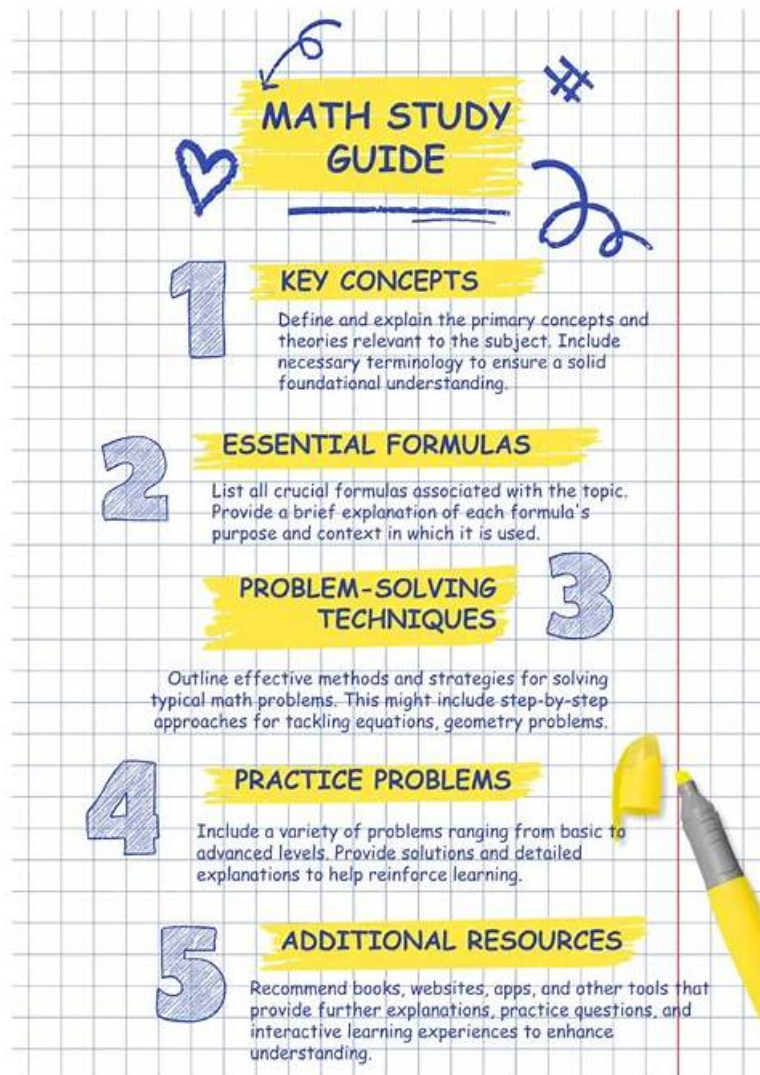


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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q32-Q37):

### NEW QUESTION # 32

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition type
- B. Condition record
- C. Condition type groups
- D. Condition category

Answer: A,B

### NEW QUESTION # 33

You want to be able to create and goods issue an outbound delivery for a stock material.

What settings should you make? Note: There are 3 correct answers to this question.

- A. Set the schedule line category to be relevant for delivery.
- B. Define the goods movement type in the schedule line category.
- C. Set the order item category to be relevant for delivery.
- D. Activate schedule lines allowed in the order item category.
- E. Define the goods movement type in the delivery item category.

Answer: A,D,E

### NEW QUESTION # 34

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- A. Set up condition tables and assign them to the relevant access sequences.
- B. Set up condition types and assign them to the relevant pricing procedure.
- C. Set up the pricing procedure and assign it to the relevant sales document type.
- D. Set up condition tables and assign them to the relevant condition types.

Answer: A,B

### NEW QUESTION # 35

You want to determine the item category in a sales document.

What do you need to consider? Note: There are 2 correct answers to this question.

- A. The material master data
- B. The higher-level item
- C. The customer master data
- D. The sales organization

Answer: A,B

### NEW QUESTION # 36

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. XML
- B. E-mail

- C. Fax
- D. Print
- E. ALE

**Answer: B,C,D**

## NEW QUESTION # 37

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