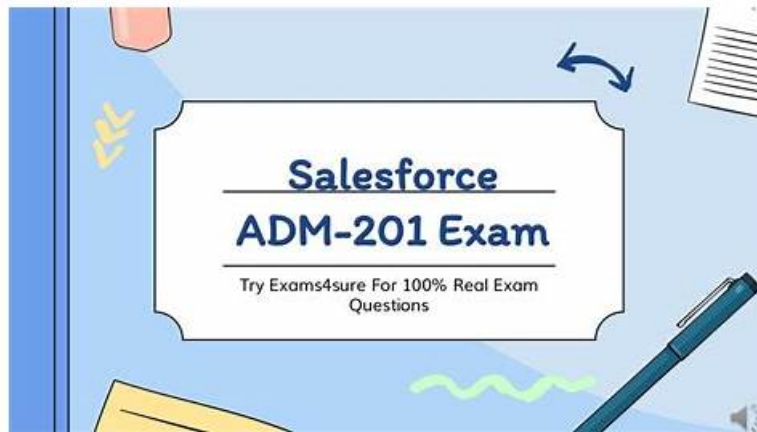


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Salesforce Certified Administrator Sample Questions (Q55-Q60):

NEW QUESTION # 55

A Standard profile that has Standard User Permissions and can manage published solutions and solution categories

- A. System Administrator
- B. Marketing User
- C. Marketing Profile

- D. Solution Manager
- E. Contract Manager

Answer: D

NEW QUESTION # 56

System Administrators have this permission by default.

- A. None of these
- B. Report Wizard
- C. Report Builder
- D. Both Report Wizard and Report builder

Answer: C

NEW QUESTION # 57

If the data validation at web-to-lead form fails, who will get error report?

- A. The designated weblead owner gets an email
- B. The lead will get created with error report in description
- C. The lead queue
- D. Salesforce.com support group

Answer: A

NEW QUESTION # 58

What is the role of "Primary Object" when creating custom report types?

- A. It lets us know if it can be the source of the dashboard
- B. To ensure all are using the same set of business rules
- C. To let the user select values in the view picklist
- D. For reporting

Answer: C

NEW QUESTION # 59

Which of the following statements is true about person accounts in backup exports?

- A. If your organization uses person accounts and you're exporting contacts, person account records are not included in the contact data.
- B. If your organization uses person accounts and you're exporting contacts, person account records are included in the contact data. The export includes all fields from person accounts.
- C. If your organization uses person accounts and you're exporting contacts, person account records are included in the contact data. However, the contact data only includes the fields shared by contacts and person accounts.

Answer: C

NEW QUESTION # 60

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