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Salesforce Certified Platform Integration Architect Sample Questions (Q121-Q126):

NEW QUESTION # 121
The goals for implementing Salesforce include a 360-degree view, leveraging CRM for marketing, sales, and service, and reusing enterprise quoting/order management. Which three systems from the current landscape can be retired?

- A. Order Management, Case Management, and Email Marketing
- B. Email Marketing, Sales Activity, and Case Management
- C. Sales Activity, Order Management, and Case Management

Answer: B

Explanation:
When implementing Salesforce to achieve a 360-degree view of the customer, the platform replaces legacy "siloed" applications that perform core CRM functions. Based on the business goals provided, Salesforce will be the master for Marketing, Sales, and Service.
The systems to be retired are those whose functionality is natively subsumed by Salesforce:
Email Marketing: Replaced by Salesforce Marketing Cloud or native marketing features.
Sales Activity: Replaced by Sales Cloud, which masters lead management, opportunity tracking, and activity logging.
Case Management: Replaced by Service Cloud, which provides the tools for customer support agents to resolve inquiries.
Order Management and Quoting are specifically noted as "Enterprise capabilities" that the business wants to reuse. This means these systems will stay in the landscape and be integrated with Salesforce, rather than being retired. Therefore, any option containing "Order Management" (A and C) is incorrect. Retiring the marketing, sales activity, and service systems allows the organization to consolidate its customer data into a single platform, fulfilling the primary goal of the Salesforce transformation.

NEW QUESTION # 122
A new Salesforce program requires data updates between internal systems and Salesforce. Which relevant details should a Salesforce integration architect seek to solve for the integration architecture needs of the program?

- A. Core functional and non-functional requirements for User Experience design, Encryption needs, Community, and license choices
- B. Source and Target system, Directionality, and data volume & transformation complexity, along with any middleware that can be leveraged
- C. Integration skills, SME availability, and Program Governance details

Answer: B

Explanation:
To design a robust and scalable integration architecture, a Salesforce architect must first define the technical scope and "plumbing" of the data flow.
The most critical details for solving integration architecture needs include:
Source and Target Systems: Identifying which systems are involved determines the available APIs (REST, SOAP, etc.) and the necessary security protocols.
Directionality: Knowing whether the integration is unidirectional (Salesforce to System X) or bidirectional is vital for managing record mastering and avoiding "infinite loops" in data synchronization.
Data Volume & Transformation Complexity: High volumes may require asynchronous batch processing via the Bulk API, while complex transformations (e.g., mapping custom external IDs to Salesforce Account Numbers) may necessitate a middleware layer like MuleSoft to act as the "central nervous system".
Option A focuses on UI/UX and licensing, which are general program concerns rather than architectural integration requirements.
Option C deals with project management and governance, which are important for execution but do not inform the choice between a Request-Reply or Fire-and-Forget pattern. By focusing on systems, data direction, and transformation complexity, the architect can select the correct pattern and tools that satisfy business requirements while staying within platform limits.

NEW QUESTION # 123

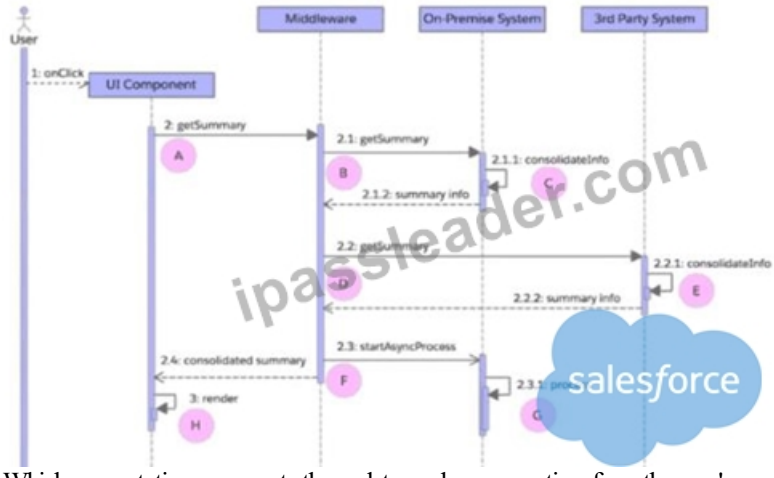
Northern Trail Outfitters needs to send order and line items directly to an existing finance application webservice when an order is fulfilled. It is critical that each order reach the finance application exactly once for accurate invoicing. Which solution should an architect propose?

