

100%合格率のC-TS462-2023資格認証攻略 &合格スムーズC-TS462-2023復習解答例 | 検証するC-TS462-2023勉強資料SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales



2026年JPNTestの最新C-TS462-2023 PDFダンプおよびC-TS462-2023試験エンジンの無料共有: <https://drive.google.com/open?id=1E-BqWuheWLZMsfGQaTNSK64PxxXA-Bel>

近年、IT領域で競争がますます激しくなります。IT認証は同業種の欠くことができないものになりました。あなたはキャリアで良い昇進のチャンスを持ちたいのなら、JPNTestのSAPのC-TS462-2023「SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales」試験トレーニング資料を利用してSAPの認証の証明書を取ることは良い方法です。現在、SAPのC-TS462-2023認定試験に受かりたいIT専門人員がたくさんいます。JPNTestの試験トレーニング資料はSAPのC-TS462-2023認定試験の100パーセントの合格率を保証します。

SAP C-TS462-2023 認定試験の出題範囲:

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トピック	出題範囲
トピック 1	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
トピック 2	• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
トピック 3	• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts.
トピック 4	• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
トピック 5	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.

>> C-TS462-2023資格認証攻略 <<

C-TS462-2023復習解答例、C-TS462-2023勉強資料

市場で最高のC-TS462-2023テストトレントを提供する世界的なリーダーとして、JPNTestは、専門家によって何度もチェックされているC-TS462-2023試験問題の更新情報を提供することを約束し、消費者の大半が、統合サービスの構築に努めています。さらに、認定トレーニングアプリケーションだけでなく、インタラクティブな共有とアフターサービスでも画期的な成果を達成しました。C-TS462-2023トレーニングブレインダンプを購入する価値があります。

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales 認定 C-TS462-2023 試験問題 (Q37-Q42):

質問 # 37

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set the Item Relevant for Delivery indicator in the item category.
- B. You need to set up the item category as relevant for delivery-related billing.
- C. You need to set up copying control in Logistics Execution System for the item category.
- D. You need to set the Schedule Lines Allowed indicator in the item category.

正解: A、C

解説:

Required settings to deliver a product include:

B . You need to set up copying control in Logistics Execution System for the item category: This determines how data is transferred from sales to delivery documents.

D . You need to set the Item Relevant for Delivery indicator in the item category: This specifies that items of this category should be included in deliveries.

質問 # 38

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. Lean IX
- B. SAP Cloud ALM

- C. SAP Solution Manager
- D. SAP Best Practices

正解: D

質問 # 39

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. The process flow supports direct navigation to applications that can be used to solve problems.
- B. Issue solving is supported by a wizard based on machine learning (ML).
- C. The status of a document is updated using artificial intelligence (AI) algorithms.
- D. Color coding is used to indicate the status of a document.

正解: A、C

解説:

Sales Process and Analytics

質問 # 40

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Loading group
- B. Transportation group
- C. Sales document type
- D. Shipping conditions
- E. Plant

正解: A、B、E

解説:

The shipping point determination uses the following fields:

A . Transportation group: Defined in the material master and used for shipping logistics.

B . Plant: Where the goods are produced or stored, crucial for determining the shipping point.

C . Loading group: Also defined in the material master, indicates how the product is to be loaded, affecting the choice of shipping point.

質問 # 41

Which of the following are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

- A. You must set up a periodic billing plan for the invoice list creation.
- B. You must send the payer a single invoice list instead of the individual invoices.
- C. You must create an invoice list at specified time intervals or on specific dates.
- D. You use preliminary billing documents for the invoice list creation.

正解: B、C

解説:

Characteristics of an invoice list process include:

B . You must send the payer a single invoice list instead of the individual invoices: This consolidates multiple invoices into a single document for the payer.

C . You must create an invoice list at specified time intervals or on specific dates: This defines the periodic nature of invoice list creation, bundling invoices over a set period.

質問 # 42

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これらの有用な知識をよりよく取り入れるために、多くの顧客は、実践する価値のある種類の練習資料を持ち

さらに、JPNTest C-TS462-2023ダンプの一部が現在無料で提供されています: <https://drive.google.com/open?id=1E-BqWuheWLZMsfGOaTNSK64PxhXA-BeL>