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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details

Topic 1	Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	- Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G - L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q43-Q48):

NEW QUESTION # 43

A company manufactures electronic parts. They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.

What settings are required on the item master record? Note: There are 2 correct answers to this question.

- A. Management Method: On Every Transaction
- B. Manage Item by: Serial Numbers
- C. Manage Item by: Batches
- D. Management Method: On Release Only

Answer: A,B

NEW QUESTION # 44

What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. A level 1 letter has already been issued.
- B. Interest should be defined in the dunning terms.
- C. The open debt exceeds the customer's credit limit.
- D. The dunning level of a customer is 2 or higher.

Answer: A

NEW QUESTION # 45

You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO.

What can you do with the Purchase Order?

- A. Close the Purchase Order.
- B. Cancel the Purchase Order and create a new one.
- C. Copy the missing item from the Purchase Order to a Return document.
- D. Delete the Purchase Order.

Answer: A

NEW QUESTION # 46

In routed production order stages, which stage element can be affected by the routing date calculation field value?

- A. Start date
- B. Run time
- C. Waiting days
- D. Status

Answer: A

NEW QUESTION # 47

A company uses perpetual inventory and produces items in-house that are controlled by the standard cost valuation method. The standard cost value is set to 20. During the past month, the actual cost to produce this item increased to 25 due to labor costs. What is the effect on accounting and inventory each time this item is produced? Note: There are 2 correct answers to this question.

- A. The cost of 25 is posted to the stock account.
- B. The cost of goods sold for the item will be set at 25.
- C. A cost of 20 is posted to the stock account.
- D. The cost difference 5 is posted to a variance account.

Answer: B,D

NEW QUESTION # 48

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