

Consumer-Goods-Cloud-Accredited-Professional Test Answers - Exam Consumer-Goods-Cloud-Accredited-Professional Questions

CONSUMER GOODS CLOUD TEST QUESTIONS AND ANSWERS

What is the Salesforce Certified Consumer Goods Cloud Accredited Professional exam? - ANSWER The Salesforce Certified Consumer Goods Cloud Accredited Professional exam is a credential that validates your skills and knowledge in implementing and configuring the Consumer Goods Cloud solution for various business scenarios. This exam is designed for consultants who have experience in working with Consumer Goods Cloud and can demonstrate their ability to meet customer requirements.

By passing this exam, you will demonstrate your ability to: - ANSWER - Understand the key features and benefits of Consumer Goods Cloud for various business scenarios- Design and implement a Consumer Goods Cloud solution that meets the requirements and best practices of your organization- Configure and customize Consumer Goods Cloud to support your business processes and workflows- Manage and maintain data quality and integrity in Consumer Goods Cloud- Troubleshoot and resolve common issues and challenges in Consumer Goods Cloud

How to best prepare for Salesforce Certified Consumer Goods Cloud Accredited Professional exam? - ANSWER If you are planning to take this exam, here are some tips and resources that can help you prepare effectively:- Review the exam guide and objectives. The exam guide provides an overview of the exam structure, content, and scoring. It also lists the topics and subtopics that are covered in the exam, along with their weightage and sample questions. - Complete the recommended Trailhead modules and projects. Trailhead is a free online learning platform that offers interactive and hands-on learning experiences for various Salesforce products and technologies. - Practice with mock exams and quizzes. Mock exams and quizzes can help you assess your readiness and identify your strengths and weaknesses. They can also familiarize you with the exam format, question types, and time limit. - Join the Trailblazer Community and study groups. The Trailblazer Community is a global network of Salesforce enthusiasts who share their knowledge, insights, and best practices. You can also join or create a study group with other candidates who

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The Consumer Goods Cloud is Salesforce's industry-specific solution for consumer goods companies. It is designed to help these companies better manage their sales processes, from planning to execution. The cloud-based platform offers a range of features, including account planning, territory management, and retail execution tools. By using the Consumer Goods Cloud, companies can gain greater visibility into their sales processes, improve collaboration between sales teams, and ultimately drive better business outcomes.

Salesforce Consumer Goods Cloud Accredited Professional Exam is a comprehensive program that covers all aspects of the Consumer Goods Cloud. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the knowledge and skills of professionals who work with the platform on a daily basis. It covers topics such as sales management, account planning, and retail execution, and is designed to ensure that individuals who pass the exam are equipped with the knowledge and skills needed to help

consumer goods companies achieve their business goals.

Salesforce Consumer Goods Cloud Accredited Professional certification is an essential credential for professionals who want to advance their careers in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a thorough understanding of the Consumer Goods Cloud and can use it to improve the sales and distribution processes of their organization. It also indicates that the individual has a deep knowledge of the industry and understands the unique challenges and opportunities of consumer goods companies.

>> **Consumer-Goods-Cloud-Accredited-Professional Test Answers** <<

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q119-Q124):

NEW QUESTION # 119

Which three Consumer Goods Cloud(CGC) objects are linked to the product2 object in the CGC data model?

- **A. Promotion Product**
- **B. Assortment Product**
- C. Assessment Task Product
- D. Delivery Product
- **E. Store Product**

Answer: A,B,E

Explanation:

Assortment Product, Promotion Product, and Store Product are three Consumer Goods Cloud objects that are linked to the product2 object in the CGC data model. These objects represent different aspects of products in relation to retail stores. They are: Assortment Product, which represents a product that is part of an assortment list for a retail store. An assortment list is a list of products that should be available in a store based on various factors, such as seasonality, demand, or strategy.

Promotion Product, which represents a product that is part of a promotion for a retail store. A promotion is an offer or incentive that aims to increase sales or awareness of a product or brand.

Store Product, which represents a product that is associated with a specific retail store location. A store product contains information such as the quantity, price, and availability of the product in the store. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 19-20.

