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To prepare for the Salesforce Sharing-and-Visibility-Architect Certification Exam, you should have a solid understanding of Salesforce security and access control concepts, as well as experience designing and implementing sharing and visibility solutions in Salesforce. You can also take advantage of the numerous resources provided by Salesforce, including training courses, study guides, practice exams, and online communities.

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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q76-Q81):

NEW QUESTION # 76

Universal Containers (UC) has 200 distributors that use Partner Community licenses.

Partners cannot see each other's data, but UC is also trying to give more visibility to data for certain individuals at a distributor. HOW can an Architect give users in the partner user role access to all Case and Container records owned by any user, regardless of role, at the same distributor?

- A. Give super user permission to the individual partner users.
- B. **Create an ownership-based sharing rule.**
- C. Create a Permission Set granting "View All" permission to Case and Container records.
- D. Create sharing sets.

Answer: B

NEW QUESTION # 77

Universal Containers' organization wide-defaults model is private for the Account object. A sales repeats to opportunity records. Which level of access will the sales rep have to the related account record?

- A. Read/Create access
- B. **Read/Create/Edit access**
- C. Read-only access
- D. No access

Answer: B

NEW QUESTION # 78

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. **Include the Invoice Related List On Account Page layout.**
- B. Create a criteria-based sharing rule to grant access to the records.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

Answer: A

Explanation:

Explanation

To give access to the invoice records from an external object on the account page, the Sales Architect should recommend including the Invoice Related List on Account Page layout. This will allow the finance users to see the invoice records related to each account, as long as they have access to the account record and the external object. Creating sharing rules or using Apex managed sharing are not applicable for external objects, as they do not support manual or programmatic sharing.

NEW QUESTION # 79

Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities. How would the Architect prevent a certain set of users from deleting Opportunities?

- A. Remove the Delete button from the Opportunity Page Layout and Record Type settings.
- **B. Remove the "Opportunity Delete" Permission from the Sales Team's User Profile in the Object Permissions.**
- C. Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
- D. Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.

Answer: B

NEW QUESTION # 80

A banking company wants their customers Date of Birth Field searchable by Banking Reps, but only editable by Customer Support Reps.

Which approach is recommended to meet this requirement?

- A. Add Date of Birth field to the Search layout of the Contact Object. Modify the Page layout assigned to Customer Support Rep and add Date of Birth field as Required.
- **B. Set the Field Level Security for the Date of Birth field to be Visible to Customer Support Rep Profile, and set the Date of Birth field Visible and Readonly to Banking Rep profile.**
- C. Create 2 Validation rule in the Data of Birth field so the rule returns true only when user.profilename matches Customer Support Rep.

Answer: B

NEW QUESTION # 81

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