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One of the key factors for passing the exam is practice. Candidates must use Consumer-Goods-Cloud-Accredited-Professional practice test material to be able to perform at their best on the real exam. This is why TrainingQuiz has developed three formats to assist candidates in their Consumer-Goods-Cloud-Accredited-Professional Preparation. These formats include desktop-based Consumer-Goods-Cloud-Accredited-Professional practice test software, web-based practice test, and a PDF format.

Salesforce Consumer Goods Cloud Accredited Professional Exam is a certification program designed to test the skills and knowledge of professionals working in the consumer goods industry. Consumer-Goods-Cloud-Accredited-Professional Exam covers a range of topics related to Salesforce's Consumer Goods Cloud, including sales management, account planning, and retail execution. The program is aimed at individuals who are looking to demonstrate their expertise in using Salesforce's Consumer Goods Cloud to improve business outcomes for consumer goods companies.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q124-Q129):

NEW QUESTION # 124

Alpine, a Consumer Goods company, is sending new product introduction samples to outlets via their distributors who are using Alpine's field execution app. How can Alpine keep track of the inventory of the samples in the field?

- A. By creating delivery tasks for the distributors and track the shipping document status
- **B. By creating delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU).**
- C. By creating a report for store locations to monitor the on hand inventory
- D. By assigning the asset to a custom task type and make the distributors enter the delivered quality

Answer: B

NEW QUESTION # 125

Infiwave offers Internet and Voice services to residential customers. In order to provision the services, a technician visits the customer location to install the modem, then provides the modem-related data over the phone, and after capturing the data the request is sent to the fulfillment system. Infiwave has identified that having the technicians provide the data over the phone is error prone.

Which two features should Infiwave use from Industries Order Management to support this functionality and to avoid errors during data capture?

- A. Implement a Milestone Orchestration item to execute a request on the fulfillment system for activation
- **B. Implement a Push Orchestration item, assign it to a technician, and configure an OmniScript for the technician to capture the data**
- **C. Implement a Manual Orchestration item, assign it to the technician, and configure an OmniScript for the technician to capture the data**
- D. Implement a Callout Orchestration item to execute a request on the fulfillment system for activation

Answer: B,C

Explanation:

Industries Order Management (OM) provides multiple orchestration item types to manage human tasks, system tasks, and external service calls. For field technician data capture, Salesforce recommends manual data capture orchestration items combined with OmniScripts, so technicians enter information directly instead of relaying it verbally-reducing errors and improving data quality. A Manual Orchestration Item (Option C) creates a human task assigned to a technician and pauses the orchestration until the technician completes the task. This is the exact pattern used when capturing installation details, device identifiers, serial numbers, modem MAC addresses, or activation parameters.

A Push Orchestration Item (Option A) is also applicable when a task must be automatically "pushed" to an external party (like a field technician mobile app). The Push item assigns the work and embeds the OmniScript UI, enabling the technician to directly enter data, ensuring accuracy and eliminating the error-prone phone call process.

Options B and D (Milestone and Callout items) represent automated system tasks and do not support interactive technician data capture.

NEW QUESTION # 126

A consultant for Northern Trail Outfitters (NTO) retail stores would like to configure inventory checks related to product, that are stocked in the frozen food aisle. What should the consultant do first to ensure the field rep knows that the product is located in the frozen food aisle?

- A. Create a record type called 'Frozen Food Aisle' on the retail store.
- **B. Create an In-Store Location called Frozen Food Aisle'.**
- C. Create a picklist field called 'location' to document the Frozen Food Aisle.
- D. Create a record type called 'Frozen Food Aisle on the task.
- E. Nothing as Product2 captures that the product is frozen.

Answer: B

Explanation:

To ensure the field rep knows that the product is located in the frozen food aisle when performing an inventory check, the consultant should create an In-Store Location called 'Frozen Food Aisle'. An In-Store Location is an object that represents a specific area within a retail store, such as an aisle, a shelf, or a cooler.

By creating an In-Store Location for the frozen food aisle, the consultant can associate it with the products that are stocked in that area and display it on the inventory check task. This way, the field rep can easily locate and verify the products in the frozen food aisle. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 20.

NEW QUESTION # 127

Which three fields are available on the Retail Store object that differentiate them from the Account object?

- A. Operating Hours
- B. Preferred Visit Hours
- C. Delivery Method
- D. Payment Method
- E. Shipping Address

Answer: A,B,E

Explanation:

These fields on the Retail Store object differentiate it from the Account object, providing specific information about store operations, preferred visit timings, and shipping details.

NEW QUESTION # 128

Where would a Consumer Goods Cloud Admin need to establish the expected value for the planogram metrics?

- A. Assessment Indicator Definition
- B. Delivery Tasks
- C. Assessment Task Definition
- D. Retail Store KPI

Answer: A

Explanation:

The object where a Consumer Goods Cloud Admin needs to establish the expected value for the planogram metrics is Assessment Indicator Definition. A planogram is a visual representation of how products should be arranged on a shelf. A planogram metric is a measure of how well the actual shelf image matches the expected planogram image. An Assessment Indicator Definition is an object that defines an indicator or metric that can be used to assess the performance or compliance of a retail store or an action plan task. By creating an Assessment Indicator Definition for the planogram metric, such as out of stock, share of shelf, or SKU facings, an admin can establish the expected value for that metric and use it to calculate the actual value based on the shelf image. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION # 129

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