NEW QUESTION # 120

Northern Trail Outfitters (NTO) is expanding quickly and wants to improve their reps productivity. Business leadership has expressed their desire to leverage Salesforce Einstein Vision to accomplish this. What are the three recommended steps for setting up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf?

- A. Setup in store location and associate planogram
- **B. Enable Einstein Object Detection**
- **C. Train Einstein Vision Models with marketing images of products to yield optimal results**
- D. Upload the training pictures as attachments to the planogram for Einstein Object Detection to work
- **E. Define planogram check task**

Answer: B,C,E

Explanation:

These steps are essential in setting up Einstein Vision for automatic product detection on shelves, involving enabling the feature, defining relevant tasks, and training the models with appropriate product images.

NEW QUESTION # 121

With which object is the promotion object directly associated?

- A. Retail Store
- **B. Products**
- C. Retail Store Group
- D. Promotion Channel

Answer: B

Explanation:

The Promotion object is directly associated with the Promotion Channel, which links promotional activities to specific channels and locations for execution.

NEW QUESTION # 122

Universal Containers is using Communications Cloud Order Management and just onboarded their enterprise sellers and regional champions from various regions. After adding these sellers, the volume of orders has gone up considerably and orchestration is failing because the number of Apex jobs queued is exceeding the maximum allowed.

What should a Consultant suggest to mitigate the orchestration errors?

- **A. Enable Platform Events processing for orchestration.**
- B. Raise a support case to increase the limit of Apex jobs.
- C. Optimize the number of orchestration auto tasks and use manual tasks.
- D. Create an Apex class that splits the orders into multiple orders and submit them asynchronously.

Answer: A

Explanation:

In Salesforce Communications Cloud Order Management, orchestration steps execute through Apex-based orchestration jobs.

When order volume rises sharply—as happens when additional sellers or regional teams begin submitting orders—the system may hit Salesforce's platform limit for queued Apex jobs (50 × number of licensed Salesforce users). Once this limit is reached, orchestration fails.

Salesforce's official scalability recommendation is to enable Platform Events for Orchestration. This switches Order Management from synchronous Apex-queue processing to asynchronous, event-driven orchestration, which drastically reduces reliance on Apex jobs. Platform Events allow OM to process far more concurrent orchestration steps without hitting queue limits and provide better throughput and resilience for enterprise-scale flows.

Options A and B are incorrect because Salesforce does not increase Apex job limits, and splitting orders is not a best-practice.

Option D reduces automation and violates OM design principles.

NEW QUESTION # 123

Universal Containers (UC) has asked a consultant to migrate all active customers before the go-live.

Which two options must the consultant consider for loading customer-related records?

- **A. Business or Consumer Accounts should be loaded before Billing or Service Accounts.**
- **B. Premises should be loaded before Service Accounts.**
- C. Subscriptions should be loaded before Accounts.
- D. Contracts should be loaded before Accounts.

Answer: A,B

Explanation:

For customer migration into Communications Cloud, Salesforce public documentation outlines a specific parent-child dependency order for customer-related data. The objective is to ensure that all parent records exist before loading child or dependent records (Billing Accounts, Service Accounts, Subscriptions, Assets).

(B) Business or Consumer Accounts should be loaded before Billing or Service Accounts Accounts represent the parent customer entity. Billing Accounts and Service Accounts depend on the root customer account. Salesforce clearly emphasizes that Billing Accounts must have a parent Account, and Service Accounts must be tied to either the Billing Account or Consumer/Business Account. Therefore, loading Accounts before Billing/Service Accounts is mandatory.

(C) Premises should be loaded before Service Accounts

In Communications Cloud, Premises represent physical service locations. Service Accounts reference the PremiseId and cannot be created before the premise record exists. This dependency is frequently highlighted in Salesforce migration patterns, especially for broadband, fiber, and fixed-line providers.

Incorrect options:

A (Contracts before Accounts): Contracts depend on Accounts; Accounts must exist first.

D (Subscriptions before Accounts): Subscriptions require Accounts, Billing Accounts, and Service Accounts-therefore cannot be loaded first.

NEW QUESTION # 124

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