

# Real ED-Con-101 PDF Questions [2026]-The Greatest Shortcut Towards Success



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## Salesforce Certified Education Cloud Consultant Sample Questions (Q105-Q110):

### NEW QUESTION # 105

A college is planning an advancement campaign and wants to create a report using Cross Filters that segments business school alumni by Household who work for Fortune 500...

Which report should the consultant create to meet the requirement?

- A. Contact and Account report
- B. Contact and Affrications report
- C. Contact and Relationships report

**Answer: A**

**Explanation:**

A Contact and Account report can be used to segment business school alumni by Household who work for Fortune 500 companies

using Cross Filters. The report can filter Contacts by their Primary Affiliation to the business school and their Household Account Name, and then use a Cross Filter to show Accounts with Account Type equals Fortune 500. A Contact and Affiliations report can show the affiliation details of Contacts, but not their Household information. A Contact and Relationships report can show the relationship details of Contacts, but not their Account Type. Reference:

[https://help.salesforce.com/s/articleView?id=sf.reports\\_cross\\_filters.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5)

<https://powerofus.force.com/s/article/EDA-Reports>

#### NEW QUESTION # 106

An education customer is interested in participating in an open-source commons community sprint project.

Which development consideration should the consultant advise?

- A. Projects are required to have at least one Salesforce staff person on the project team.
- B. Projects must be compatible with the Education Data Architecture (EDA).
- C. Projects use CumulusCI for continuous integration and deployment.

**Answer: C**

Explanation:

The consultant should advise that projects use CumulusCI for continuous integration and deployment, which is a tool that automates the development and release process of Salesforce applications. Projects are not required to have at least one Salesforce staff person on the project team, although they may have some Salesforce employees as contributors or advisors. Projects do not have to be compatible with the Education Data Architecture (EDA), although some projects may use EDA as a foundation or extension.

Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/open-source-commons/open-source-projects>

<https://trailhead.salesforce.com/en/content/learn/modules/cumulusci-basics>

#### NEW QUESTION # 107

Advisors at a university send follow-up emails to each of their assigned students. The advisors want to use Student Success Hub to enable this process.

Which solution should a consultant implement?

- A. Mass Actions
- B. Queue Management
- C. Alerts

**Answer: A**

Explanation:

Mass Actions allow advisors to send follow-up emails to multiple students at once from the Student Success Hub. Queue Management is a feature that helps advisors prioritize their tasks and appointments, not send emails. Alerts are notifications that appear on the Student Success Hub to inform advisors of important events or actions, not send emails. Reference:

[https://help.salesforce.com/s/articleView?id=sf.advisor\\_link\\_mass\\_actions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.advisor_link_mass_actions.htm&type=5)

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#### NEW QUESTION # 108

An Admissions office is interested in Admissions Connect to process student applications.

Which consideration should the consultant advise?

- A. Experience Cloud is required.
- B. Admissions Connect requires a third-party app.
- C. Application form requires OmniStudio.

**Answer: C**

Explanation:

The consultant should advise that the application form requires OmniStudio as a consideration when using Admissions Connect to process student applications for the Admissions office. OmniStudio is a product that allows users to create and manage digital

experiences for customers or constituents. OmniStudio is required to create and customize the application form in Admissions Connect, which is the online form that applicants use to submit their information and documents for admission. The consultant should advise that the application form requires OmniStudio as a consideration when using Admissions Connect to process student applications for the Admissions office by explaining the benefits and challenges of using OmniStudio for creating and customizing the application form, such as flexibility, functionality, or configuration. Admissions Connect requires a third-party app, Experience Cloud is required, or Application Review requires Tableau CRM are not considerations that the consultant should advise when using Admissions Connect to process student applications for the Admissions office. Reference:

<https://www.salesforce.org/products/admissions-connect/overview/>

<https://www.salesforce.org/wp-content/uploads/2021/06/Salesforce.org-Admissions-Connect-Tableau-Accelerator.pdf>

### NEW QUESTION # 109

The Advancement department wants to extend its Salesforce environment to support event management, including registration pages, ticketing, and agenda-building functionality.

Which solution should the consultant recommend?

- A. Event Monitoring
- **B. App on the AppExchange**
- C. Gift Entry Manager
- D. Elevate and Giving Pages

**Answer: B**

Explanation:

An app on the AppExchange is a solution that the consultant can recommend to extend the Salesforce environment to support event management functionality. The AppExchange is a marketplace where customers can find apps that provide additional features and solutions for Salesforce. There are many apps on the AppExchange that offer event management capabilities, such as registration pages, ticketing, and agenda-building. The consultant can help the Advancement department choose an app that meets their needs and budget. Elevate and Giving Pages, Gift Entry Manager, and Event Monitoring are not solutions that can provide event management functionality. Reference:

<https://appexchange.salesforce.com/appxStore?type=App&keyword=event%20management>

<https://www.salesforce.org/blog/event-management-apps-for-nonprofits-and-higher-ed/>

### NEW QUESTION # 110

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