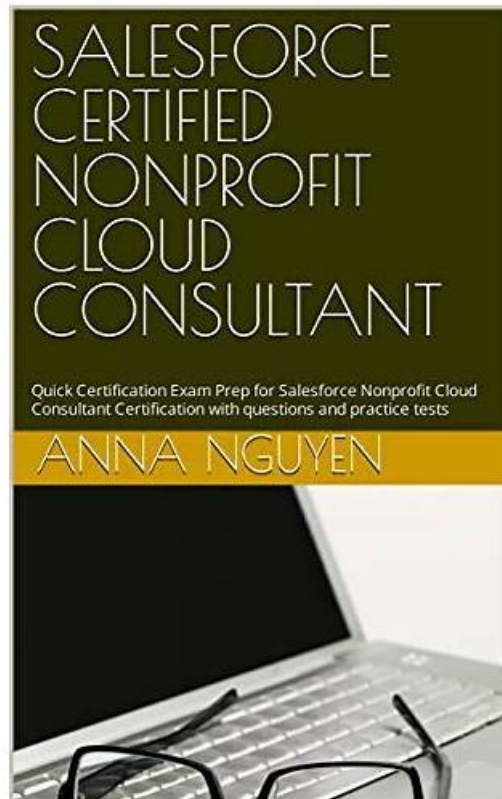


Quiz 2026 Nonprofit-Cloud-Consultant: Newest Certification Salesforce Certified Nonprofit Cloud Consultant Exam Test Questions



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The Salesforce Nonprofit-Cloud-Consultant exam covers several topics, including Nonprofit Industry Knowledge, Salesforce Nonprofit Cloud Solution Design, Implementation, and Maintenance. Professionals who pass the exam demonstrate their proficiency in using Salesforce to manage fundraising, program management, volunteer management, and other nonprofit-specific activities. Upon passing, certified consultants can help nonprofit organizations optimize their operations, better engage their supporters, and

increase their impact.

The Nonprofit-Cloud-Consultant Exam consists of 60 multiple-choice questions that must be completed within 105 minutes. Nonprofit-Cloud-Consultant exam covers topics such as nonprofit industry trends, Salesforce Nonprofit Cloud architecture, and data management best practices. Candidates must score at least 62% to pass the exam and earn the Salesforce Certified Nonprofit Cloud Consultant (SP20) credential.

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Salesforce Nonprofit-Cloud-Consultant Certification Exam is intended for professionals who have experience with Salesforce and who are looking to enhance their knowledge and skills in the nonprofit sector. Nonprofit-Cloud-Consultant exam is challenging and requires a thorough understanding of both Salesforce and nonprofit processes. Salesforce Certified Nonprofit Cloud Consultant Exam certification is recognized globally, and individuals who have achieved this certification are highly sought after by nonprofit organizations.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q55-Q60):

NEW QUESTION # 55

A nonprofit provides after-school programs to historically underserved youth. The nonprofit wants to track each program and the status of youth enrolled in the program.

Which set of objects within the Program Management Module should a consultant use to track the programs and enrollments?

- **A. Programs and Program Engagements**
- B. Program Engagements and Program Cohorts
- C. Programs and Attendance
- D. Programs and Contacts

Answer: A

Explanation:

<https://trailhead.salesforce.com/content/learn/modules/program-management-with-nonprofit-cloud/manage-nonprofit-programs-with-salesforce>

NEW QUESTION # 56

How should a consultant install NPSP in an existing Salesforce organization?

- A. Visit the NPSP Conversion Utility tool, install in the target organization, and complete the post-install instructions
- B. Download each NPSP component from The Power of Us Hub, install organization, and complete the post-install instructions
- C. Download each NPSP component from the AppExchange, install in the target organization, and complete the post-install instructions
- **D. Visit the NPSP Installer page, install in the target organization, and complete the post-install instructions**

Answer: D

Explanation:

The most efficient way to install NPSP in an existing Salesforce organization is to use the NPSP Installer. Here's how to do it: Access the NPSP Installer Page:

Go to the NPSP Installer page: NPSP Installer

This page provides the latest version of NPSP and installation instructions.

Initiate the Installation:

Click on the installation link for the latest NPSP version.

Log in to your Salesforce org where you want to install NPSP.

Follow the Installation Wizard:

Follow the prompts in the installation wizard to complete the installation.

Choose the appropriate options based on your organization's needs (e.g., data model selection, configurations).

