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Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.
Topic 2	<ul style="list-style-type: none"> • SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.
Topic 3	<ul style="list-style-type: none"> • NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.
Topic 4	<ul style="list-style-type: none"> • Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.
Topic 5	<ul style="list-style-type: none"> • Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.

Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q86-Q91):

NEW QUESTION # 86

Where can statuses be mapped to actions for the progress of Lead to Prospect to Customer?

- A. Forecast Rules
- B. Customer Sales Rules
- **C. Sales Preferences**
- D. Customer Status List

Answer: C

NEW QUESTION # 87

Which Sales Order transaction form can generate a Cash Sale upon billing?

- A. Standard Sales Order - Invoice
- **B. Standard Sales Order**
- C. Standard Sales Order - Progress Billing
- D. Standard Sales Order - Deposit

Answer: B

NEW QUESTION # 88

Mr. Boseman, a Sales Manager, wants to select another team's sales rep in the Customer record, but he sees only his own subordinates in the list. Which option in the Custom Role page does he need to enable to select a sales rep outside his team?

- A. Do Not Restrict This Role by Device ID
- B. Do Not Restrict Employee Fields
- C. Allow Cross-Subsidiary Record Viewing
- **D. Allow All Records**

Answer: D

NEW QUESTION # 89

While editing a cash sale, a user must refresh the record to see the latest email received from the customer. What must the user also do to see the email without losing unsaved data on the cash sale?

- **A. Go to the Communication subtab and click Refresh on the Messages sublist.**
- B. Refresh the whole page.
- C. Click the Receive Email Crosslink.
- D. Right-click the Refresh icon on the browser and click Soft Refresh.

Answer: A

NEW QUESTION # 90

Which feature enables users to define various units used to stock, purchase, and sell inventory items and to track non-monetary accounts?

- **A. Multiple Units of Measure**
- B. Statistical Accounts
- C. Bar Coding and Item Labels
- D. Lot Tracking

Answer: A

NEW QUESTION # 91

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