- A. Trigger invokes Queueable Apex method, with custom error handling process
- B. Button press invokes synchronous callout, with user handling retries in case of error
- C. Trigger makes @future Apex method, with custom error handling process

Answer: A

Explanation:
Achieving "exactly once" delivery and high reliability in a critical finance integration requires an asynchronous pattern that provides better control and error handling than standard @future methods. Queueable Apex is the architecturally preferred solution for this scenario.
Queueable Apex offers several advantages over @future methods:
Stateful tracking: Unlike @future, Queueable jobs return a Job ID, allowing the system to monitor progress and verify completion.
Chaining: You can chain jobs to process records sequentially, which helps maintain the integrity of order and line item data.
Complex Data Types: Queueables can accept complex objects as parameters, making it easier to pass high-fidelity order data than the primitive types required by @future.
Option A is unreliable because it relies on human intervention for retries, which is prone to error and does not scale. Option C is less desirable because @future methods cannot be monitored as effectively and lack the ability to return a Job ID for subsequent tracking.
To ensure accurate invoicing, the architect should design the Queueable class with a custom error handling process that includes logging failures and a retry mechanism. Additionally, to prevent duplicate invoicing, the finance application should be designed with an Idempotency check (using a unique Order ID from Salesforce) to ensure that if a retry is sent, the system recognizes the duplicate and does not create a second invoice. This combination of Queueable Apex and idempotency provides the highest level of reliability for critical financial transactions.

NEW QUESTION # 124
A company's cloud-based single page application consolidates data local to the application with data from on-premise and Third-party systems. The diagram below typifies the application's combined use of synchronous and asynchronous calls. The company wants to use the average response time of its application's user interface as a basis for certain alerts. For this purpose, the following occurs:
Log every call start and finish date and time to a central analytics data store.
Compute response time uniformly as the difference between the start and finish date and time (A to H in the diagram).



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Which computation represents the end-to-end response time from the user's perspective?

- A. Sum of A to F
- B. Sum of A to H
- C. Sum of A and H

Answer: C

NEW QUESTION # 125

Northern Trail Outfitters is in the final stages of merging two Salesforce orgs, but needs to keep the retiring org available for a short period of time for lead management as it is connected to multiple public website forms. The sales department has requested that new leads are available in the new Salesforce instance within 30 minutes. Which approach requires the least amount of development effort?

- A. Use the Composite REST API to aggregate multiple leads in a single call.
- B. Use the Tooling API with Process Builder to insert leads in real time.
- C. Call the Salesforce REST API to insert the lead into the target system.

Answer: C

Explanation:
In an org merger scenario, a Salesforce Platform Integration Architect must often design interim solutions that balance speed of delivery with minimal development overhead. The requirement here is for leads to be synced within a 30-minute window. This is a relatively low-latency requirement that does not strictly necessitate a real-time, event-driven architecture, which typically requires more complex infrastructure like Platform Events or middleware.
Option A, calling the Salesforce REST API to insert leads into the target system, represents the standard, most straightforward approach. Since both systems are Salesforce orgs, the retiring org can be configured to make an outbound REST call to the new org's standard Lead endpoint. This can be achieved with a small amount of Apex code (such as a trigger or an invocable method called by a Flow). This approach is considered the "least development effort" because it leverages the standard REST API, which is already enabled and authenticated via a Connected App in the target org. It requires no custom API development in the target system and uses standard JSON payloads.
Option B is incorrect because the Tooling API is intended for managing metadata, system settings, and developer tools, not for standard transactional data movement like Lead insertion. Option C, using the Composite REST API, is an optimization technique designed to group multiple requests into a single call to save on API limits. While efficient for high-volume scenarios, it introduces additional development complexity regarding payload construction and bulk error handling that exceeds the "least effort" requirement for a simple Lead sync. Therefore, a standard REST call is the most direct path to meeting the 30-minute SLA with minimal coding.

NEW QUESTION # 126
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