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Salesforce OmniStudio-Consultant

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## Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q110-Q115):

### NEW QUESTION # 110

LenoxSoft utilizes Marketing Cloud Account Engagement Business Units. A marketing associate is no longer able to find a set of leads in their business unit (BU) and noticed they now appear in another BU.

Which two reasons could explain why this happened?

Choose 2 answers

- A. The field value the Marketing Data Sharing rule criteria is defined by has been updated on the lead records.
- B. The Marketing Data Sharing rule has changed and the leads no longer match the criteria.
- C. The prospects submitted a form that updated the field controlling the Marketing Data Sharing rule for leads.
- D. The leads have been reassigned to a user who does not exist in that BU.

**Answer: A,B**

### NEW QUESTION # 111

A marketing user needs to recreate the same form in each of LenoxSoft's two business units (BUs).

How should the marketing user handle this task?

- A. Create the form in one BU, then use the BU switcher and manually recreate the form in the second BU.
- B. Create the form in the first BU, then ask marketing users to copy the form into their separate BUs.
- C. Create the form in the first BU, then export the form and import it into each of the other two BUs.
- D. Create the form in one BU, then logout. Next, login to the second BU, recreate the form and logout.

**Answer: C**

### NEW QUESTION # 112

An Administrator imported a list of trade show attendees and added them all to the same Marketing Cloud Account Engagement campaign. A few months later, the Administrator wants to pull a one-time list of all of these attendees. How should this be accomplished?

- A. Run a segmentation rule based on the Marketing Cloud Account Engagement campaign
- B. Run a dynamic list based on the Marketing Cloud Account Engagement campaign
- C. Look for the original list based on the Marketing Cloud Account Engagement campaign
- D. Run an automation rule based on the Marketing Cloud Account Engagement campaign

**Answer: A**

### NEW QUESTION # 113

A Marketing Cloud Account Engagement customer uses a lot of landing pages for their lead generation strategy. They are creating a layout template and importing in HTML from their website to customize the look and feel of their landing pages. When placing a Marketing Cloud Account Engagement form on their Marketing Cloud Account Engagement landing page using this layout template, the form doesn't appear.

What could be the issue?

- A. The landing page on a browser with the cookies cleared was not tested.
- B. The same layout template on both the form and the landing page was not used.
- C. The %%content%% variable tag in the layout template code was missing.
- D. The form HTML embed code in the layout template code was not used.

**Answer: C**

### NEW QUESTION # 114

LenoxSoft's ideal buyer is a C-level executive with an employee base over 500. Their department should either be technology or

finance. C-level is the best fit but managers should also be included as they may make purchasing decisions. Which is the correct profile criteria for grading used to give the ideal buyer an "A" grade.

- A. Job title - C-level 3/3 Job title - Manager 2/3 Size 3/3 Dept 3/3
- B. Job title - C-level 3/3 Job title - Manager 3/3 Size 3/3 Dept 3/3
- C. Job title - C-level 3/3 Job title - Manager 3/3 Size 3/3 Dept 2/3
- D. Job title - C-level 3/3 Job title - Manager 3/3 Size 2/3 Dept 3/3

**Answer: A**

## NEW QUESTION # 115

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