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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

Topic 3	Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G/L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q56-Q61):

NEW QUESTION # 56

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. Using the form settings, hide the Payment Wizard menu.
- B. Using a UI configuration template, hide the Payment Wizard function.
- C. In the general settings, hide the Payment Wizard function.
- D. Remove authorization to the Payment Wizard in general authorizations.

Answer: C

NEW QUESTION # 57

The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location.

What should be defined to implement this procedure in the system?

- A. A receiving bin location
- B. A drop ship warehouse
- C. A default and enforced bin location

Answer: A

NEW QUESTION # 58

A company wants to be able to restart order numbers at 001 at the beginning of each fiscal year.

How can the company set this up?

- A. Use a prefix indicating the year in the numbering series.
- B. Use a suffix to identify the year in the numbering series.
- C. Use a manual document numbering series.
- D. Use a period indicator in the numbering series.

Answer: D

NEW QUESTION # 59

You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check. The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.

What action is needed to configure this requirement?

- A. Use a different row type in the sales order for each item group.
- B. Create a checking rule to assign to each item group.
- C. Set the appropriate order multiple and order interval in each item group.

Answer: B

NEW QUESTION # 60

- A. Add entries to the Period and Volume Discounts for the Distributor Price List.
- **B. Reassign the customer to the Distributor Price List.**
- C. Set up Special Prices for Business Partners for this customer.
- D. Create a discount group for this customer alone.

NEW QUESTION # 61

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