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Salesforce Certified Sharing and Visibility Architect certification is a valuable asset for Salesforce professionals who want to demonstrate their expertise in designing and implementing solutions that involve complex sharing and visibility requirements. It is also a sought-after certification for employers who are looking for experienced architects to design and implement complex Salesforce solutions.

Salesforce Certified Sharing and Visibility Architect Sample Questions (Q21-Q26):

NEW QUESTION # 21

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, ownership-based sharing rules were created for each team.

What is the side effect of this approach?

- A. All sales reps will have Read access to Accounts for all Opportunities.
- B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by their team members.
- C. All sales reps will have Read access to all Accounts.
- D. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.

Answer: D

Explanation:

Explanation

The side effect of this approach is that sales reps on the same team will have read access to the accounts for opportunities owned by their team members. This is because owner-based sharing rules grant access to both the parent and child records of the same object. For example, if a sharing rule grants access to opportunities owned by a certain role, it also grants access to the accounts associated with those opportunities. All sales reps will not have read access to accounts for all opportunities, as the sharing rules are based on ownership. Sales reps on the same team will not have edit access to the accounts for opportunities owned by their team members, as owner-based sharing rules only grant read or read/write access to child records, not parent records. All sales reps will not have read access to all accounts, as the account organization-wide default is private.

NEW QUESTION # 22

Universal Containers (UC) is implementing Sales Cloud. During the final quarter of the financial year, sales managers help each other close deals. They requested a solution in Salesforce to allow them to share opportunities with other sales managers from different teams as needed. They also requested that sharing deals should expire automatically two weeks after the new fiscal year starts. Which two options to propose a solution to meet the requirements? Choose 2 answers

- A. Apex Sharing to share opportunities with sales managers.
- **B. Opportunity team to share opportunities with sales managers.**
- **C. Scheduled Apex job to remove access.**
- D. Sharing Rules to share opportunities with sales managers.

Answer: B,C

NEW QUESTION # 23

Universal Containers has created a Reimbursement Custom Object to capture requests for reimbursement of expenses related to office supplies. The Reimbursement requests are sometimes sensitive and the Team Leads should not have access to the Reimbursement records submitted by the Users in the Call Center Agent role. The Director of Support will require access to all Reimbursement records. The role hierarchy is set as follows: Call Center Agent role reports to Team Lead role, which Reports to the Director of Support. Which steps would the Architect take to ensure proper sharing in this Role Hierarchy structure assuming Private Sharing Setting for the Reimbursement Object?

- **A. Disable Grant Access Using Hierarchies for the Object and create a Sharing Rule to enable sharing to the Director of Support**
- B. The sharing scenario described will occur without any special configuration choices being made by the Architect
- C. Use an Approval Process to change the owner of the Reimbursement record upon submission to the Director of Support
- D. Leave the Reimbursement Object in "Deployed" Status and set the Director of Supports Profile to "View All" in the object permissions.

Answer: A

NEW QUESTION # 24

Universal Containers (UC) is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service containers. UC implemented a new Partner Community for its dealers. Each dealership has a dealer manager who manages the service agents. The community-sharing model is private.

What is the optimal option to give dealer managers visibility to customer cases only raised by their service agents?

- A. Create a sharing rule to share cases created by service agents with their dealer manager.
- B. Using the role hierarchy, the cases raised by service agents will be visible to their relevant dealer managers.
- C. Change external organization-wide default of case object to public read only.
- **D. Create a sharing set to share cases created by service agents with their dealer manager.**

Answer: D

NEW QUESTION # 25

A banking company wants their customers Date of Birth Field searchable by Banking Reps, but only editable by Customer Support Reps.

Which approach is recommended to meet this requirement?

- **A. Set the Field Level Security for the Date of Birth field to be Visible to Customer Support Rep Profile, and set the Date of Birth Field Visible and Read-only to Banking Rep profile.**
- B. Add Date of Birth field to the Search layout of the Contact Object. Modify the Page layout assigned to Customer Support Rep and add Date of Birth field as Required.
- C. Create a Validation rule in the Data of Birth field so the rule returns true only when user.profilename matches Customer Support Rep.

Answer: A

Explanation:

Explanation

Setting the Field Level Security for the Date of Birth field to be Visible to Customer Support Rep Profile, and set the Date of Birth Field Visible and Read-only to Banking Rep profile is the best approach to meet this requirement, as it allows admins to control who can see and edit a specific field on an object. Creating a Validation rule in the Data of Birth field so the rule returns true only when user.profilename matches Customer Support Rep will work, but it will require additional logic and error handling. Adding Date of Birth field to the Search layout of the Contact Object and modifying the Page layout assigned to Customer Support Rep and adding Date of Birth field as Required will not work, as it will only affect how the field is displayed and searched, not who can edit it.

NEW QUESTION # 26

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