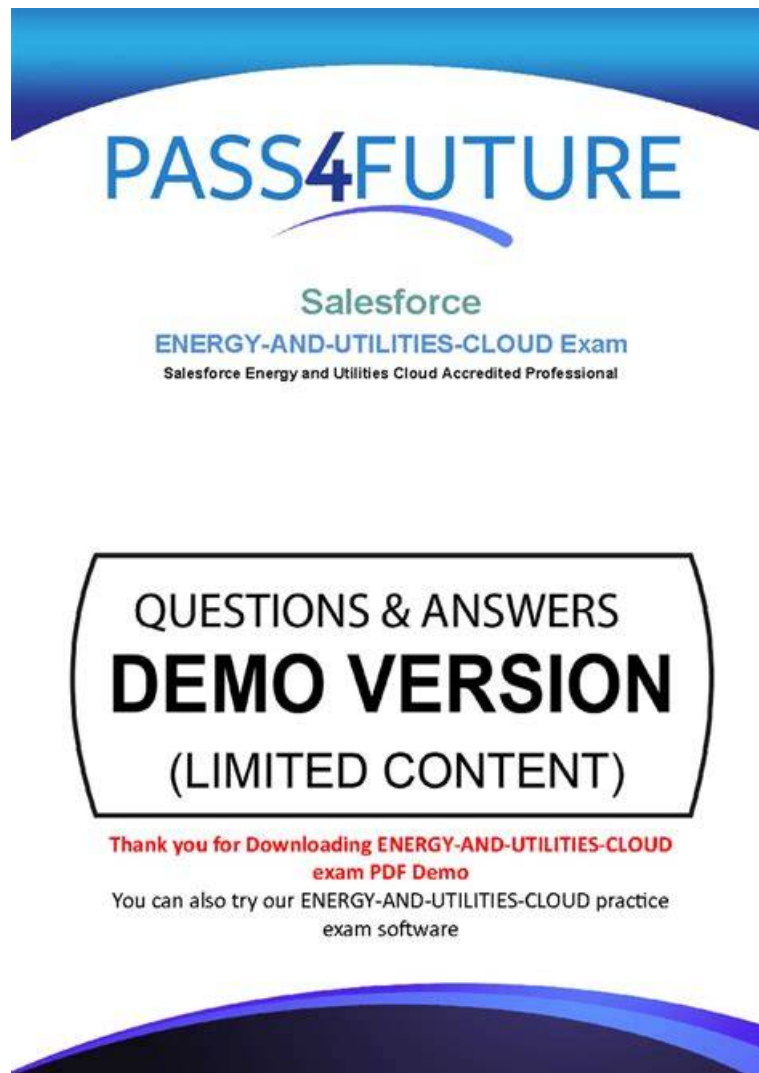


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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q17-Q22):

NEW QUESTION # 17

An energy company provides gas, electricity, and warranty services to its customers. When a customer calls for help, the agent needs to see the products and services they have purchased.

Which object does the Energy and Utilities Cloud data model use to store this information?

- A. Premise
- **B. Account**
- C. Asset
- D. Contract

Answer: B

NEW QUESTION # 18

A customer is ready to migrate and deploy large volumes of configuration components as part of production deployment.

Which two tools support this deployment?

Choose 2 answers

- A. Velocity Installation Assistant
- **B. Velocity Build Tool**
- **C. IDX Workbench**
- D. Big Objects Manager

Answer: B,C

NEW QUESTION # 19

What's an example of a parent and child premise record?

- A. The parent premise is the type of service provided, and the child is the apartment.
- B. The parent premise is the apartment unit, and the child is the apartment building.
- C. The parent premise is the apartment, and the child is the type of service provided.
- **D. The parent premise is the apartment building, and the child is the apartment unit.**

Answer: D

NEW QUESTION # 20

Having completed discovery and solution design, and as the project team moves into the implementation phase, what should be the first step in the build process?

- A. Immediately start building the solution in their favorite technology.
- **B. Select the Energy and Utilities Cloud applications that best meet the company's needs**
- C. install Salesforce Service Cloud and start building custom objects and APEX classes.
- D. Start evaluating products and offerings from as many third-party suppliers as possible.

Answer: B

Explanation:

As the project team transitions from the discovery and solution design phase to implementation, the first step in the build process should be selecting the Energy and Utilities Cloud applications that best align with the company's specific needs. This step ensures that the foundation of the project is based on applications that directly address the identified business requirements and goals, enabling a more targeted and effective implementation strategy. Starting with a clear selection of the appropriate Energy and Utilities Cloud applications allows for focused development efforts and maximizes the efficiency of the project team. Reference = Salesforce Energy and Utilities Cloud documentation outlines the importance of selecting the right applications as a critical initial step in the implementation process. This approach is supported by best practices in project management and implementation strategies for Salesforce solutions: <https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 21

An energy company is building a Customer 360 view for its call center agents. They start with the Energy and Utilities Cloud Contact Center Console but need to make modifications.

Which tools are primarily used to create and modify this console?

- A. Custom Code: Lightning Web Components (LWC), Apex, and Visual Force pages
- B. Platform Flows, Visual Force, Lightning Components, and Apex
- C. Industries CPQ: Opportunity, Quote, and Order Management
- D. **OmpiStudio: OmniScript, FlexCards, DataRaptors, and Integration Procedures**

Answer: D

NEW QUESTION # 22

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