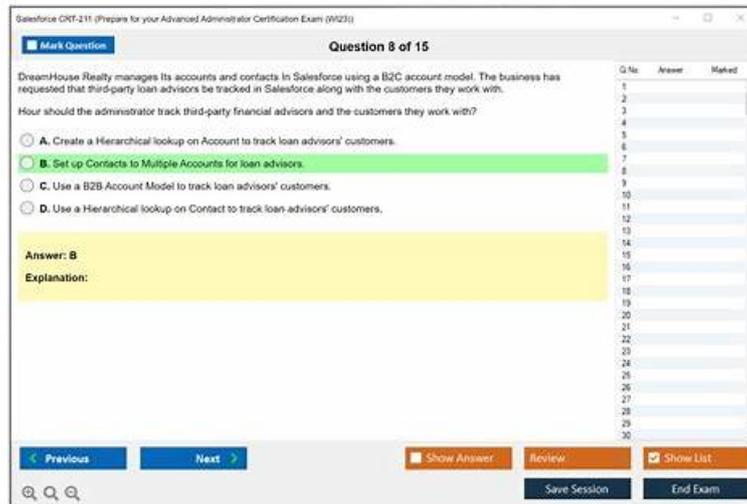


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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q177-Q182):

NEW QUESTION # 177

Sales Rep Phil Smith has an opportunity for 55,000 in the Commit stage. Which aggregates on Phil's forecast will include this amount? Choose three answers.* (1 Point)

- A. Pipeline
- B. Closed
- C. Commit
- D. Best Case

Answer: A,C,D

NEW QUESTION # 178

Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data.

a. The administrator needs to create 10 new environments with the same metadata and data for each user.

What should the administrator do to meet the requirements?

- A. Use the existing sandbox as a sandbox template.
- B. Use clone a sandbox option from the existing sandbox.
- C. Use a scratch org definition to copy sandbox.
- D. Use refresh sandbox without Auto Activate.

Answer: A

NEW QUESTION # 179

Sales manager wants to edit opportunity but is unable to do because he doesn't have Edit permission for Opportunity Object. So what does he need to do to troubleshoot this?

- A. Create a permission set to allow edit
- B. Include in Team Selling
- C. Grant access in the hierarchy in OWD
- D. Change owd to read / write

Answer: A

NEW QUESTION # 180

What is the first step before setting up entitlements? * (1 Point)

- A. Specify the entitlements-related lookup filters on cases
- B. Customize entitlements fields
- C. Set up service contracts
- D. Enable entitlement management

Answer: D

NEW QUESTION # 181

When configuring a change set, which two practices should an administrator adhere to in order to ensure a successful deployment to production?

Choose 2 answers

- A. When deploying a new record type, ensure the new record type is the only component in the change set.
- B. Clone a change set to add forgotten dependent components to an uploaded change set.
- C. Run deployment validations on the change set in the sandbox prior to uploading to production.
- D. Add permissions and access settings to outbound change sets in addition to the dependent component list.

Answer: C,D

Explanation:

Two practices that the administrator should adhere to in order to ensure a successful deployment to production are:

Add permissions and access settings to outbound change sets in addition to the dependent component list. This can help avoid deployment errors or access issues caused by missing permissions or settings for the components in the change set. For example, if the change set includes a new custom object, the administrator should also include the object permissions, field-level security, page layouts, and record types for that object.

Run deployment validations on the change set in the sandbox prior to uploading to production. This can help test the change set for any errors or conflicts before deploying it to production. Deployment validations simulate the deployment without actually making any changes and report any issues or warnings.

The other two options are incorrect because:

Cloning a change set does not add forgotten dependent components to an uploaded change set. It only creates a copy of the existing change set that can be modified before uploading.

When deploying a new record type, it is not necessary to have it as the only component in the change set. It can be deployed along with other components as long as they are compatible and have the required dependencies.

NEW QUESTION # 182

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