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Posição atual: Executiv Próximo passo (objetiv		as Promoção para Gerente de V	endas Sr			
Iniciativa	Tipo	Objetivo	Métricas	Prazo	Orçamento	Status
Workshop Técnicas Avançadas de Vendes Corporativas	CURSO	Aumentar entondimento das principais objeções às vendas e técnicas para queltrá-las	Completar 100% do curso	Ani 30/00/00	Uso de orçamente anual para desenvolvimento profissional	Inscrição realicada
Representar a empresa no utand do principal evento da indústria	EVENTO	Reforçar conexão com os clientes em potencial, analisar concorrentes e conhecer tendências	Presença no evento	A68 30/XX/XX	Verba de treinamento e viagens da equipe de vendas	Vertia alocada, previnto
Aulas particulares de inglês e espanhol para vendas	AULAS	Aumentar Ruéncia em inglês e espanhol para interagir com clientes nos países de atuação	90% de presença nas semanas de trabalho	Anii 30/XX/XX	Programa de idiomas (RHQ	Em andamento 94% presença
Mentona com VP de Marketing	MENTORIA	Aumentar qualidade da collaboração e compartiframento dos times de marketing e vendas	5 sessões de mentoria completas	Até 30/00/000	Programa de Mentoria (Reg	2/5
Comentários:						

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How much PDI Exam Cost

The price of the Salesforce PDI Exam is \$200 USD.

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Salesforce Platform Developer I (PDI) Sample Questions (Q122-Q127):

NEW QUESTION #122

For which example task should a developer use a trigger rather than a workflow rule?

- A. To set the Name field of an expense report record to Expense and the Date when it is saved.
- B. To send an email to hiring manager when a candidate accepts a job offer.
- C. To set the primary Contact on an Account record when it is saved
- D. To notify an external system that a record has been modified.

Answer: C

NEW QUESTION # 123

When creating unit tests in Apex, which statement is accurate? Choose 2

- A. Increased test coverage requires large test classes with many lines of code in one method.
- B. Triggers do not require any unit tests in order to deploy them from sandbox to production.
- C. System Assert statements that do not Increase code coverage contribute important feedback in unit tests
- D. Unit tests with multiple methods result in all methods failing every time one method fails.

Answer: A,C

NEW QUESTION # 124

A developer considers the following snippet of code:

```
Boolean isoK;
integer X | Salesforce |
String the String = Hello';

if (isoK == false && the String == 'Hello') {
    x = 1;
} else if (isoK == true & the String == 'Hello')
    x = 2;
} else if (isoK != null && the String == 'Hello')
    x = 3;
} else {
    x = 4;
```

Based an this code, what is the value of x?

- A. 0
- B. 1
- C. 2
- D. 3

Answer: A

Explanation:

* The Boolean isOK variable is declared but not initialized, meaning its value is null by default in Apex.

- * The code evaluates the if-else conditions in sequence:
- * Condition 1: isOK == false && theString == 'Hello'
- * isOK is null, so this evaluates to false.
- * Condition 2: isOK == true && theString == 'Hello'
- * Again, isOK is null, so this evaluates to false.
- * Condition 3: isOK != null && theString == 'Hello'
- * isOK is null, so isOK != null evaluates to false.
- * Else block: None of the above conditions are true, so the code enters the else block and sets x = 4.

References:

* Apex Boolean Data Type

NEW QUESTION # 125

Which type of controller should a developer use to include a list of related records for a Custom Object record on a Visualforce page without needing additional test coverage?

- A. Controller Extension
- B. List Controller
- C. Custom Controller
- D. Standard Controller

Answer: D

NEW OUESTION # 126

Universal Containers (UC) uses out-of-the-box order management, that has a Master-Detail relationship between Order and Order Line Item.

UC stores the availability date on each Order Line Item and Orders are only shipped when all of the Order Line Items are available. Which method should be used to calculate the estimated ship date for an Order?

- A. Use a DAYS formula on each of the availability date fields and a COUNT Roll-Up Summary field on the Order.
- B. Use a MAX Roll-Up Summary field on the latest availability date fields.
- C. Use a LATEST formula on each of the latest availability date fields.
- D. Use a CEILING formula on each of the latest availability date fields.

Answer: B

Explanation:

Universal Containers (UC) wants to calculate the estimated ship date for an Order, which should be the date when all Order Line Items are available. The availability date is stored on each Order Line Item

Given that the relationship between Order and Order Line Item is Master-Detail, we can leverage Roll-Up Summary Fields to perform calculations on the child records (Order Line Items) and summarize them on the parent record (Order).

Option A: Use a MAX Roll-Up Summary field on the latest availability date fields.

Correct Approach.

Create a Roll-Up Summary Field on the Order object.

Use the MAX function to calculate the latest availability date among all related Order Line Items.

The Roll-Up Summary Field will display the maximum (latest) availability date, which represents the date when all items are available.

This date can be used as the estimated ship date for the Order since the Order can only be shipped when all items are available. Benefits:

Declarative Solution: No code required.

Real-Time Calculation: Automatically updates when Order Line Items change.

The CEILING function returns the smallest integer greater than or equal to a number.

It is used with numerical values, not date fields.

Does not help in calculating the latest date among multiple dates.

Option C: Use a LATEST formula on each of the latest availability date fields.

Non-Existent Function.

There is no LATEST function available in Salesforce formula fields.

Cannot be used to calculate dates.

Option D: Use a DAYS formula on each of the availability date fields and a COUNT Roll-Up Summary field on the Order.

Does Not Address the Requirement.

The DAYS function returns the number of days between two dates.

Using COUNT Roll-Up Summary counts the number of child records but does not help in finding the latest date.

This approach does not calculate the estimated ship date based on the latest availability date.

Conclusion:

Using a MAX Roll-Up Summary Field on the Order object to find the latest availability date among Order Line Items is the appropriate method.

This method efficiently calculates the estimated ship date for an Order based on when all items are available.

Reference:

Roll-Up Summary Fields

Defining Roll-Up Summary Fields

Why Other Options are Not Suitable:

Option B: Use a CEILING formula on each of the latest availability date fields.

Incorrect Function Usage.

NEW OUESTION # 127

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