

[Fully Updated] Salesforce Plat-101 Dumps With Latest Plat-101 Exam Questions (2026)



What's more, part of that TestKingIT Plat-101 dumps now are free: <https://drive.google.com/open?id=1tobWsY6c1ZYX4lWtFd-QqIvyunsrKYyK>

Their updated Salesforce Certified Platform Foundations (Plat-101) practice test material includes the latest and real Plat-101 questions that are very similar to those given in the actual Salesforce Certified Platform Foundations (Plat-101) exam. Additionally, the Salesforce Certified Platform Foundations (Plat-101) practice test software creates a realistic Plat-101 exam environment for users, and it also helps you in your preparation for the actual Salesforce Certified Platform Foundations (Plat-101) test. TestKingIT offers the latest Plat-101 exam questions in multiple formats for convenience. These formats include Salesforce Certified Platform Foundations (Plat-101) PDF dumps, Plat-101 Practice Test (web-based), and Plat-101 Practice Exam Software (Desktop-Based).

I would like to bring to you kind attention that our latest Salesforce Plat-101 study guide is produced. These exam materials are high passing rate. We are sure that Plat-101 study guide will be the best assist for your coming exam. We guarantee "No Pass Full Refund". If you feel depressed about your past failure and eager to look for Valid Plat-101 Study Guide, I advise you to reply to our exam materials as 100% passing without any doubt. Thousands of candidates' choice for our Plat-101 study guide will be your wise decision.

>> **Plat-101 Reliable Test Notes <<**

Test Plat-101 Dumps, Testing Plat-101 Center

Maybe now you are leading a quite comfortable life. But you also need to plan for your future. Getting the Plat-101 training guide will enhance your ability. Also, various good jobs are waiting for you choose. Your life will become wonderful if you accept our guidance on Plat-101 study questions. We warmly welcome you to try our free demo of the Plat-101 preparation materials before you decide to purchase.

Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
Topic 2	<ul style="list-style-type: none"> Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Topic 3	<ul style="list-style-type: none"> Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
Topic 4	<ul style="list-style-type: none"> Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.

Salesforce Certified Platform Foundations Sample Questions (Q65-Q70):

NEW QUESTION # 65

A Salesforce associate wants to refresh a report and email it to an executive team each week.

Which functionality of Salesforce Reports should the associate use?

- A. Subscriptions
- B. Refresh
- C. Notifications

Answer: A

Explanation:

The functionality of Salesforce Reports that the associate should use to refresh a report and email it to an executive team each week is subscriptions. Subscriptions let you schedule reports to run at regular intervals and send notifications to you or other recipients by email or Chatter5. You can also set conditions for when the notifications are sent, such as when the report returns no results or the results change.

NEW QUESTION # 66

An insurance call center is experiencing increased policy support calls which has led to long wait times and disappointed customers.

Which cloud will decrease the number of incoming calls, empower customers, and increase satisfaction?

- A. Experience
- B. Cloud Sales Cloud
- C. CRM Analytics

Answer: A

Explanation:

The cloud that will decrease the number of incoming calls, empower customers, and increase satisfaction for the insurance call center is Experience Cloud. Experience Cloud is a product that allows companies to create digital experiences for their customers, partners, and employees, such as websites, portals, forums, and mobile apps. Experience Cloud helps the insurance call center to provide self-service options, such as FAQs, knowledge articles, chatbots, and case management, to its customers, so that they can find answers and solutions on their own, without having to call the agents. This reduces the call volume and improves the customer satisfaction and loyalty.

NEW QUESTION # 67

A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individuals have called in to the support center.

Which relationship on Case should the associate use?

- A. Account
- B. Owner
- C. Contact

Answer: C

Explanation:

The contact relationship on case is used to indicate the individual who has called in to the support center. The contact field on case is a lookup field that allows the user to select a contact from the related account or any other account. The owner relationship on case is used to indicate the user who is responsible for working on the case. The account relationship on case is used to indicate the company or organization that the case is related to.

NEW QUESTION # 68

Get Cloud Consulting (GCC) has started to use Salesforce for its sales and service divisions. GCC would like to automate a process and understands this can be done through declarative and programmatic solutions.

Which approach should GCC explore first?

- A. A programmatic approach, as it is more customizable.
- B. A declarative approach, as it allows for quicker and simpler problem resolution
- C. A programmatic approach, unless there is a lack of resources

Answer: B

Explanation:

The approach that GCC should explore first to automate a process is a declarative approach, as it allows for quicker and simpler problem resolution. A declarative approach means that GCC can use point-and-click tools and drag-and-drop interfaces to create and modify applications, workflows, rules, and logic, without writing any code. This makes it easier and faster for GCC to build and customize solutions that meet its business needs, without requiring any programming skills or resources.

NEW QUESTION # 69

A Salesforce associate wants to learn more about converting Leads to Contacts. They enjoy learning in an asynchronous, gamified way.

Which resource should they use?

- A. Salesforce Help
- B. Trailblazer Community
- C. Trailhead

Answer: C

Explanation:

Trailhead is the resource that the Salesforce associate should use to learn more about converting leads to contacts in an asynchronous, gamified way. Trailhead is a learning platform that provides interactive, online, and free courses for anyone who wants to learn Salesforce skills and earn credentials. Trailhead allows the user to learn at their own pace, in their own time, and in their own way. Trailhead also provides gamification features, such as badges, points, and ranks, to motivate and reward the user for their learning progress.

Trailhead has a module called Lead Management that covers the topic of converting leads to contacts, among other topics.

Salesforce Help is a resource that provides documentation, guides, videos, and support for Salesforce users who need assistance with using or troubleshooting Salesforce products and features.

Salesforce Help is not a learning platform, and it does not provide gamification features. The Trailblazer Community is a resource that provides an online platform where Salesforce users, partners, employees, and experts can connect, collaborate, and learn from each other. The Trailblazer Community is not a learning platform, and it does not provide gamification features.

NEW QUESTION # 70

Getting certified is a surefire way to advance your career in the IT industry. Nowadays, Salesforce Plat-101 certification has been one of the hottest exams which many IT candidates chased after. While how to pass the Plat-101 exam test in an efficient way is another question for all of you. I think our TestKingIT Plat-101 will do some help. The high hit rate can ensure you 100% pass. The regular updates of the Plat-101 study material can keep you one step ahead in the real exam. The comprehensive questions with the accurate answers will help you have a good knowledge of the actual test and assist you pass with ease.

Test Plat-101 Dumps: <https://www.testkingit.com/Salesforce/latest-Plat-101-exam-dumps.html>

BONUS!!! Download part of TestKingIT Plat-101 dumps for free: <https://drive.google.com/open?id=1tobWsY6c1ZYX4lWtFd-QqIvyunsrKYyK>