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Download SAP C_S4CS_2502 PDF Dumps for Exam Preparation

Exam : C_S4CS_2502

Title : SAP Certified Associate -
Implementation Consultant -
SAP S/4HANA Cloud Public
Edition - Sales

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.

Topic 2	Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 3	- Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 4	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 5	Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 6	- Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition.
Topic 7	This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 8	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 9	Extensibility and Integration
Topic 10	This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q41-Q46):

NEW QUESTION # 41

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts.
- B. Search, create, and update sales plans.
- C. Calculate the sales quotation conversion rate.
- D. Compare planned with actual sales data.

Answer: B,D

NEW QUESTION # 42

How can you migrate data to SAP S/4HANA Cloud Public Edition?

Note: There are 2 correct answers to this question.

- A. With Core Data Services
- B. With a separate SAP HANA database
- C. With XML or CSV templates
- D. With the zero downtime service

Answer: B,C

NEW QUESTION # 43

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the ship-to party
- B. The loading group from the material master record
- C. The shipping condition from the business partner master record of the sold-to party or ship-to party
- D. The transportation group from the material master record
- E. The delivering plant determined or entered in the sales order item

Answer: B,C,E

NEW QUESTION # 44

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Cloud SDK
- B. SAP Business Application Studio
- C. SAP Build
- D. SAP Fiori extensibility apps

Answer: B,C

NEW QUESTION # 45

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Sales document type
- B. Billing type
- C. Delivery document type
- D. Picking document type

Answer: A

NEW QUESTION # 46

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