Complete Post-Install Instructions:

After installation, follow the post-install instructions provided in the documentation. This might include configuring NPSP settings, setting up users, and data import processes.

By following these steps, you can ensure that NPSP is correctly installed and configured in your Salesforce organization.

Reference:

"Installing NPSP" from Salesforce.org: Installing NPSP

"Post-Install Configuration" from Salesforce Help: Post-Install Configuration

NEW QUESTION # 57

A nonprofit client wants to connect directly to other nonprofits using Salesforce who have a very similar business use case. Which resource is designed for this purpose?

- A. Power of Us Hub Solution Exchange
- B. Salesforce.org website
- C. AppExchange
- D. Trailblazer Community User Group

Answer: A

Explanation:

The Power of Us Hub Solution Exchange is designed for nonprofit organizations using Salesforce to connect directly with other nonprofits that have similar business use cases. Here's how to utilize this resource:

* Access the Power of Us Hub:

* Navigate to the Power of Us Hub (<https://powerofus.force.com>).

* Log in using your Salesforce credentials.

* Explore the Solution Exchange:

* Go to the "Solution Exchange" section within the Hub.

* Browse through various solutions, discussions, and best practices shared by other nonprofits.

* Connect with Similar Nonprofits:

* Use the search and filter features to find nonprofits with similar use cases.

* Participate in discussions, ask questions, and share your experiences.

* Utilize Shared Resources:

* Access shared resources, templates, and configurations that have been successful for other organizations.

* Apply relevant solutions and best practices to your own organization's use case.

The Power of Us Hub Solution Exchange is a valuable resource for collaboration and learning from the experiences of other nonprofits using Salesforce.

"Power of Us Hub Overview" from Salesforce.org: Power of Us Hub

"Using the Solution Exchange" from Salesforce Help: Solution Exchange

NEW QUESTION # 58

A nonprofit is using NPSP with the default account model and settings. A user creates and saves a new Contact leaving the Account Name blank.

How does NPSP handle the Account?

- A. The Account Name remains blank.
- B. An Account is created with a household name.
- C. The Contact is added to an existing Account.
- D. An Account is created with the same name as the Contact.

Answer: B

Explanation:

When using NPSP (Nonprofit Success Pack) with the default account model and a new Contact is created without specifying an Account Name, NPSP automatically creates an Account with a household name.

Default Account Model in NPSP:

NPSP typically uses the Household Account Model by default.

This model groups individuals into households, making it easier to manage and report on donor families.

Automatic Account Creation:

If a Contact is created without an Account Name, NPSP automatically generates a Household Account.

The name of the Household Account is usually derived from the Contact's last name, formatted as "The [LastName] Household."

Process:

Step 1: A user creates a new Contact record, leaving the Account Name field blank.

Step 2: Upon saving the Contact, NPSP checks for an existing Household Account.

Step 3: If no Household Account exists, NPSP creates a new Household Account using the Contact's last name.

Benefits:

Organization: Ensures that all Contacts are associated with an Account, maintaining data integrity.

Reporting: Facilitates household-level reporting and analytics.

Reference:

CertGod Nonprofit Cloud Consultant study guide: "An Account is created with a household name".

NEW QUESTION # 59

How should a consultant install NPSP in an existing Salesforce org?

- A. Install using the NPSP Conversion Utility tool.
- B. Install each NPSP component from the AppExchange.
- C. Install each NPSP component from the Trailblazer Community.
- **D. Install from the NPSP Installer page.**

Answer: D

Explanation:

<https://powerofus.force.com/s/article/NPSP-Install>

The recommended method to install NPSP in an existing Salesforce org is to use the NPSP Installer page.

This installer simplifies the process by guiding users through the necessary steps and ensuring that all components are correctly installed.

Steps:

- * Navigate to the NPSP Installer page on Salesforce.org.
- * Click the "Install NPSP" button to start the installation process.
- * Follow the prompts to authenticate and select the Salesforce org where NPSP will be installed.
- * The installer will automatically download and configure all required NPSP components.
- * Verify the installation by checking the NPSP settings and ensuring all components are functional.

References:

CertGod Nonprofit Cloud Consultant Guide: Details the installation process for NPSP using the NPSP Installer page.

Salesforce Documentation on NPSP Installation: Provides step-by-step instructions for installing NPSP in a Salesforce org.

NEW QUESTION # 60

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