and provide valuable insights to their organizations.

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Salesforce Certified Advanced Administrator Sample Questions (Q44-Q49):

NEW QUESTION # 44

What should an administrator consider when setting up salesforce entitlements? choose 2

- A. Salesforce entitlements require service cloud user feature licensing.
- **B. Salesforce entitlements require an entitlement process with milestones and milestone actions.**
- **C. The service level agreements related list on a case gives support agents access to contract details.**
- D. The entitlement model dictates the level of detail for the entitlement process.

Answer: B,C

NEW QUESTION # 45

Which two actions could the delegated administrator complete after delegated administration is granted for a custom object? Choose 2 answers

- A. Change organization-wide sharing rules for the object.
- **B. Create a custom tab for the object**
- C. Change the relationship with another object.
- **D. Add a custom picklist field to the object**

Answer: B,D

NEW QUESTION # 46

Sales reps and partner consultants at Cloud Kicks work on the same kinds of shoe deals. The administrator has been asked to ensure that the Profit new on the Opportunity object is available to sales reps and is hidden from partners using Field Level Security. Which two features should the administrator use to fulfil this request?

Choose 2 answers

- **A. Record Type**
- B. Permission Set
- C. Organization-wide Defaults
- **D. Profiles**

Answer: A,D

Explanation:

Explanation

A delegated administrator is a user who has been granted limited administrative privileges by an administrator through delegated administration groups. Delegated administrators can perform some administrative tasks without having full access to Setup. Some functions that delegated administrators can perform are:

B) Build automation and validation rules using screen flows

Screen flows are types of flows that guide users through screens with elements such as text boxes, picklists, radio buttons, etc. Screen flows can also perform actions such as creating records, updating fields, sending emails, etc. Delegated administrators can build automation and validation rules using screen flows if they have been granted access to create and edit flows by an administrator. References:

https://help.salesforce.com/s/articleView?id=sf.flow_concepts_design_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_distribute_delegated_admins.htm&type=5 D) Make updates to permission set configurations Permission sets are collections of settings and permissions that can extend users' functional access without changing their profiles. Delegated administrators can make updates to permission set configurations if they have been granted access to manage users by an administrator. References:

https://help.salesforce.com/s/articleView?id=sf.users_permissionsets.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.admin_useradmin_delegated.htm&type=5

NEW QUESTION # 47

Sales reps at Ursa Major Solar often give discounts depending on the configuration of the solar panel system.

Customers want to know what the different configuration options are. Sales management wants to ensure the opportunity pipeline is as accurate as possible.

What should sales reps do to ensure their quotes and opportunities reflect their sales?

- A. Create new opportunities for each quote request. Change the forecast category to omitted for all except the most likely to be purchased.
- **B. Create a new quote record for each of the different product configurations. Sync the most likely to be purchased back to the opportunity.**
- C. Use the products related list to associate the different configurations with the opportunity. Update the Amount field with the most likely purchase price.
- D. Update the quote record each time the customer requests a different product configuration, and clicks the sync button to update the opportunity.

Answer: B

Explanation:

Explanation

Creating a new quote record for each of the different product configurations and syncing the most likely to be purchased back to the opportunity will ensure that their quotes and opportunities reflect their sales. This way, sales reps can show customers different options and prices, and keep track of which one is most likely to close.

Syncing a quote with an opportunity will update the opportunity amount, stage, and expected revenue fields based on the quote information. References:

https://help.salesforce.com/s/articleView?id=sf.quotes_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5

NEW QUESTION # 48

What permissions would you need if you want to merge accounts with related lists of cases and opportunity?

- A. delete on the Account object
- B. edit on Account objects and edit on Opportunities and Cases
- C. edit on Opportunity and Cases objects
- D. edit on Account objects and delete on Opportunities and Cases
- **E. delete on Account objects and edit on Opportunities and Cases**

Answer: E

NEW QUESTION # 49

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