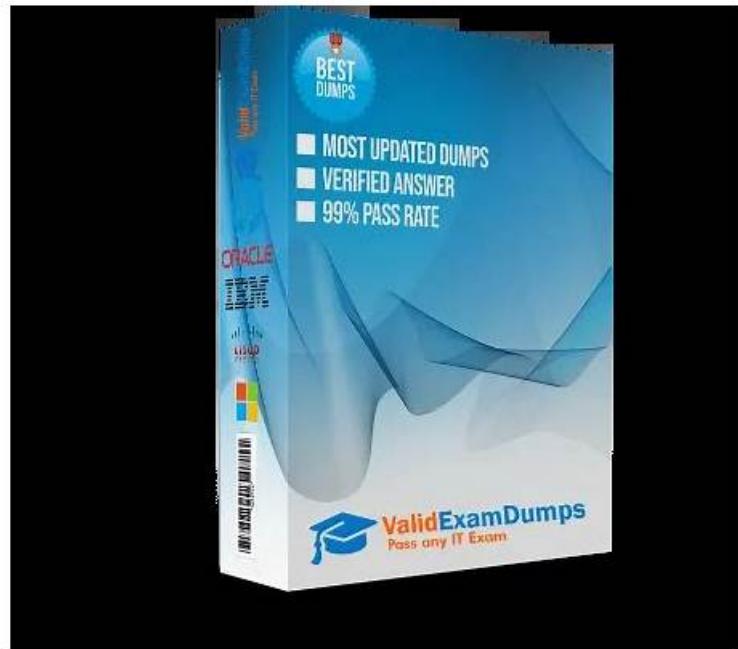


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Huawei HCSA-Sales-Transmission & Access V2.0 Sample Questions (Q29-Q34):

NEW QUESTION # 29

Customer pain point: High costs. DCI traffic grows over 50% annually, while bandwidth cost doubles every two years.

- A. TRUE
- B. FALSE

Answer: A

Explanation:

This statement directly reflects a well-documented pain point in DCI scenarios as per HCSA-Sales- Transmission & Access materials. The rapid growth of DCI traffic (over 50% annually) is driven by increasing data demands from cloud services, video streaming, and enterprise applications. Meanwhile, bandwidth costs doubling every two years exacerbate the financial burden on customers, pushing them toward cost-efficient solutions like Huawei's DC908, which offers a payback period within 1 year for self-built networks. The statement accurately captures this dynamic, making it TRUE.

NEW QUESTION # 30

What are the following advantages of Campus OptiX in the hotel scenario?

- A. Wi-Fi "0" Interrupt
- B. Best TCO
- C. 1 Fiber for 1 Room

Answer: B,C

Explanation:

In the hotel scenario, Huawei's Campus OptiX (POL-based) offers tailored advantages, as per HCSA-Sales- Transmission & Access:

Best TCO (B): POL reduces cabling, power, and maintenance costs, delivering the best Total Cost of Ownership compared to traditional LANs.

1 Fiber for 1 Room (C): The solution supports a fiber-to-the-room architecture, providing high bandwidth and scalability for guest rooms.

Wi-Fi "0" Interrupt (A): While POL supports excellent Wi-Fi (e.g., via ONUs with Wi-Fi 6), "zero interrupt" is not a specifically highlighted advantage in hotel scenarios; it's more emphasized in office roaming contexts.

Thus, B and C are the verified advantages.

NEW QUESTION # 31

Which of the following are advantages of self-built DCI?

- A. Guaranteed Quality
- B. High Efficient O&M
- C. Service Rollout on Time

Answer: B,C

Explanation:

A self-built Data Center Interconnect (DCI) provides several advantages:

#High Efficient O&M - With self-built DCI, enterprises have full control over network monitoring, fault management, and performance optimization, reducing dependency on external providers.

#Service Rollout on Time - Unlike leased lines, a self-built DCI network allows rapid service deployment without waiting for telecom operators, improving efficiency.

#Guaranteed Quality - While a self-built network offers more control, it does not always guarantee quality compared to carrier-grade leased lines with SLAs (Service Level Agreements).

Thus, the correct answer is A and C.

NEW QUESTION # 32

Campus OptiX solution support smooth evolution from GPON to 10GPON.

- A. TRUE
- B. FALSE

Answer: A

Explanation:

Campus OptiX supports GPON (2.5Gbps) and evolves to 10GPON (10Gbps) using the same OLT and ODN, per HCSA-Sales-Transmission & Access, ensuring future-proofing, making the statement TRUE.

NEW QUESTION # 33

eSight can manage both IP and POL equipment in Campus OptiX solution.

- A. TRUE
- B. FALSE

Answer: A

Explanation:

eSight is Huawei's network management system (NMS) designed to provide centralized management for various network elements. In the context of the Campus OptiX solution, HCSA-Sales-Transmission & Access documents confirm that eSight supports converged management of both IP-based equipment (e.g., switches, routers) and POL components (e.g., OLTs, ONUs). This capability enables unified monitoring, configuration, and fault detection across the hybrid IP+POL architecture, enhancing operational efficiency. The statement is consistent with eSight's documented functionality, making it TRUE.

NEW QUESTION # 34

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