

# Plat-Admn-301 Exam VCE: Salesforce Certified Platform Administrator II - Plat-Admn-301 Pass Guide & Plat-Admn-301 Study Guide



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Salesforce Certified Platform Administrator II exam practice questions play a crucial role in Salesforce Certified Platform Administrator II Plat-Admn-301 exam preparation and give you insights Salesforce Certified Platform Administrator II exam view. You are aware of the Salesforce Certified Platform Administrator II Plat-Admn-301 exam topics, structure, and a number of the questions that you will face in the upcoming Salesforce Certified Platform Administrator II Plat-Admn-301 Exam. You can evaluate your Salesforce Salesforce Certified Platform Administrator II exam preparation performance and work on the weak topic areas. But here is the problem where you will get Salesforce Certified Platform Administrator II exam questions.

## Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• <b>Auditing and Monitoring:</b> This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Cloud Applications:</b> This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Environment Management and Deployment:</b> This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.</li> </ul>

Topic 4	<ul style="list-style-type: none"> <li>• <b>Data and Analytics Management:</b> This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.</li> </ul>
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### Salesforce Certified Platform Administrator II Sample Questions (Q92-Q97):

#### NEW QUESTION # 92

Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.

What are three reasons CK should utilize Data Categories when creating articles in Knowledge?

Choose 3 answers

- A. Data Categories help organize the Knowledge base content displayed.
- B. Up to five Data Category groups can be created for segmentation.
- C. A Knowledge article can be tagged to more than one Data Category.
- D. Every article is required to have a Data Category for sorting.
- E. Data Categories provide a way to secure access to the Knowledge base content.

**Answer: A,C,E**

Explanation:

Three reasons CK should utilize Data Categories when creating articles in Knowledge are:

\* Data Categories help organize the Knowledge base content displayed. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data categories help you organize your articles by topic or criteria and make them easier to find and browse by your users or customers.

\* Data Categories provide a way to secure access to the Knowledge base content. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data category visibility to control access to your articles based on their data categories and ensure that only relevant and appropriate content is displayed to different users or customers.

\* A Knowledge article can be tagged to more than one Data Category. A Knowledge article is a document that provides information or answers to common questions or issues. A Knowledge article can be tagged to one or more data categories within each data category group that is assigned to its article type. This allows you to classify your articles by multiple criteria and make them searchable and accessible by different users or customers.

#### NEW QUESTION # 93

At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to see this dashboard.

What should the administrator recommend?

- A. Add the dashboard to the Sales team's home page.
- B. Create a custom app with a dashboard.
- C. Email the dashboard to the Sales Team every morning.

- D. Update the Sales team's app with a new dashboard.

**Answer: A**

Explanation:

A dashboard is a visual display of key metrics and trends for records in your org. Dashboards allow users to quickly monitor performance and identify trends or issues at a glance. To make it easier for users to see a dashboard they use frequently, administrators can add it to their home page using Lightning App Builder. This way, users can see their dashboard every time they log in or go to their home tab without having to navigate elsewhere. References: [https://help.salesforce.com/s/articleView?id=sf.dashboards\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.dashboards_overview.htm&type=5)  
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#### NEW QUESTION # 94

At Ursa Major Solar, several different planetary teams handle leads depending on which planet the lead is coming from. While most of the teams only need a few fields filled out to work the lead, the Jupiter team requires additional information to be filled out, such as which moon the lead is coming from. The administrator needs to automate which team is allocated the lead record based on the planet and ensure that every team has all of the information they need.

Which two features will satisfy these requirements?

Choose 2 answers

- A. Workflow Rules
- B. Matching Rules
- C. Assignment Rules
- D. Validation Rules

**Answer: C,D**

Explanation:

Assignment rules and validation rules are two features that can satisfy these requirements:

\* Assignment rules are used to automatically assign leads or cases to users or queues based on certain criteria. In this case, an assignment rule can be used to assign leads to different planetary teams depending on which planet the lead is coming from.

\* Validation rules are used to validate the data entered by users and prevent records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to ensure that every team has all of the information they need by making certain fields required or dependent on other fields.

The other two options are incorrect because:

\* Matching rules are used to identify duplicate records based on certain fields or fuzzy logic. They do not assign records or validate data.

\* Workflow rules are used to automate tasks or actions based on certain criteria. They do not assign records or validate data.

References: [https://help.salesforce.com/s/articleView?id=sf.customize\\_leadrules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.validation\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5)

#### NEW QUESTION # 95

What should the administrator consider before enabling Person Accounts?

- A. Person Account and Business Accounts cannot be in the same sharing model.
- B. Person Account requires less data storage.
- C. Person Account cannot be disabled.
- D. All standard Account news can be converted to Person Account field.

**Answer: C**

Explanation:

Person Account cannot be disabled is something that the administrator should consider before enabling Person Accounts. Person Accounts are a special type of accounts that allow storing information about individual people who are not associated with an organization or business account. Once Person Accounts are enabled, they cannot be disabled or removed from the org without contacting Salesforce support.

#### NEW QUESTION # 96

Cloud Kicks (CK) typically sells its products direct to consumer and tracks sales using the Order object in Salesforce. The head of sales has now decided that CK will also sell to retail locations for resale. The administrator wants to leverage opportunities and opportunity products for these new deals.

What should the administrator do to track accurate sales data on opportunities?

- A. Add a new Order Process for Orders generated from opportunities.
- B. Add a required lookup field from the Order to the opportunity.
- C. Create new Products with the new retail pricing.
- **D. Create a new Price Book for the new retail pricing.**

**Answer: D**

Explanation:

A price book is a list of products and their prices that can be added to an opportunity. A product can have different prices for different markets or segments, and these prices are stored in different price books. In this case, the administrator should create a new price book for the new retail pricing and add the products that are sold to retail locations for resale. This way, the users can select the appropriate price book and products for their opportunities based on the type of customer they are selling to. References: [https://help.salesforce.com/s/articleView?id=sf.products\\_pricebooks.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.products_pricebooks.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.products\\_define.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.products_define.htm&type=5)

## NEW QUESTION # 97

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